# Elis

Statutory Auditors' report on the consolidated financial statements

(For the year ended December 31, 2020)

#### PricewaterhouseCoopers Audit

63, rue de Villiers 92208 Neuilly-sur-Seine Cedex

#### MAZARS

61, rue Henri Regnault 92400 Courbevoie

# Statutory Auditors' report on the consolidated financial statements

For the year ended December 31, 2020

This is a free translation into English of the Statutory Auditors' report issued in French and is provided solely for the convenience of English speaking readers. This report includes information specifically required by European regulations or French law, such as information about the appointment of Statutory Auditors. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

#### Elis

5 boulevard Louis Loucheur 92210 Saint-Cloud

To the Shareholders,

#### Opinion

In compliance with the engagement entrusted to us by your Annual General Meeting, we have audited the accompanying consolidated financial statements of Elis for the year ended December 31, 2020.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group at December 31, 2020 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

The audit opinion expressed above is consistent with our report to the Audit Committee.

### Basis for opinion

#### Audit framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under these standards are further described in the "Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements" section of our report.

#### Independence

We conducted our audit engagement in compliance with the independence rules provided for in the French Commercial Code (*Code de commerce*) and the French Code of Ethics (*Code de déontologie*) for Statutory Auditors for the period from January 1, 2020 to the date of our report, and, in particular, we did not provide any non-audit services prohibited by article 5(1) of Regulation (EU) No. 537/2014.

#### **Emphasis of matter**

Without qualifying our opinion, we draw your attention to the section "Effects of the Covid-19 event on the income statement" of Note 2.8 and to Note 4.6 "Other operating income and expenses" to the consolidated financial statements, which describe the impact of the crisis related to the Covid-19 pandemic on the consolidated income statement.

# Justification of assessments - Key audit matters

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organization and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of articles L.823-9 and R.823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the key audit matters relating to the risks of material misstatement that, in our professional judgment, were the most significant in our audit of the consolidated financial statements, as well as how we addressed those risks.

These matters were addressed as part of our audit of the consolidated financial statements as a whole, and therefore contributed to the opinion we formed as expressed above. We do not provide a separate opinion on specific items of the consolidated financial statements.

#### Measurement of the recoverable amount of goodwill

Notes 6.1 "Goodwill", 6.5 "Impairment losses on non-current assets" to the consolidated financial statements and section "Accounting estimates and judgments" of Note 2.8 "Impact of the Covid-19 pandemic"

#### Description of risk

At December 31, 2020, goodwill totaled a net amount of €3,765.9 million, representing the largest item on the consolidated statement of financial position. Goodwill corresponds to the difference at the acquisition date between the acquisition price paid and the fair value of the assets acquired and liabilities assumed. Goodwill is allocated by geographic area to the cash-generating units (CGUs) of the activities into which the various entities acquired have been incorporated.

An impairment charge for this goodwill is recognized on the statement of financial position when the recoverable amount of the CGUs, determined as part of compulsory annual impairment testing, is less than their carrying amount, in accordance with IAS 36.

The recoverable amount is determined using an approach based on discounted future cash flows and requires a significant degree of judgment from management, particularly in relation to business plans, future cash flows based on perpetual growth rate assumptions, and the discounting of these flows based on the weighted average cost of capital. The methods used to measure goodwill are described in Note 6.5 to the consolidated financial statements.

Accordingly, we deemed the measurement of the recoverable amount of goodwill to be a key audit matter.

#### How our audit addressed this risk

We assessed the consistency of the methodology applied by the Finance Department.

We also conducted a critical assessment of the procedure for implementing this methodology, and assessed the following:

- that all of the components of the carrying amount of the CGUs tested were taken into account and are consistent with the EBITDA and EBIT projections integrated in the business plans to determine the recoverable amount:
- the reasonableness of the EBITDA and EBIT projections for the CGUs in light of the CGUs'
  economic and financial environments, especially in the context of the Covid-19 pandemic, and by
  assessing the reasons for the differences between projected and actual historical performances,
  the reliability of the process by which the estimates were calculated;
- the consistency of these EBITDA and EBIT projections with management's most recent estimates as validated by the Management Board and approved by the Supervisory Board regarding the years 2021 to 2023;
- the reasonableness of the discount rates and the long-term growth rates used to calculate discounted future cash flows, with the support of our asset valuation experts;
- the sensitivity analyses of the impairment tests conducted by management to a change in the
  perpetual growth rate and the discount rates, as well as a one-year deferral in the expected return
  to normal economic conditions.

Lastly, we obtained assurance that Notes 6.1 and 6.5 to the consolidated financial statements provide appropriate disclosures.

#### Litigation and contingent liabilities

Note 7.2 "Contingent liabilities" to the consolidated financial statements

#### Description of risk

Note 7.2 to the consolidated financial statements summarizes the legal or arbitration proceedings arising in the normal course of business of the Group.

They notably include ongoing proceedings in Brazil and France, where contingent liabilities include in particular an ongoing anti-trust investigation.

Provisions are recorded with respect to these if the Group believes that it has a contractual, legal or constructive obligation, and that the future outflows of resources to cover the risk can be estimated accurately.

Given the uncertain outcome of these proceedings and ongoing investigations, and their potential negative and material effect on the Group owing to the financial penalties that may be incurred, as well as any impact they could have on its businesses and their commercial prospects, we deemed litigation and contingent liabilities to be a key audit matter.

#### How our audit addressed this risk

To assess whether or not the risks associated with these proceedings and ongoing investigations have been properly assessed, and to verify their non-quantifiable nature, where appropriate, we:

- performed a critical review of the positions adopted by the Company's lawyers and legal advisers involved in these matters:
- examined the analyses of the proceedings/investigations prepared by the Group's Finance and Legal Departments.

We also verified that the disclosures provided in Note 7.2 to the consolidated financial statements were appropriate.

#### Specific verifications

As required by legal and regulatory provisions and in accordance with professional standards applicable in France, we have also verified the information pertaining to the Group presented in the Management Board's management report.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

We attest that the Group management report includes the consolidated non-financial information statement required under article L.225-102-1 of the French Commercial Code. However, in accordance with article L.823-10 of the French Commercial Code, we have not verified the fair presentation and consistency with the consolidated financial statements of the information given in that statement, which will be the subject of a report by an independent third party.

### Other verifications and information pursuant to legal and regulatory requirements

# Presentation of the consolidated financial statements to be included in the annual financial report

Pursuant to paragraph III of article 222-3 of the AMF's General Regulations, the Company's management informed us of its decision to postpone the application of the single electronic reporting format, as defined by European Delegated Regulation No. 2019/815 of December 17, 2018, to reporting periods beginning on or after January 1, 2021. Accordingly, this report does not contain a conclusion on the compliance of the presentation of the consolidated financial statements to be included in the annual financial report referred to in paragraph I of article L.451-1-2 of the French Monetary and Financial Code (*Code monétaire et financier*) with this format.

#### Appointment of the Statutory Auditors

We were appointed Statutory Auditors of Elis by the Annual General Meeting held on June 29, 2011 for Mazars and by the bylaws at the time of the Company's incorporation in 2007 for PricewaterhouseCoopers Audit.

At December 31, 2020, Mazars and PricewaterhouseCoopers Audit were in the tenth and fourteenth consecutive year of their engagement, respectively, and the sixth year since the Company's securities were admitted to trading on a regulated market.

# Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for preparing consolidated financial statements giving a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and for implementing the internal control procedures it deems necessary for the preparation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting, unless it expects to liquidate the Company or to cease operations.

The Audit Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risk management systems, as well as, where applicable, any internal audit systems, relating to accounting and financial reporting procedures.

The consolidated financial statements were approved by the Management Board.

# Responsibilities of the Statutory Auditors relating to the audit of the consolidated financial statements

#### Objective and audit approach

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free of material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions taken by users on the basis of these consolidated financial statements.

As specified in article L.823-10-1 of the French Commercial Code, our audit does not include assurance on the viability or quality of the Company's management.

As part of an audit conducted in accordance with professional standards applicable in France, the Statutory Auditors exercise professional judgment throughout the audit.

#### They also:

- identify and assess the risks of material misstatement in the consolidated financial statements, whether due to fraud or error, design and perform audit procedures in response to those risks, and obtain audit evidence considered to be sufficient and appropriate to provide a basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtain an understanding of the internal control procedures relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control;
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management and the related disclosures in the notes to the consolidated financial statements;
- assess the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of the audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the Statutory Auditors conclude that a material uncertainty exists, they are required to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or are inadequate, to issue a qualified opinion or a disclaimer of opinion;
- evaluate the overall presentation of the consolidated financial statements and assess whether these statements represent the underlying transactions and events in a manner that achieves fair presentation;
- obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The Statutory Auditors are responsible for the management, supervision and performance of the audit of the consolidated financial statements and for the opinion expressed thereon.

#### Report to the Audit Committee

We submit a report to the Audit Committee, which includes, in particular, a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report any significant deficiencies in internal control that we have identified regarding the accounting and financial reporting procedures.

Our report to the Audit Committee includes the risks of material misstatement that, in our professional judgment, were the most significant for the audit of the consolidated financial statements and which constitute the key audit matters that we are required to describe in this report.

We also provide the Audit Committee with the declaration provided for in article 6 of Regulation (EU) No. 537/2014, confirming our independence within the meaning of the rules applicable in France, as defined in particular in articles L.822-10 to L.822-14 of the French Commercial Code and in the French Code of Ethics for Statutory Auditors. Where appropriate, we discuss any risks to our independence and the related safeguard measures with the Audit Committee.

Neuilly-sur-Seine and Courbevoie, March 8, 2021

The Statutory Auditors

PricewaterhouseCoopers Audit

**MAZARS** 

**Edouard Sattler** 

Isabelle Massa

# 6.1 CONSOLIDATED FINANCIAL STATEMENTS AFR

# **6.1.1 Consolidated income statement**

| (In millions of euros)   | Notes       | 12/31/2020 | 12/31/2019<br>restated <sup>(a)</sup> |
|--|-------------|------------|---------------------------------------|
| Revenue  | 3.1/4.1/4.2 |            | 3,281.8                               |
| Cost of linen, equipment and other consumables   |             | (527.9)    | (532.0)                               |
| Processing costs   |             | (1,018.7)  | (1,230.4)                             |
| Distribution costs   |             | (466.9)    | (538.3)                               |
| Gross margin   |             |            | 981.1                                 |
| Selling, general and administrative expenses   |             | (502.7)    | (539.6)                               |
| Net impairment on trade and other receivables  |             | (13.7)     | 0.5                                   |
| Operating income before other income and expenses and amortization of intangible assets recognized in a business combination | 3.2         |            | 442.0                                 |
| Amortization of intangible assets recognized in a business combination   | 4.5         | (93.0)     | (88.5)                                |
| Goodwill impairment  | 6.1         | -          | -                                     |
| Other operating income and expenses  | 4.6         | (64.1)     | (18.4)                                |
| Operating income   |             |            | 335.2                                 |
| Net financial income (expense)   | 8.2         | (88.4)     | (150.0)                               |
| Income (loss) before tax   |             |            | 185.2                                 |
| Income tax expense   | 9           | (27.1)     | (47.5)                                |
| Income from continuing operations  |             |            | 137.7                                 |
| Income from discontinued operations, net of tax  | 2.5         | -          | 4.1                                   |
| NET INCOME (LOSS)  |             | 3.9        | 141.8                                 |
| Attributable to:   |             |            |                                       |
| > owners of the parent   |             | 3.9        | 142.0                                 |
| > non-controlling interests  |             | (0.0)      | (0.2)                                 |
| Earnings (loss) per share (EPS) (in euros):  |             |            |                                       |
| > basic, attributable to owners of the parent  | 10.3        | €0.02      | €0.64                                 |
| > diluted, attributable to owners of the parent  | 10.3        | €0.02      | €0.63                                 |
| Earnings (loss) per share (EPS) from continuing operations (in euros):   |             |            |                                       |
| > basic, attributable to owners of the parent  | 10.3        | €0.02      | €0.63                                 |
| > diluted, attributable to owners of the parent  | 10.3        | €0.02      | €0.61                                 |
| (a) See Note 1.4.  |             |            |                                       |

# 6.1.2 Consolidated statement of comprehensive income

| (In millions of euros)                                | Notes | 12/31/2020 | 12/31/2019<br>restated <sup>(a)</sup> |
|---|-------|------------|---------------------------------------|
| Net income (loss)                                     |       |            | 141.8                                 |
| Gains (losses) on cash flow hedges, before tax        | 8.8   | (1.1)      | (7.4)                                 |
| Cash flow hedge reserve reclassified to income        | 8.8   | 0.4        | 13.4                                  |
| Total change in cash flow hedge reserve, before taxes |       | (0.7)      | 6.0                                   |
| Related tax   | 8.8   | 0.2        | (2.1)                                 |

| Net change in the cost of hedging, before tax                                  | 8.8 | 0.9     | 0.3   |
|--|-----|---------|-------|
| Related tax  | 8.8 | (0.2)   | (0.1) |
| Effects of changes in foreign exchange rates - net translation differences     |     | (174.1) | 8.1   |
| Other comprehensive income (loss) which may be subsequently reclassified to in |     | 12.2    |       |
| Actuarial gains (losses) on defined benefit plans, before tax                  |     | 12.3    | (5.8) |
| Related tax  |     | (2.2)   | 2.2   |
| Other comprehensive income (loss) which may not be subsequently reclassified   |     | (3.5)   |       |
| Other comprehensive income   |     |         | 8.7   |
| TOTAL COMPREHENSIVE INCOME (LOSS)  |     | (160.0) | 150.5 |
| Attributable to:   |     |         |       |
| > owners of the parent   |     | (160.0) | 150.7 |
| > non-controlling interests  |     | (0.0)   | (0.1) |
| (a) See Note 1.4.  | 1   |         |       |

The change in hedge reserve reflects the change in fair value of derivatives eligible for hedge accounting. Details are presented in Note 8.8 "Derivative financial instruments and hedges."

Translation reserves arise from the translation, during consolidation, of assets and liabilities of Group entities denominated in foreign currencies as described in Note 2.3 "Foreign currency translation."

Actuarial gains and losses arising on the remeasurement of employee benefits reflect the effect of changes in assumptions (obligation discount rate, salary increase rate, retirement benefit increase rate and expected return on plan assets) used to measure defined benefit plan obligations.

# 6.1.3 Consolidated statement of financial position

### Assets

| (In millions of euros)        | Notes   | 12/31/2020 | 12/31/2019<br>restated <sup>(a)</sup> |
|-------------------------------|---------|------------|---------------------------------------|
| Goodwill                      | 6.1     | 3,765.9    | 3,795.6                               |
| Intangible assets             | 6.2     | 782.5      | 869.5                                 |
| Right-of-use assets           | 6.4     | 438.6      | 410.8                                 |
| Property, plant and equipment | 6.3     | 1,883.8    | 1,998.5                               |
| Other equity investments      |         | 0.2        | 0.2                                   |
| Other non-current assets      | 8.7     | 64.4       | 69.0                                  |
| Deferred tax assets           | 9       | 36.6       | 23.2                                  |
| Employee benefit assets       | 5.3     | 34.1       | 32.1                                  |
| TOTAL NON-CURRENT ASSETS      |         |            | 7,198.9                               |
| Inventories                   | 4.7     | 137.3      | 124.8                                 |
| Contract assets               | 4.3     | 27.6       | 36.2                                  |
| Trade and other receivables   | 4.4     | 519.1      | 632.4                                 |
| Current tax assets            |         | 13.6       | 11.8                                  |
| Other assets                  | 4.9     | 18.8       | 21.1                                  |
| Cash and cash equivalents     | 8.4/8.5 | 137.6      | 172.3                                 |
| Assets held for sale          |         | 0.4        | 0.7                                   |
| TOTAL CURRENT ASSETS          |         |            | 999.2                                 |
| TOTAL ASSETS                  |         | 7,860.6    | 8,198.0                               |
| (a) See Note 1.4.             |         |            |                                       |

Equity and liabilities

| (In millions of euros)                                    | Notes     | 12/31/2020 | 12/31/2019<br>restated <sup>(a)</sup> |
|---|-----------|------------|---------------------------------------|
| Share capital   | 10.1      | 221.8      | 221.3                                 |
| Additional paid-in capital                                | 10.1/10.2 | 2,575.6    | 2,646.4                               |
| Treasury share reserve                                    |           | (11.2)     | (10.1)                                |
| Other reserves  |           | (366.2)    | (192.2)                               |
| Retained earnings (accumulated deficit)                   |           | 387.2      | 290.3                                 |
| Equity attributable to owners of the parent               |           | 2,807.3    | 2,955.7                               |
| Non-controlling interests                                 | 2.7       | 0.6        | 0.8                                   |
| TOTAL EQUITY  |           |            | 2,956.6                               |
| Provisions  | 7.1       | 83.7       | 85.8                                  |
| Employee benefit liabilities                              | 5.3       | 111.0      | 119.1                                 |
| Borrowings and financial debt                             | 8.3/8.5   | 3,066.6    | 3,116.3                               |
| Deferred tax liabilities                                  | 9         | 299.4      | 316.7                                 |
| Lease liabilities   | 6.4       | 368.3      | 343.7                                 |
| Other non-current liabilities                             | 8.7       | 23.5       | 8.4                                   |
| TOTAL NON-CURRENT LIABILITIES                             |           |            | 3,990.0                               |
| Current provisions  | 7.1       | 14.5       | 17.0                                  |
| Current tax liabilities                                   |           | 25.5       | 23.7                                  |
| Trade and other payables                                  | 4.8       | 221.3      | 288.5                                 |
| Contract liabilities                                      | 4.3       | 62.7       | 71.5                                  |
| Current lease liabilities                                 | 6.4       | 79.0       | 63.7                                  |
| Other liabilities   | 4.9       | 345.1      | 359.0                                 |
| Bank overdrafts and current borrowings                    | 8.3/8.5   | 352.0      | 428.1                                 |
| Liabilities directly associated with assets held for sale |           | -          | -                                     |
| TOTAL CURRENT LIABILITIES                                 |           |            | 1,251.4                               |
| TOTAL EQUITY AND LIABILITIES                              |           | 7,860.6    | 8,198.0                               |

# 6.1.4 Consolidated statement of cash flows

| (In millions of euros)   | Notes   | 12/31/2020 | 12/31/2019<br>restated <sup>(a)</sup> |
|--|---------|------------|---------------------------------------|
| CONSOLIDATED NET INCOME (LOSS)   |         |            | 141.8                                 |
| Income tax expense   | 2.5/9   | 27.1       | 48.2                                  |
| Net financial income (expense)   | 2.5/8.2 | 88.4       | 150.2                                 |
| Share-based payments   |         | 12.9       | 11.0                                  |
| Depreciation, amortization and provisions  | 4.5     | 751.0      | 721.5                                 |
| Portion of grants transferred to income  | 4.5     | (0.3)      | (0.4)                                 |
| Net gains and losses on disposal of property, plant and equipmentand intangible assets |         | 4.2        | 2.4                                   |
| Other  |         | (0.1)      | (6.8)                                 |
| CASH FLOWS BEFORE FINANCE COSTS AND TAX  |         |            | 1,067.9                               |
| Change in inventories  | 4.7     | (13.0)     | (2.6)                                 |
| Change in trade and other receivables and contract assets                              | 4.4     | 114.5      | 33.2                                  |
| Change in other assets   | 4.9     | 2.4        | 7.6                                   |

| Change in trade and other payables                                       | 4.8      | (57.6)    | 3.2       |
|--|----------|-----------|-----------|
| Change in contract and other liabilities                                 | 4.9      | (20.3)    | (13.4)    |
| Other changes  |          | 2.7       | 0.2       |
| Employee benefits  |          | (1.9)     | (1.3)     |
| Tax paid   |          | (65.8)    | (76.2)    |
| NET CASH FROM OPERATING ACTIVITIES                                       |          |           | 1,018.5   |
| Acquisition of intangible assets   |          | (16.0)    | (23.2)    |
| Proceeds from disposal of intangible assets                              |          | 0.1       | 0.0       |
| Acquisition of property, plant and equipment                             |          | (483.2)   | (659.1)   |
| Proceeds from disposal of property, plant and equipment                  |          | 5.3       | 22.0      |
| Acquisition of subsidiaries, net of cash acquired                        | 2.4      | (88.1)    | (83.2)    |
| Proceeds from disposal of subsidiaries, net of cash transferred          |          | 0.5       | 30.0      |
| Changes in loans and advances  |          | (1.3)     | (2.0)     |
| Dividends earned   |          | 0.0       | 0.0       |
| Investment grants  |          | 0.0       | 0.0       |
| CASH FLOWS FROM INVESTING ACTIVITIES                                     |          |           | (715.5)   |
| Capital increase   | 10.1/2.7 | (0.0)     | 6.6       |
| Treasury shares  |          | (1.3)     | 1.5       |
| Dividends and distributions paid   |          |           |           |
| > to owners of the parent  |          | 0.0       | (81.2)    |
| > to non-controlling interests   |          | -         | -         |
| Change in borrowings(b):   | 8.3      | (146.6)   | (34.6)    |
| > proceeds from new borrowings   | 8.3      | 868.6     | 2,392.0   |
| > repayments of borrowings   | 8.3      | (1,015.2) | (2,426.5) |
| Lease liability payments – principal                                     | 6.4      | (73.4)    | (73.3)    |
| Net interest paid (including interest on lease liabilities)              |          | (64.1)    | (110.7)   |
| Other cash flows related to financing activities                         |          | (4.8)     | (20.0)    |
| NET CASH FLOWS FROM FINANCING ACTIVITIES                                 |          |           | (311.7)   |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS                     |          |           | (8.7)     |
| Cash and cash equivalents at beginning of period                         |          | 170.8     | 179.1     |
| Effect of changes in foreign exchange rates on cash and cash equivalents |          | (8.4)     | 0.4       |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD                               | 8.4      |           | 170.8     |
| (a) See Note 1.4. (b) Net change in credit lines.                        |          |           |           |

# 6.1.5 Consolidated statement of changes in equity as at December $31,2020\,$

| (In millions of  | Notes | Share   | Additional | Treasury | Cash    | Cost of | Translation | Equity      | Legal   | Retained     | Owners | Non-        | Total  |
|--|-------|---------|------------|----------|---------|---------|-------------|-------------|---------|--------------|--------|-------------|--------|
| euros)   |       | capital | paid-in    | share    | flow    | hedging | reserve     | component   | reserve | earnings     | of the | controlling | equity |
|  |       |         | capital    | reserve  | hedge   | reserve |             | of          |         | (accumulated | parent | interests   |        |
|  |       |         |            |          | reserve |         |             | convertible |         | deficit)     |        |             |        |
|  |       |         |            |          |         |         |             | notes       |         |              |        |             |        |
| Balance as at<br>December 31,<br>2019<br>(restated(a)) |       | 221.3   | 2,646.4    | (10.1)   | (1.6)   | 0.6     | (235.8)     | 37.8        | 6.8     | 290.3        |        | 0.8         |        |

| Cash increase in share capital                          |      | -     | -       | -      | -     | -   | -       | -    | -   | (0.0) | (0.0)   | -     | (0.0)   |
|---|------|-------|---------|--------|-------|-----|---------|------|-----|-------|---------|-------|---------|
| Amounts paid to shareholders                            | 10.2 | -     | -       | -      | -     | -   | -       | -    | -   | 0.0   | 0.0     | -     | 0.0     |
| Issue of convertible notes                              |      | -     | -       | -      | -     | -   | -       | -    | -   | -     | -       | -     | -       |
| Share-based payments                                    |      | -     | -       | -      | -     | -   | -       | -    | -   | 12.9  | 12.9    | -     | 12.9    |
| Changes in treasury shares                              |      | -     | -       | (1.1)  | -     | -   | -       | -    | -   | -     | (1.1)   | -     | (1.1)   |
| Acquisition of<br>NCI without a<br>change in<br>control |      | -     | -       | -      | -     | -   | -       | -    | -   | (0.1) | (0.1)   | (0.2) | (0.3)   |
| Acquisition of<br>subsidiaries –<br>NCI                 |      |       |         |        |       |     |         |      |     |       |         | -     | -       |
| Other changes   | 10.1 | 0.5   | (70.8)  | -      | -     | -   | -       | -    | -   | 70.2  | (0.0)   | -     | (0.0)   |
| Net income<br>(loss) for the<br>period                  |      | -     | -       |        | -     |     | -       | -    | -   | 3.9   | 3.9     | (0.0) | 3.9     |
| Other comprehensive income                              |      | -     | -       | -      | (0.5) | 0.6 | (174.1) | -    | -   | 10.1  | (163.9) | -     | (163.9) |
| Total<br>comprehensive<br>income (loss)                 |      | -     | -       |        | (0.5) | 0.6 | (174.1) | -    | -   | 13.9  | (160.0) | (0.0) | (160.0) |
| BALANCE AS<br>AT DECEMBER<br>31, 2020                   |      | 221.8 | 2,575.6 | (11.2) | (2.1) | 1.2 | (409.8) | 37.8 | 6.8 | 387.2 |         | 0.6   |         |
| (a) See Note 1.4.                                       |      |       | l .     |        |       |     |         | ı    | 1   |       |         |       |         |

# 6.1.6 Consolidated statement of changes in equity as at December 31,2019

|   |       |                  | ı                                | 1      |       |                    |         | Į.  |         |        |         |             |         |
|---|-------|------------------|----------------------------------|--------|-------|--------------------|---------|---|---------|--------|---------|-------------|---------|
| (In millions of<br>euros)                       | Notes | Share<br>capital | Additional<br>paid-in<br>capital | share  | flow  | hedging<br>reserve |         | Equity<br>component<br>of<br>convertible<br>notes | reserve |        |         | controlling |         |
| Balance as at<br>December 31,<br>2018           |       | 219.9            | 2,943.9                          | (11.4) | (5.6) | 0.3                | (241.3) | 37.8  | 0.7     | (77.7) | 2,866.8 | 1.4         | 2,868.2 |
| First-time<br>adoption of<br>IFRS 16            |       |                  |                                  |        |       |                    |         |   |         | -      | -       |             | -       |
| First-time<br>adoption of<br>IFRIC 23           |       |                  |                                  |        |       |                    |         |   |         | -      | -       |             | -       |
| Adjusted<br>balance as at<br>January 1,<br>2019 |       | 219.9            | 2,943.9                          | (11.4) | (5.6) | 0.3                | (241.3) | 37.8  | 0.7     | (77.7) | 2,866.8 | 1.4         | 2,868.2 |
| Cash increase in share capital                  | 10.1  | 0.6              | 6.1                              | -      | -     | -                  | -       | -   | -       | (0.0)  | 6.6     | -           | 6.6     |

| Amounts paid to shareholders                            | 10.2 | -     | (81.4)  | -      | -     | -   | -       | -    | -   | 0.2   | (81.2)  | -     | (81.2)  |
|---|------|-------|---------|--------|-------|-----|---------|------|-----|-------|---------|-------|---------|
| Issue of convertible notes                              |      | -     | -       |        | 1     | -   | -       | -    | -   | -     | -       | -     | -       |
| Share-based payments                                    |      | -     | -       | -      | -     | -   | -       | -    | -   | 11.0  | 11.0    | -     | 11.0    |
| Changes in treasury shares                              |      | -     | -       | 1.3    | -     | -   | -       | -    | -   | -     | 1.3     | -     | 1.3     |
| Acquisition of<br>NCI without a<br>change in<br>control |      | -     | -       |        | 1     | -   | (2.5)   | -    | -   | 3.0   | 0.5     | (0.5) | 0.0     |
| Disposal of<br>subsidiaries –<br>NCI                    |      |       |         |        |       |     |         |      |     |       |         | 0.1   | 0.1     |
| Other changes   | 10.1 | 0.8   | (222.2) |        | -     | -   | -       | -    | 6.1 | 215.3 | 0.0     | -     | 0.0     |
| Net income<br>(loss) for the<br>period                  |      | -     | -       |        |       | -   | -       | -    | -   | 142.0 | 142.0   | (0.2) | 141.8   |
| Other comprehensive income                              |      | -     | -       | -      | 3.9   | 0.2 | 8.1     | -    | -   | (3.5) | 8.6     | 0.1   | 8.7     |
| Total<br>comprehensive<br>income (loss)                 |      | -     | -       |        | 3.9   | 0.2 | 8.1     | •    | -   | 138.5 | 150.7   | (0.1) | 150.5   |
| BALANCE AS<br>AT DECEMBER<br>31, 2019<br>(RESTATED)     |      | 221.3 | 2,646.4 | (10.1) | (1.6) | 0.6 | (235.8) | 37.8 | 6.8 | 290.3 | 2,955.7 | 0.8   | 2,956.6 |

# 6.1.7 Notes to the consolidated financial statements

Elis is an international multi-service provider, offering textile, hygiene and facility services solutions in Europe and Latin America. The Group serves hundreds of thousands of customers of all sizes in the Hospitality, Healthcare, Industry, and Trade sectors. Elis is a joint-stock corporation governed by a Management Board and a Supervisory Board, listed on the Euronext market in Paris. Its registered office is located at 5, boulevard Louis-Loucheur, 92210 Saint-Cloud, France.

The IFRS consolidated financial statements of the Elis Group for the 12-month period ended December 31, 2020 were approved by the Management Board on March 8, 2021 and reviewed by the Audit Committee and the Supervisory Board on March 8, 2021.

# **NOTE 1 ACCOUNTING POLICIES**

# 1.1 Basis of preparation

The Elis Group's consolidated financial statements include the financial statements of Elis and its subsidiaries. The Elis Group refers to Elis, the parent company of the Elis Group, and the companies included in the scope of consolidation (see Note 2 "Scope of consolidation and significant events of the year" and Note 11 "Related party disclosures").

The consolidated financial statements have been prepared on a going concern basis and under the historical cost convention, with the main exception of:

- > derivative financial instruments and offsetting assets, contingent liabilities and financial liabilities representing a price adjustment, recognized in a business combination, which are measured at fair value;
- > liabilities (assets) related to employee benefits, which are measured at the fair value of plan assets less the present value of defined benefit obligations, as limited by IAS 19;
- assets held for sale, which are measured at the lower of the carrying amount and the fair value, less cost to sell.

The consolidated financial statements are presented in millions of euros, unless otherwise stated.

# 1.2 Accounting standards applied

The accounting policies used to prepare the consolidated financial statements comply with the IFRS standards and IFRIC interpretations as adopted by the European Union as at December 31, 2020 and available on the following website: https://ec.europa.eu/info/law/international-accounting-standards-regulation-ec-no-1606-2002/amending-and-supplementary-acts/acts-adopted-basis-regulatory-procedure-scrutiny-rps\_en

The accounting policies adopted are identical to those used to prepare the consolidated financial statements for the year ended December 31, 2019 except for the following standards, amendments and interpretations effective for annual periods beginning on or after January 1, 2020.

# Main standards, amendments and interpretations with mandatory application from January 1, 2020

- > Covid-19-Related Rent Concessions amendment to IFRS 16;
- > Definition of a Business amendments to IFRS 3 Business Combinations;
- > Interest Rate Benchmark Reform amendments to IFRS 9, IAS 39, and IFRS 7:
- > Amendments to IAS 1 and IAS 8 Definition of Material;
- > Amendments updating the reference to the Conceptual Framework for IFRS.

These amendments, which have been mandatory since January 1, 2020, have no material impact on the Group.

#### Standards that have been published but have not yet entered into force

- > Main standards, amendments and interpretations adopted by the European Union as at December 31, 2020 but not mandatory as at January 1, 2020:
  - Extension of the temporary exemption from Applying IFRS 9 (Proposed Amendments to IFRS 4)

The Group does not plan to apply this standard prior to its required effective date in the European Union.

- > Main standards, amendments and interpretations that have been published but not yet adopted by the European Union as at December 31, 2020:
  - Amendments to IAS 39 Financial Instruments: Recognition and Measurement, IFRS 4 Insurance Contracts, IFRS 7 Financial Instruments: Disclosures, IFRS 9 Financial Instruments and IFRS 16 Leases;
  - Amendments to IAS 1 Presentation of Financial Statements to clarify the classification of liabilities as "current" or "non-current";
  - Amendments to IFRS 3 Business Combinations, IAS 16 Property, Plant and Equipment, IAS 37 Provisions, Contingent Liabilities and Contingent Assets, and Annual Improvements to IFRS Standards 2018–2020;
- IFRS 17 Insurance Contracts.

To date, the Group has not identified any material impact of these new standards and does not expect to be impacted by IFRS 17 Insurance Contracts.

# 1.3 Critical accounting estimates and judgments

The preparation of consolidated financial statements requires the Elis Group to make estimates and assumptions that affect the carrying amount of assets, liabilities, income and expenses and the disclosures in some of the notes to the financial statements. The Elis Group reviews these estimates and judgments on a regular basis, taking into consideration past experience and other factors deemed relevant in light of economic conditions.

Amounts reported in future financial statements may differ from current estimates due to changes in assumptions or if conditions vary from those anticipated.

#### Critical accounting estimates and assumptions

#### Recoverable amount of goodwill and intangible assets with indefinite useful lives

The Group performs annual impairment tests on goodwill and intangible assets with indefinite useful lives (brands) in accordance with IAS 36 Impairment of Assets. The recoverable amount of cash-generating units is calculated on the basis of their value in use. These calculations require the use of estimates. The estimates used, together with an analysis of assumption sensitivity, particularly for goodwill, are presented in Note 6.5 "Impairment losses on non-current assets."

#### Allocation of the acquisition price in business combinations

Business combinations are accounted for using the purchase accounting method: this means that, at the date on which control is acquired, the identifiable assets, liabilities and contingent liabilities acquired or assumed are measured at fair value. One of the most significant estimates when accounting for an acquisition is the determination of the fair value and the assumptions used to determine it. While the fair value of some acquired items, such as property, plant and equipment, can be accurately measured (using the market price), others are more complex to measure, such as intangible assets or contingent liabilities. These measurements are generally made by independent experts who base their work on assumptions and must estimate the effect of future events that are uncertain at the acquisition date.

#### **Employee benefit liabilities**

The present value of employee benefit obligations is computed on an actuarial basis using various assumptions. The discount rate is one of the assumptions used to calculate the net cost of retirement benefits. Any change in the assumptions affects the carrying amount of the employee benefit liabilities

The Group sets the appropriate discount rate at the end of each reporting period. This is the interest rate applied to calculate the present value of future disbursements necessary to meet retirement benefit obligations. To determine the appropriate rate, the Group takes into account the interest rates on high-quality corporate bonds (Iboxx Corporate AA 10+ for France) in the currencies in which benefits are to be paid and with a term comparable to the estimated average maturity of the corresponding obligation.

Note 5.3 "Employee benefit assets/liabilities" provides further details on the matter.

#### **Provisions**

The Group records provisions, mainly for disputes and environmental compliance:

- > Provisions for disputes: some subsidiaries of the Group may be involved in regulatory, legal or arbitration proceedings that may, given the potential uncertainties, have a material impact on the Group's financial position, as described in Note 7.2 "Contingent liabilities." The Group's legal team keeps track of ongoing proceedings, regularly reviews their progress and assesses the need to establish adequate provisions or change their amounts, if events occurring in the course of the proceedings require a reappraisal of the risk. The decision to set aside a provision for a risk and the amount of the provision to be recorded is based on a case-by-case assessment of the risk, management's estimate of the unfavorable nature of the outcome of the proceedings in question (probable nature) and the ability to reliably estimate the related amount.
- > Provisions for environmental compliance: Provisions for environmental compliance are assessed based on experts' reports and the Group's experience. The Group's Quality, Safety and Environment Department conducts an assessment of the sites concerned, monitors the progress and costs of the sites being cleaned up and ensures that appropriate provisions are updated in line with the studies carried out and the progress of the clean-up measures.

#### Defining terms of leases with renewal options

The Group defines the lease term as the non-cancellable period of the lease as well as any period covered by an option to extend the lease if it is reasonably certain that such option will be exercised, or any period covered by a lease termination option if the Group is reasonably certain it will not exercise this option.

Under some of its leases, the Group has the possibility of extending the period during which the assets are leased. The Group uses its own judgment to determine whether it is reasonably certain that it will exercise a renewal option. In other words, it takes any relevant factors that provide an economic incentive to exercise the renewal option as well as the Group's five-year strategic investment plan into account.

#### Critical judgments in applying accounting policies

#### Recognition of assets related to rental, laundry and maintenance services

Rental, laundry and maintenance agreements are generally considered service agreements that do not transfer rights of use for the asset to the customer (mainly due to the substantive substitution right for textiles). Accordingly, items subject to rental, laundry and maintenance service agreements are recognized as non-current assets.

# Accounting classification for the French business tax (*cotisation sur la valeur ajoutée des entreprises* – CVAE)

According to the Group's analysis, the French business tax (CVAE) meets the definition of income tax in paragraph 2 of IAS 12 Income Taxes. Total current and deferred amounts of CVAE are therefore presented in the line item "Income tax expense."

# 1.4 Restatements of prior years' financial information

The following tables present adjustments related to prior business combinations (IFRS 3) to the income statement, the statement of financial position, and the statement of cash flows as at December 31, 2019, compared to the previously published financial statements as at December 31, 2019

# IFRS 3 Business combinations

IFRS 3 requires previously published comparative periods to be retrospectively restated for business combinations (recognition of the final fair value of the assets acquired and the liabilities and contingent liabilities assumed when this fair value was provisionally determined at the previous balance sheet date).

The changes are mainly related to the final measurement of customer relationships, property and provisions, especially environmental provisions, of the acquisition of Blesk inCare Mats in Russia. The measurements were performed with the methods usually applied by the Group, with the involvement of experts where necessary. The final fair value of assets and liabilities acquired in a business combination in 2019 is disclosed in the "Acquisitions in 2019" section of Note 2.4 "Changes in scope of consolidation."

#### CONSOLIDATED INCOME STATEMENT

| (In millions of euros)   | 12/31/2019<br>published | IFRS 3 | 12/31/2019<br>restated |
|--|-------------------------|--------|------------------------|
| Revenue  | 3,281.8                 | -      |                        |
| Cost of linen, equipment and other consumables   | (532.0)                 | -      | (532.0)                |
| Processing costs   | (1,230.4)               | (0.0)  | (1,230.4)              |
| Distribution costs   | (538.3)                 | -      | (538.3)                |
| Gross margin   | 981.2                   | (0.0)  |                        |
| Selling, general and administrative expenses   | (539.6)                 | -      | (539.6)                |
| Net impairment on trade and other receivables  | 0.5                     | -      | 0.5                    |
| Operating income before other income and expenses and amortization of intangible assets recognized in a business combination | 442.1                   | (0.0)  |                        |
| Amortization of intangible assets recognized in a business combination   | (88.3)                  | (0.2)  | (88.5)                 |
| Goodwill impairment  | -                       | -      | -                      |
| Other operating income and expenses  | (18.5)                  | 0.1    | (18.4)                 |
| Operating income   | 335.3                   | (0.1)  |                        |
| Net financial income (expense)   | (150.0)                 | (0.0)  | (150.0)                |
| Income (loss) before tax   | 185.3                   | (0.1)  |                        |
| Income tax expense   | (47.6)                  | 0.1    | (47.5)                 |
| Income from continuing operations  | 137.7                   | (0.0)  |                        |
| Income from discontinued operations, net of tax  | 4.1                     | -      | 4.1                    |
| NET INCOME (LOSS)  | 141.9                   | (0.0)  | 141.8                  |
| Attributable to:   |                         |        |                        |
| owners of the parent   | 142.0                   | (0.0)  | 142.0                  |
| > non-controlling interests  | (0.2)                   | -      | (0.2)                  |
| Earnings (loss) per share (EPS) (in euros):  |                         |        |                        |
| > basic, attributable to owners of the parent  | €0.64                   |        | €0.64                  |
| > diluted, attributable to owners of the parent  | €0.63                   |        | €0.63                  |
| Earnings (loss) per share (EPS) from continuing operations (in euros):   |                         |        |                        |
| › basic, attributable to owners of the parent  | €0.63                   |        | €0.63                  |
| > diluted, attributable to owners of the parent  | €0.61                   |        | €0.61                  |
|  | 1                       |        |                        |

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| (In millions of euros)   | 12/31/2019<br>published | IFRS 3 | 12/31/2019<br>restated |
|--|-------------------------|--------|------------------------|
| Net income (loss)  | 141.9                   | (0.0)  |                        |
| Gains (losses) on cash flow hedges, before tax                             | (7.4)                   |        | (7.4)                  |
| Cash flow hedge reserve reclassified to income                             | 13.4                    |        | 13.4                   |
| Total change in cash flow hedge reserve, before taxes                      | 6.0                     | -      | 6.0                    |
| Related tax  | (2.1)                   |        | (2.1)                  |
| Net change in the cost of hedging, before tax                              | 0.3                     |        | 0.3                    |
| Related tax  | (0.1)                   |        | (0.1)                  |
| Effects of changes in foreign exchange rates – net translation differences | 8.2                     | (0.1)  | 8.1                    |

| Other comprehensive income (loss) which may be subsequently reclassified to income     | 12.3  | (0.1) |       |
|--|-------|-------|-------|
| Actuarial gains (losses) on defined benefit plans, before tax                          | (5.8) |       | (5.8) |
| Related tax  | 2.2   |       | 2.2   |
| Other comprehensive income (loss) which may not be subsequently reclassified to income | (3.5) | -     |       |
| OTHER COMPREHENSIVE INCOME   | 8.7   | (0.1) | 8.7   |
| TOTAL COMPREHENSIVE INCOME (LOSS)  | 150.6 | (0.1) |       |
| Attributable to:   |       |       |       |
| > owners of the parent   | 150.7 | (0.1) | 150.7 |
| > non-controlling interests  | (0.1) |       | (0.1) |

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION – ASSETS

| (In millions of euros)        | 12/31/2019<br>published | IFRS 3<br>appropriation as<br>at the acquisition<br>date | IFRS 3 change<br>between the<br>acquisition date<br>and the balance<br>sheet date | IFRS 3 translation differences | 12/31/2019<br>restated |
|-------------------------------|-------------------------|--|---|--------------------------------|------------------------|
| Goodwill                      | 3,801.3                 | (5.6)  | -   | (0.1)                          | 3,795.6                |
| Intangible assets             | 866.7                   | 3.0  | (0.2)   | (0.0)                          | 869.5                  |
| Right-of-use assets           | 411.4                   | (0.5)  | (0.1)   | (0.0)                          | 410.8                  |
| Property, plant and equipment | 1,993.6                 | 4.9  | (0.0)   | 0.0                            | 1,998.5                |
| Other equity investments      | 0.2                     | (0.0)  | -   | -                              | 0.2                    |
| Other non-current assets      | 69.0                    | -  | -   | -                              | 69.0                   |
| Deferred tax assets           | 24.4                    | (1.3)  | 0.1   | (0.0)                          | 23.2                   |
| Employee benefit assets       | 32.1                    | -  | -   | -                              | 32.1                   |
| TOTAL NON-CURRENT ASSETS      | 7,198.7                 | 0.4  | (0.2)   | (0.1)                          |                        |
| Inventories                   | 125.1                   | (0.3)  | -   | -                              | 124.8                  |
| Contract assets               | 36.2                    | -  | -   | -                              | 36.2                   |
| Trade and other receivables   | 632.9                   | (0.5)  | -   | (0.0)                          | 632.4                  |
| Current tax assets            | 11.8                    | (0.0)  | -   | -                              | 11.8                   |
| Other assets                  | 21.1                    | -  | -   | -                              | 21.1                   |
| Cash and cash equivalents     | 172.3                   | (0.0)  | -   | -                              | 172.3                  |
| Assets held for sale          | 0.7                     | -  | -   | -                              | 0.7                    |
| TOTAL CURRENT ASSETS          | 999.9                   | (0.8)  | -   | (0.0)                          |                        |
| TOTAL ASSETS                  | 8,198.6                 | (0.4)  | (0.2)   | (0.1)                          | 8,198.0                |

#### CONSOLIDATED STATEMENT OF FINANCIAL POSITION – EQUITY AND LIABILITIES

| (In millions of euros)                  | 12/31/2019<br>published | IFRS 3<br>appropriation as<br>at the acquisition<br>date | acquisition date | differences |         |
|---|-------------------------|--|------------------|-------------|---------|
| Share capital                           | 221.3                   | -  | -                | -           | 221.3   |
| Additional paid-in capital              | 2,646.4                 | -  | -                | -           | 2,646.4 |
| Treasury share reserve                  | (10.1)                  | -  | -                | -           | (10.1)  |
| Other reserves                          | (192.2)                 | -  | -                | (0.1)       | (192.2) |
| Retained earnings (accumulated deficit) | 290.3                   | 0.0  | (0.0)            | -           | 290.3   |

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| Equity attributable to owners of the parent               | 2,955.8 | 0.0   | (0.0) | (0.1) | 2,955.7 |
|---|---------|-------|-------|-------|---------|
| Non-controlling interests                                 | 0.8     | -     | -     | -     | 0.8     |
| TOTAL EQUITY  | 2,956.7 | 0.0   | (0.0) | (0.1) |         |
| Provisions  | 83.3    | 2.5   | -     | 0.0   | 85.8    |
| Employee benefit liabilities                              | 119.1   | -     | -     | -     | 119.1   |
| Borrowings and financial debt                             | 3,116.3 | -     | -     | -     | 3,116.3 |
| Deferred tax liabilities                                  | 316.7   | -     | -     | -     | 316.7   |
| Lease liabilities   | 342.5   | 1.2   | (0.0) | 0.0   | 343.7   |
| Other non-current liabilities                             | 11.3    | (2.8) | -     | (0.1) | 8.4     |
| TOTAL NON-CURRENT LIABILITIES                             | 3,989.2 | 0.8   | (0.0) | (0.0) |         |
| Current provisions  | 17.0    | -     | -     | -     | 17.0    |
| Current tax liabilities                                   | 23.7    | (0.0) | -     | -     | 23.7    |
| Trade and other payables                                  | 290.2   | (1.6) | (0.1) | (0.0) | 288.5   |
| Contract liabilities                                      | 71.5    | -     | -     | -     | 71.5    |
| Current lease liabilities                                 | 63.6    | 0.1   | -     | 0.0   | 63.7    |
| Other liabilities   | 358.8   | 0.2   | -     | 0.0   | 359.0   |
| Bank overdrafts and current borrowings                    | 428.1   | -     | -     | -     | 428.1   |
| Liabilities directly associated with assets held for sale | -       | -     | -     | -     | -       |
| TOTAL CURRENT LIABILITIES                                 | 1,252.8 | (1.2) | (0.1) | 0.0   |         |
| TOTAL EQUITY AND LIABILITIES                              | 8,198.6 | (0.4) | (0.2) | (0.1) | 8,198.0 |

# CONSOLIDATED STATEMENT OF CASH FLOWS

| (In millions of euros)   | 12/31/2019<br>published | IFRS 3 | 12/31/2019<br>restated |
|--|-------------------------|--------|------------------------|
| CONSOLIDATED NET INCOME (LOSS)   | 141.9                   | (0.0)  |                        |
| Income tax expense   | 48.3                    | (0.1)  | 48.2                   |
| Net financial income (expense)   | 150.1                   | 0.0    | 150.2                  |
| Share-based payments   | 11.0                    |        | 11.0                   |
| Depreciation, amortization and provisions  | 721.2                   | 0.2    | 721.5                  |
| Portion of grants transferred to income  | (0.4)                   |        | (0.4)                  |
| Net gains and losses on disposal of property, plant and equipmentand intangible assets | 2.4                     |        | 2.4                    |
| Other  | (6.7)                   | (0.1)  | (6.8)                  |
| CASH FLOWS BEFORE FINANCE COSTS AND TAX  | 1,067.8                 | 0.1    |                        |
| Change in inventories  | (2.6)                   |        | (2.6)                  |
| Change in trade and other receivables and contract assets                              | 33.2                    |        | 33.2                   |
| Change in other assets   | 7.6                     |        | 7.6                    |
| Change in trade and other payables   | 3.2                     |        | 3.2                    |
| Change in contract and other liabilities   | (13.4)                  |        | (13.4)                 |
| Other changes  | 0.2                     |        | 0.2                    |
| Employee benefits  | (1.3)                   |        | (1.3)                  |
| Tax paid   | (76.2)                  |        | (76.2)                 |
| NET CASH FROM OPERATING ACTIVITIES   | 1,018.4                 | 0.1    |                        |

| Acquisition of intangible assets   | (23.2)    |       | (23.2)    |
|--|-----------|-------|-----------|
| Proceeds from disposal of intangible assets                              | 0.0       |       | 0.0       |
| Acquisition of property, plant and equipment                             | (659.1)   | -     | (659.1)   |
| Proceeds from disposal of property, plant and equipment                  | 22.0      |       | 22.0      |
| Acquisition of subsidiaries, net of cash acquired                        | (83.2)    |       | (83.2)    |
| Proceeds from disposal of subsidiaries, net of cash transferred          | 30.0      |       | 30.0      |
| Changes in loans and advances  | (2.0)     |       | (2.0)     |
| Dividends earned   | 0.0       |       | 0.0       |
| Investment grants  | 0.0       |       | 0.0       |
| CASH FLOWS FROM INVESTING ACTIVITIES                                     | (715.5)   | -     |           |
| Capital increase   | 6.6       |       | 6.6       |
| Treasury shares  | 1.5       |       | 1.5       |
| Dividends and distributions paid   |           |       |           |
| > to owners of the parent  | (81.2)    |       | (81.2)    |
| > to non-controlling interests   | -         |       | -         |
| Change in borrowings:  | (34.6)    |       | (34.6)    |
| > proceeds from new borrowings   | 2,392.0   |       | 2,392.0   |
| > repayments of borrowings   | (2,426.5) |       | (2,426.5) |
| Lease liability payments – principal                                     | (73.3)    | (0.0) | (73.3)    |
| Net interest paid (including interest on lease liabilities)              | (110.7)   | (0.0) | (110.7)   |
| Other cash flows related to financing activities                         | (20.0)    |       | (20.0)    |
| NET CASH FLOWS FROM FINANCING ACTIVITIES                                 | (311.6)   | (0.1) |           |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS                     | (8.7)     | -     |           |
| Cash and cash equivalents at beginning of period                         | 179.1     |       | 179.1     |
| Effect of changes in foreign exchange rates on cash and cash equivalents | 0.4       | -     | 0.4       |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD                               | 170.8     | (0.0) |           |

# NOTE 2 SCOPE OF CONSOLIDATION AND SIGNIFICANT EVENTS OF THE YEAR

#### 2.1 Basis of consolidation

#### **Fully consolidated companies**

Control is achieved when the Group is exposed or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- > power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- > exposure, or rights, to variable returns from its involvement with the investee;
- > the ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights results in control.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there have been changes to one or more of the three elements of control.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group obtains control until the date the Group ceases to control the subsidiary.

Net income or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All assets, liabilities, income, expenses and cash flows relating to transactions between members of the Group (intra-group) are eliminated on consolidation.

If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resulting gain or loss is recognized in income.

#### **Associates and joint ventures**

Investments in companies over which the Group has significant influence on financial and operating decisions but does not exercise control and joint ventures are accounted for using the equity method.

#### 2.2 Business combinations

Business combinations are accounted for using the acquisition method when the assets acquired and the liabilities assumed constitute a business. Accordingly, when the Group acquires a business, its assets, liabilities and contingent liabilities are measured at fair value. Moreover, for each business combination, the Group measures the non-controlling interests in the acquiree either at fair value or at the Group's proportionate share of the acquiree's identifiable net assets.

Acquisition-related transaction costs are expensed as incurred (see Note 4.6 "Other operating income and expenses").

At the acquisition date, the Group recognizes goodwill as the difference between the consideration transferred plus any non-controlling interests in the acquiree and the net identifiable assets acquired and liabilities assumed.

In a step acquisition where control is obtained in stages, the Group measures the previously-held equity interest in the acquiree at the acquisition-date fair value and recognizes any gain or loss in profit or loss.

#### Business combinations prior to June 30, 2009

The different accounting treatments applicable to these business combinations are as follows:

- $> transaction\ costs\ directly\ attributable\ to\ the\ acquisition\ were\ included\ in\ the\ acquisition\ cost;$
- > non-controlling interests (previously referred to as "minority interests") were measured at the share of net assets acquired;
- > step acquisitions were recognized separately and did not affect subsequently-recognized goodwill.

# 2.3 Foreign currency translation

Foreign currency transactions by Group companies are translated into the functional currency using the exchange rates effective at the transaction date. Assets and liabilities denominated in foreign currencies are translated using the exchange rate effective at the reporting date. Foreign currency translation gains and losses are recognized in the income statement, except for those concerning monetary items associated with a net investment in a foreign operation. For the latter, translation differences are recognized directly in equity until the net investment is sold, when they are reclassified to the income statement.

For consolidation purposes, the assets and liabilities of Group entities denominated in foreign currencies are translated using the exchange rate effective at the reporting date. Income statement items are translated using the average exchange rate for the reporting period. Resulting foreign currency differences are recognized directly in equity and presented in a separate column ("Translation reserve").

# 2.4 Changes in scope of consolidation

#### 2020 acquisitions

During the financial year, the Group acquired the following companies or assets, which the Group deemed to be business combinations:

#### In Germany and Luxembourg

On March 31, 2020, the Group closed its acquisition of a 100% interest in German group Haber. Haber is a family-owned business that operates two plants in Western Germany. It works in Germany and Luxembourg and is dedicated to flat linen and workwear rental, laundry and maintenance for customers mainly in the healthcare sector, as well as laundry services for the personal clothing of nursing home residents. It generated revenue of €23.4 million in 2020. Haber has almost 400 employees.

#### In Brazil

On October 30, 2020, the Group acquired 100% of Clinilaves and ASPH ("Clinilaves"). Clinilaves operates two sites (with another under construction) near São Paulo and Joinville, located in Santa Catarina state. Its business focuses on the rental, laundry and maintenance of flat linen for mainly private customers in the healthcare sector. Clinilaves generated revenue of approximately €8.8 million in 2020 and has around 490 employees. This acquisition strengthens Elis's position in the healthcare market in Brazil and will contribute to the Group's profitable growth in the country.

#### In Colombia

On July 31, 2020, the Group acquired the assets of Fontana, which operates a site near Medellín. Its business focuses on the rental, laundry and maintenance of flat linen for customers in the hospitality sector. It generated revenue of approximately €0.6 million in 2020 and has around 70 employees. Thanks to this acquisition, Elis is growing in the hospitality sector in Colombia.

#### In Spain

On February 27, 2020 Indusal Centro acquired its subcontractor 2MB Servitec, located in Villares de la Reina (Salamanca province). The company posted revenue of €1 million in 2019 and has about 25 employees.

#### In France

On May 29, 2020, Elis Pest Control closed its acquisition of a 100% interest in Cap Services. Cap Services is a French pest control company with around 10 employees and approximately €1 million in revenue, operating in the Île-de-France and Eure-et-Loir regions.

#### In Ireland

On July 7, 2020, the Group closed its acquisition of a 100% interest in Kings Laundry Ltd in Ireland. Kings Laundry has two plants in Cork and Dublin specialized in flat linen, primarily for customers in the hospitality sector. In 2020, Kings Laundry generated revenue of about €15.5 million. This acquisition, which complements Elis's existing network, will generate synergies and expand the Group's portfolio of customers.

#### In Norway

On March 31, 2020 Berendsen Tekstil Service AS finalized the acquisition of the assets of Skovly, a company specializing in the rental and maintenance of mops and mats. Skovly operates in the Oslo and Stavanger regions and generated revenue of approximately €1.6 million in 2020. It has around 20 employees.

#### In the Czech Republic and Germany:

On January 31, 2020, the Group acquired 100% of Textile Washing Company in the Czech Republic. Textile Washing Company is a family-owned group located in Kralovice whose business is dedicated exclusively to the rental and maintenance of flat linen for customers mainly from the Hospitality sector. In 2020, it generated revenue of around €1.3 million. The TWC group has almost 60 employees.

#### In the United Kingdom

On May 11, 2020, Elis acquired a 100% interest in Central Laundry, a company with a plant in the Birmingham area. Its business focuses on the rental, laundry and maintenance of flat linen for customers in the healthcare sector. The company generated revenue of approximately €4.3 million in 2020 and has around 85 employees.

#### Summary of the aforementioned acquisitions

The identifiable assets and liabilities as at the acquisition date were as follows:

| The facilitable assets        | and nabinered t                                | io ar tire t          | ioquioriron auc                     | 0 11 01 0 0           |                      |                      |                       |        |                        |                               |                     |                       |
|-------------------------------|--|-----------------------|-------------------------------------|-----------------------|----------------------|----------------------|-----------------------|--------|------------------------|-------------------------------|---------------------|-----------------------|
| (In millions of euros)        | Fair value<br>as at the<br>acquisition<br>date | of<br>which<br>France | of which<br>Germany &<br>Luxembourg | of<br>which<br>Brazil | of which<br>Colombia | of<br>which<br>Spain | of<br>which<br>Norway | United | of<br>which<br>Ireland | of which<br>Czech<br>Republic | of which<br>Denmark | of<br>which<br>Sweden |
| Balance sheet                 |  |                       |                                     |                       |                      |                      |                       |        |                        |                               |                     |                       |
| Intangible assets             | 18.9   | 1.0                   | 15.7                                | 0.0                   | 0.0                  | -                    | 2.1                   | -      | -                      | 0.1                           | -                   | -                     |
| Right-of-use assets           | 9.4  | 0.2                   | 1.1                                 | 1.7                   | -                    | -                    | 0.2                   | -      | 6.3                    | -                             | -                   | -                     |
| Property, plant and equipment | 29.0   | 0.0                   | 8.4                                 | 4.0                   | 0.2                  | 0.2                  | -                     | 0.8    | 13.8                   | 1.6                           | -                   | -                     |
| Other non-current assets      | 1.1  | -                     | 0.0                                 | -                     | -                    | -                    | -                     | -      | -                      | 1.1                           | -                   | -                     |
| Deferred tax assets           | (0.0)  | -                     | -                                   | -                     | -                    | -                    | -                     | (0.0)  | -                      | -                             | -                   | -                     |
| Inventories                   | 1.9  | 0.0                   | 0.1                                 | -                     | -                    | 0.0                  | -                     | 0.1    | 1.7                    | 0.0                           | -                   | -                     |
| Trade and other receivables   | 10.7   | 0.3                   | 2.8                                 | 3.4                   | -                    | 0.1                  | -                     | 0.8    | 3.1                    | 0.2                           | -                   | -                     |
| Current tax assets            | (0.0)  | -                     | 0.1                                 | -                     | -                    | -                    | -                     | (0.1)  | 0.0                    | -                             | -                   |                       |
| Other assets                  | 0.2  | 0.0                   | 0.1                                 | 0.0                   | -                    | -                    | -                     | 0.0    | -                      | 0.0                           | -                   | -                     |
| Cash and cash equivalents     | 7.3  | 0.2                   | 1.0                                 | 0.0                   | -                    | 0.1                  | -                     | 0.7    | 5.4                    | (0.0)                         | -                   | -                     |
| Borrowings and financial debt | (1.1)  | (0.0)                 | (0.1)                               | (0.1)                 | -                    | (0.1)                | -                     | -      | (0.8)                  | (0.0)                         | -                   |                       |
| Lease liabilities             | (7.8)  | (0.1)                 | (0.6)                               | (1.6)                 | -                    | (0.0)                | (0.1)                 | -      | (5.3)                  | -                             | -                   |                       |

| Other non-current liabilities  | (5.4)  | -     | (0.7) | (0.3) | -     | (0.2) | -     | -     | (2.6) | (1.6) | -   | - |
|--|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|---|
| Current tax liabilities  | (0.2)  | 0.0   | (0.1) | (0.1) | -     | -     | -     | -     | 0.0   | -     | -   | - |
| Trade and other payables   | (5.1)  | (0.0) | (1.9) | (1.5) | -     | (0.1) | -     | (0.2) | (1.2) | (0.1) | -   | - |
| Contract liabilities   | (0.2)  | (0.2) | -     | -     | -     | -     | -     | -     | -     | -     | -   | - |
| Current lease<br>liabilities   | (1.6)  | (0.0) | (0.5) | (0.0) | -     | (0.0) | (0.1) | -     | (1.0) | -     | -   | - |
| Other liabilities  | (5.4)  | (0.1) | (1.2) | (0.7) | (0.0) | (0.1) | -     | (0.5) | (2.6) | (0.1) | -   | - |
| Bank overdrafts and current borrowings   | (3.2)  | (0.0) | (2.8) | (0.2) | -     | (0.1) | -     |       |       | -     | -   | - |
| TOTAL<br>IDENTIFIABLE NET<br>ASSETS AND<br>LIABILITIES AT FAIR<br>VALUE <sup>(A)</sup> | 45.5   | 1.0   | 20.2  | 4.5   | 0.2   | (0.1) | 2.1   | 1.4   | 16.7  | (0.6) | -   |   |
| Goodwill   | 58.8   | 0.7   | -     | 22.7  | 0.9   | 0.1   | -     | 4.4   | 28.2  | 1.8   | -   | - |
| PURCHASE PRICE   | 104.3  | 1.7   | 20.2  | 27.2  | 1.1   | 0.0   | 2.1   | 5.8   | 44.9  | 1.2   | -   | - |
| Acquisition-related transaction costs  | 3.7    | 0.0   | 0.5   | 0.1   | 0.2   | -     | -     | 1.3   | 1.4   | 0.2   | 0.2 | - |
| (a) Provisional amount, see  | below. |       |       |       | 1     |       |       |       |       | ı     |     |   |

As at December 31, 2020, due to these recent acquisitions, the initial accounting for the business combinations acquired during the last 12 months had not been completed and the amounts recognized were therefore provisional.

Since being acquired in 2020, the acquired companies have contributed  $\leqslant$ 31.0 million to revenue,  $\leqslant$ 8.5 million to EBITDA,  $\leqslant$ 2.1 million to operating income (before amortization of intangible assets recognized in a business combination) and  $\leqslant$ 2.7 million to net loss for the period. If these acquisitions had taken place at the beginning of 2020, the additional revenue would have been  $\leqslant$ 25.2 million, with additional EBITDA of  $\leqslant$ 8.0 million, additional operating income (before amortization of intangible assets recognized in a business combination) of  $\leqslant$ 1.1 million, and additional net income of  $\leqslant$ 0.2 million.

#### Residual goodwill

Residual goodwill reflects unidentifiable items, such as the Group's human capital and the expected synergies arising from the acquisitions.

#### Cash flows from acquisitions

| (In millions of euros)                   | 12/31/2020 | of<br>which<br>France | of which<br>Germany &<br>Luxembourg | of<br>which<br>Brazil | of which<br>Colombia | which |       |       | which  |       | of which<br>Denmark | of<br>which<br>Sweden |
|--|------------|-----------------------|-------------------------------------|-----------------------|----------------------|-------|-------|-------|--------|-------|---------------------|-----------------------|
| Net cash acquired including subsidiaries | 7.3        | 0.2                   | 1.0                                 | 0.0                   | -                    | 0.1   | -     | 0.7   | 5.4    | (0.0) | -                   | -                     |
| Amount paid                              | (95.4)     | (1.7)                 | (20.2)                              | (15.6)                | (3.8)                | (0.7) | (2.1) | (5.8) | (42.4) | (1.3) | (0.5)               | (1.3)                 |
| NET CASH FLOW                            | (88.1)     | (1.5)                 | (19.2)                              | (15.6)                | (3.8)                | (0.6) | (2.1) | (5.1) | (37.0) | (1.3) | (0.5)               | (1.3)                 |

### 2019 acquisitions

#### In Germany

On January 14, 2019, Elis acquired 100% of Curantex GmbH and Curantex GmbH & Co. KG ("Curantex"). The Curantex plant, located in Erkelenz in North Rhine-Westphalia, serves customers in the healthcare sector, including hospitals and retirement homes (flat linen, workwear and resident clothing). Curantex is a family-owned company that generated revenue of €13.6 million in 2019. This acquisition, which expands Elis's existing network in the Cologne region, will allow it to streamline its plants in Western Germany, a densely populated area in which Elis already operates five flat linen plants and two workwear plants.

#### In Brazil

On October 31, 2019, the Group acquired BR Laundry. Located in Anápolis, in the state of Goiás, BR Laundry specializes in workwear in the Industry and Healthcare sectors. The company generated annual revenue of approximately  $\leq$ 1.6 million.

#### In Colombia

On January 14, 2019, Elis completed the acquisition of 100% of Metropolitana SAS. Metropolitana has two plants in Bogotá dedicated to operators in the Healthcare, Industry and Hospitality sectors. Metropolitana is a family-owned company that generated revenue of €4.4 million in 2019. This acquisition boosts Elis's existing network in the Bogotá region and allows it to expand further in the Hospitality and Industry sectors, where until now it had a limited foothold.

On September 19, 2019, the Group acquired 100% of Lavamejor, located in Cartagena. This laundry business mainly serves hotels on the Caribbean coast. The company employs nearly 80 people and generates annual revenue of €1.6 million. This acquisition extends Elis's coverage in Colombia.

#### In Denmark

On January 4, 2019, the Group completed the acquisition of 100% of A-vask A/S. A-vask A/S is a family-owned group with two multi-service plants in Aabenraa (southern Denmark) and Taastrup (Copenhagen region) with customers in the Hospitality and public sectors. A-vask A/S generated revenue of around €6.5 million in 2019.

#### In Spain

On January 29, 2019, Elis announced the acquisition of 100% of Lloguer Textil Maresme, SL (Lloguer Textil). Lloguer Textil is a family-owned group with a flat linen plant in Mataró, north of Barcelona, that generated revenue of around €2.5 million in 2019. In addition, the Group also acquired Base Lavanderias and Marina de Complementos, which operate in the Healthcare sector (flat linen) in Valencia and La Rioja, employing nearly 50 people and generating almost €1.6 million in revenue.

On October 30, 2019, the Group acquired the assets of La Perla. Based in the Barcelona region, La Perla operates mainly in the workwear segment. The company generated annual revenue of approximately €1.9 million and employs around 40 people.

#### In France

On February 5, 2019, Elis acquired 100% of Rathiboust, a French pest control company that mainly serves building management companies in the Greater Paris region. The company has 13 employees and generated revenue of approximately epsilon1.4 million in 2019.

On February 21, 2019, the Group completed the acquisition of 100% of Blanchisserie Sud Aquitaine. The company, which operates in the hospitality sector in Nouvelle-Aquitaine in southwestern France, has nearly 40 employees and generated revenue of approximately  $\leqslant$ 3.9 million.

In addition, on March 1, 2019, Les Lavandières acquired a pest control business in Nantes (€0.2 million in revenue last year with four employees).

#### In Italy

On July 4, 2019, the Group acquired Italian company Organizzazione Arrigoni, which is located near Milan. The company, which specializes in pest control, generated  $\[ \in \]$  1.3 million in revenue in 2019 and employs 14 people.

#### In Norway

At the end of April, 2019, the Group completed the acquisition of the business assets of Storvask, a company specialized in mats and workwear located in the Trondheim area. This business generates nearly €1 million in revenue.

#### In Great Britain

At the end of March, 2019, Elis acquired the business assets of Ocean Breeze, which operates in the Hospitality sector in Cornwall. This business generates nearly €0.7 million in revenue.

#### In Russia

On July 17, 2019, the Group acquired 100% of the mat business of Blesk InCare. Blesk InCare is a mat market leader with five locations providing coverage across Russia. Blesk InCare's mat business serves 10,000 customers across all private-sector industries and generated revenue of approximately €11.2 million in 2019 in a rapidly expanding market. It has approximately 350 employees.

#### In Sweder

On March 1, 2019, Elis acquired 100% of Carpeting Entrémattor. A family-run group located in Stockholm, Carpeting Entrémattor is dedicated exclusively to the rental and maintenance of mats for clients of all sizes operating in a variety of sectors. In 2019, it generated revenue of around €3.3 million.

At the end of March, 2019, Elis acquired Skräddarens Tvätt & Hyrservice, a mat and workwear company located in the Umeå area. The company has 13 employees and generated revenue of approximately €2.3 million.

#### In Switzerland

# $Summary\ of\ the\ aforementioned\ acquisitions$

| The identifiable asso                         |  |                       |                     |                       |                      |                     |                      |                      |  |                       |                       |                       |                         |
|---|--|-----------------------|---------------------|-----------------------|----------------------|---------------------|----------------------|----------------------|--|-----------------------|-----------------------|-----------------------|-------------------------|
| (In millions of euros)                        | Fair value<br>as at the<br>acquisition<br>date | of<br>which<br>France | of which<br>Germany | of<br>which<br>Brazil | of which<br>Colombia | of which<br>Denmark | of<br>which<br>Spain | of<br>which<br>Italy | of which<br>United<br>Kingdom<br>& Ireland | of<br>which<br>Russia | of<br>which<br>Norway | of<br>which<br>Sweden | of which<br>Switzerland |
| Balance sheet                                 |  |                       |                     |                       |                      |                     |                      |                      |  |                       |                       |                       |                         |
| Intangible assets                             | 30.7   | 0.4                   | 8.2                 | 0.9                   | 1.1                  | 4.4                 | 3.5                  | 0.0                  | 0.7  | 1.9                   | 1.1                   | 8.4                   | -                       |
| Right-of-use assets                           | 5.5  | 0.4                   | -                   | -                     | 0.7                  | 2.7                 | -                    | 0.2                  | -  | 1.6                   | -                     | -                     | -                       |
| Property, plant and equipment                 | 35.5   | 1.5                   | 8.9                 | 2.8                   | 2.8                  | 1.8                 | 1.2                  | 0.0                  | 0.2  | 10.5                  | 0.4                   | 5.3                   | 0.0                     |
| Other equity investments                      | 0.0  | 0.0                   | -                   | -                     | -                    | -                   | 0.0                  | -                    | 1  | -                     | -                     | -                     | -                       |
| Other non-current assets                      | 0.2  | 0.0                   | 0.1                 | -                     | 0.1                  | -                   | -                    | 0.0                  | -  | -                     | -                     | -                     | -                       |
| Deferred tax assets                           | (1.1)  | -                     | -                   | -                     | -                    | -                   | 0.0                  | -                    | -  | (1.1)                 | -                     | -                     | -                       |
| Inventories                                   | 0.3  | 0.1                   | 0.1                 | -                     | 0.1                  | -                   | -                    | 0.0                  | 0.0  | 0.0                   | -                     | -                     | 0.0                     |
| Trade and other receivables                   | 11.8   | 0.9                   | 1.3                 | 0.2                   | 1.3                  | 3.7                 | 1.9                  | 0.4                  | -  | 1.3                   | -                     | 0.9                   | 0.0                     |
| Current tax assets                            | 0.3  | -                     | 0.0                 | -                     | -                    | -                   | 0.0                  | -                    | -  | 0.2                   | -                     | 0.1                   | -                       |
| Other assets                                  | 0.1  | 0.1                   | 0.0                 | -                     | -                    | 0.0                 | -                    | -                    | -  | 0.0                   | -                     | 0.0                   | 0.0                     |
| Cash and cash equivalents                     | 3.3  | 0.1                   | (0.1)               | 0.1                   | 0.6                  | (0.1)               | 0.8                  | 0.5                  | 1  | 0.1                   | -                     | 1.3                   | 0.1                     |
| Assets held for sale                          | -  | -                     | -                   | 1                     | -                    | -                   | 1                    | 1                    | 1  | -                     | -                     | -                     | -                       |
| Provisions                                    | (3.1)  | -                     | -                   | -                     | (0.1)                | (0.5)               | (0.1)                | -                    | -  | (2.3)                 | -                     | -                     | (0.0)                   |
| Borrowings and financial debt                 | (0.1)  | -                     | -                   | (0.1)                 | -                    | -                   | -                    | (0.0)                | -  | -                     | -                     | -                     | -                       |
| Deferred tax<br>liabilities                   | (2.8)  | (0.0)                 | (0.0)               | 1                     | -                    | (0.6)               | 1                    | 1                    | 1  | -                     | -                     | (2.2)                 | -                       |
| Lease liabilities                             | (3.9)  | (0.2)                 | -                   | -                     | (0.6)                | (1.3)               | (0.1)                | (0.2)                | -  | (1.6)                 | -                     | -                     | -                       |
| Other non-current liabilities                 | (3.4)  | (0.5)                 | -                   | -                     | (1.0)                | -                   | -                    | -                    | (0.1)                                      | (1.8)                 | -                     | -                     | -                       |
| Current provisions                            | -  | -                     | -                   | 1                     | -                    | 1                   | 1                    | •                    | 1  | -                     | -                     | -                     | -                       |
| Current tax liabilities                       | (0.7)  | -                     | (0.0)               | -                     | (0.1)                | (0.2)               | 0.0                  | (0.0)                | -  | -                     | -                     | (0.4)                 | (0.0)                   |
| Trade and other payables                      | (8.2)  | (0.3)                 | (1.2)               | (0.0)                 | (0.5)                | (3.2)               | (1.6)                | (0.0)                | -  | (0.4)                 | -                     | (0.8)                 | (0.0)                   |
| Contract liabilities                          | (0.8)  | -                     | -                   | -                     | (0.0)                | (0.6)               | -                    | -                    | -  | (0.0)                 | -                     | (0.2)                 | -                       |
| Current lease liabilities                     | (2.4)  | (0.1)                 |                     | -                     | (1.9)                | (0.0)               | _                    | (0.0)                |  | (0.3)                 | -                     | -                     | -                       |
| Other liabilities                             | (5.5)  | (0.5)                 | (0.4)               | (0.1)                 | (0.4)                | (0.8)               | (0.3)                | (0.1)                | -  | (1.2)                 | -                     | (1.6)                 | (0.0)                   |
| Bank overdrafts<br>and current<br>borrowings  | (15.1)   | (1.3)                 | (5.3)               | (0.0)                 | (0.6)                | -                   | (0.8)                | -                    | 0  | (7.1)                 | -                     | -                     | -                       |
| TOTAL IDENTIFIABLE NET ASSETS AND LIABILITIES | 40.5   | 0.5                   | 11.6                | 3.9                   | 1.3                  | 5.1                 | 4.6                  | 0.6                  | 0.8  | (0.3)                 | 1.4                   | 10.9                  | 0.1                     |

| AT FAIR VALUE                                |      |     |      |     |     |     |     |     |     |      |     |      |     |
|--|------|-----|------|-----|-----|-----|-----|-----|-----|------|-----|------|-----|
| Non-controlling interests (-)                | -    | -   | -    | -   | -   | -   | -   | -   | -   | -    | -   | -    | -   |
| Goodwill                                     | 55.2 | 4.2 |      | 3.2 | 4.4 | 2.8 | 2.0 | 2.4 | 1.6 | 26.3 | -   | 7.9  | 0.4 |
| PURCHASE PRICE                               | 95.7 | 4.7 | 11.6 | 7.0 | 5.7 | 8.0 | 6.6 | 3.0 | 2.4 | 26.0 | 1.4 | 18.8 | 0.5 |
| Acquisition-<br>related<br>transaction costs | 2.6  | 0.0 | 0.8  | 0.3 | 0.2 | 0.2 | 0.2 | 0.2 | -   | 0.8  | -   | -    | -   |

#### CASH FLOWS FROM ACQUISITIONS

| (In millions of euros)                            | 12/31/2019 |        | Germany | of<br>which<br>Brazil | -     | of which<br>Denmark | of<br>which<br>Spain | of<br>which<br>Italy | United | which<br>Russia |       |        | of which<br>Switzerland |
|---|------------|--------|---------|-----------------------|-------|---------------------|----------------------|----------------------|--------|-----------------|-------|--------|-------------------------|
| Net cash<br>acquired<br>including<br>subsidiaries | 3.3        | 0.1    | (0.1)   | 0.1                   | 0.6   | (0.1)               | 0.8                  | 0.5                  | -      | 0.1             | -     | 1.3    | 0.1                     |
| Amount paid                                       | (86.5)     | (26.0) | (11.6)  | (4.7)                 | (5.3) | (8.4)               | (5.9)                | (3.0)                | (2.5)  | -               | (1.4) | (17.0) | (0.5)                   |
| NET CASH<br>FLOW                                  | (83.2)     | (25.9) | (11.7)  | (4.6)                 | (4.8) | (8.5)               | (5.1)                | (2.5)                | (2.5)  | 0.1             | (1.4) | (15.8) | (0.4)                   |

Since their acquisition, the acquired companies had contributed  $\[mathbb{e}\]$ 46.5 million to revenue,  $\[mathbb{e}\]$ 13.8 million to EBITDA,  $\[mathbb{e}\]$ 8.4 million to operating income (before amortization of intangible assets recognized in a business combination) and  $\[mathbb{e}\]$ 3.4 million to net income in 2019. If these acquisitions had taken place at the beginning of 2019, the additional revenue would have been  $\[mathbb{e}\]$ 14.6 million, with additional EBITDA of  $\[mathbb{e}\]$ 3.2 million, additional operating income (before amortization of intangible assets recognized in a business combination) of  $\[mathbb{e}\]$ 2.1 million, and additional net income of  $\[mathbb{e}\]$ 0.5 million.

#### Residual goodwill

Residual goodwill reflects unidentifiable items, such as the Group's human capital and the expected synergies arising from the acquisitions.

#### 2019 disposals

#### In Switzerland

On July 2, 2019, the Group sold its 50.02% stake in On My Way, a Swiss startup offering dry cleaning services to individual customers. The results of this disposal were not material.

#### In the United Kingdom

On August 22, 2019, the Group completed the sale of the single use (Rocialle)/medical consumables (Guardian) divisions of its Clinical Solutions segment to Multigate Medical Products UK Ltd and New Beginnings Investment (Hong Kong) Co, Ltd, subsidiaries of Multigate Medical Products and Zhende Medical, respectively. This division supplies single-use products used for specific surgical procedures in the form of medical packs as well as surgical drapes, gowns, and surgical tray packaging. This division posted revenue of approximately GBP 42 million in 2018.

Then, on October 31, 2019, Elis completed the sale of IHSS, another Clinical Solutions division that belonged to Berendsen prior to its acquisition by Elis in 2017. This division provides decontamination and sterilization solutions for medical equipment in the private and public Healthcare sector. This division posted revenue of approximately GBP 19 million in 2018. The division was sold to Vamed, an international service provider based in Germany that provides customized services to hospitals and other healthcare institutions. The disposal of IHSS thus completes the process of selling the Clinical Solutions business, which had been split into two parts for the purposes of the sale. In order to remain focused on its core business, at the end of the first half of 2018, Elis had announced the disposal of the totality of its Clinical Solutions business – see also Note 2.5 "Non-current assets (or groups of assets) held for sale."

# 2.5 Non-current assets (or groups of assets) held for sale

Non-current assets (or groups of assets) are considered as held for sale and measured at the lower of the carrying amount or fair value less cost to sell if their carrying amount will be recovered primarily through sale rather than continued use. For this to be the case, an asset (or group of assets) must be available for immediate sale in its current state, subject only to terms that are usual and customary for sales of such assets, and its sale must be deemed highly probable.

Discontinued operations are presented separately in the income statement for both the current and comparative financial years. IFRS 5 states that a group of assets to be disposed of is a discontinued operation when it corresponds, in particular, to a cash-generating unit or group of units, is classified as a group held for sale, and represents a separate major line of business or a geographical area of operations. A separate major business line or geographical area may, for example, comprise all or part of an operating segment as defined by IFRS 8.

In the second half of 2019, the Group completed the sale of the Clinical Solutions business in the United Kingdom. The business has been classified under "Discontinued operations."

The net income (or loss) for this business in 2019 was as follows:

| (In millions of euros)   | 12/31/2020 | 12/31/2019 |
|--|------------|------------|
| Revenue  | -          | 46.4       |
| Expenses   | -          | (44.9)     |
| Gain on disposal   | -          | 3.4        |
| Income (loss) from discontinued operations before tax                    |            | 4.8        |
| Income tax expense   | -          | (0.7)      |
| NET INCOME (LOSS)  | -          | 4.1        |
| Earnings (loss) per share (EPS) from discontinued operations (in euros): |            |            |
| > basic, attributable to owners of the parent                            | €0.00      | €0.02      |
| > diluted, attributable to owners of the parent                          | €0.00      | €0.02      |

As at December 31, 2019, the process of selling the Clinical Solutions business, which had been split into two parts, was completed. The after-tax profit from the disposal included in "Income from discontinued operations, net of tax" came to  $\leq$ 3.4 million.

The consolidated statement of cash flows presents the cash flows from both continuing and discontinued operations for 2019. The cash flows included in the consolidated statement of cash flows for discontinued operations are:

| (In millions of euros)  | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| Cash flows from operating activities                              | -          | 2.5        |
| Cash flows from investing activities                              | -          | 27.2       |
| > Proceeds from disposal of subsidiaries, net of cash transferred | -          | 30.1       |
| > Acquisitions/disposals of non-current assets                    | -          | (2.9)      |
| Net cash flows from financing activities                          | -          | (1.1)      |
| NET CASH FLOWS FOR THE PERIOD                                     | -          | 28.6       |

# 2.6 Off-balance sheet commitments relating to changes in the consolidation scope

Commitments given relate to guarantees granted by Elis in connection with disposals. They totaled €11.1 million as at December 31, 2020 (compared to €11.7 million as at December 31, 2019).

Commitments received totaled €119.2 million as at December 31, 2020 (€179.8 million as at December 31, 2019) and correspond to the maximum guarantees granted to Elis in connection with its acquisitions.

# 2.7 Non-controlling interests

In early March 2020, the Group acquired the balance of the shares that it did not already hold in Blanchisserie Moderne.

No detailed information is provided under IFRS 12 as there is no subsidiary with material non-controlling interests.

# 2.8 Impact of the Covid-19 pandemic

#### Going concern

The Group reasonably expects to have sufficient financial resources to continue to operate for at least the next 12 months and has deemed it appropriate to prepare its financial statements on a going concern basis.

The Covid-19 pandemic and the measures adopted by the government to mitigate its effects have impacted the Group. The Group had to close down a number of production centers during the first lockdown in spring 2020 and implement a number of measures to adapt to the crisis (furloughs, workforce changes, eliminating dividends, deferring investments, and reducing executive compensation).

It remains uncertain how much future changes in the pandemic will affect demand from businesses and customers. The appropriateness of the going concern principle of accounting depends on the continued availability of borrowings. The Group has very good liquidity and has no major debt maturities before 2023. Elis has more than epsilon1 billion of liquidity in the form of (i) two revolving lines of credit with a total undrawn amount of epsilon900 million and (ii) epsilon137.6 million in cash as at December 31, 2020. To weather the crisis more easily, the Group requested and obtained a waiver for its financial covenant tests on December 31, 2020 and June 30, 2021. On this basis and based on its forecasts, the Group reasonably expects to have sufficient resources and credit.

#### **Accounting judgments and estimates**

The company reviewed the consequences of the Covid-19 event on the recognition and measurement of assets, liabilities, income and expenses in the financial statements for the periods closed after January 1, 2020. The main consequence relates to the impairment tests on intangible assets as described in Note 6.5 "Impairment losses on non-current assets."

#### Effects of Covid-19 on the income statement

The main impacts on the income statement are:

- > A decrease in services sales, with Covid-19 accounting for most of the change from 2019, along with the currency effect. As set out in Note 4.2 "Disaggregation of revenue," France, the United Kingdom, Spain, and Portugal have been particularly hard hit due to their high exposure to the hospitality sector:
- > A drop in earnings (especially EBITDA as presented in Note 3.2 "Earnings") despite the operational measures that were quickly introduced to deal with this unusual situation (temporary closure or near-total shutdown of some one hundred plants during the first lockdown to optimize production capacities and limit costs, headcount adjustments at the central level and at all Group plants impacted by a drop in business, reduction in the compensation of the members of the Management Board, Executive Committee and Management Committees in all Group countries) and public support measures in the various countries where the Group operates (such as furlough benefits).
- $\rightarrow$  Additional costs directly related to the event itself that would not have been incurred or recognized if the first lockdown had not taken place (such as costs for protecting and securing Group facilities and the employees and partners working there totaling &3.3 million, one-time bonuses for staff who worked during that period totaling &3.6 million, fees for renegotiating financial covenant tests, etc.), and additional compensation not covered by government measures totaling &11.9 million. These costs are presented in Note 4.6 "Other operating income and expenses";
- > Restructuring costs, also classified as "Other operating income and expenses" as per the Group's established practice.

# 2.9 Events after the reporting period relating to changes in the consolidation scope

On January 12, 2021, Elis finalized the acquisition of Mondial Hygiène, a French pest control company with a customer base mainly in Paris and Île-de-France. The company has seven employees and generates revenue of approximately €0.7 million. This acquisition strengthens Elis's presence in the pest control market in Île-de-France.

On February 5, 2021, Elis (via its subsidiary Elis Manomatic) finalized the acquisition of the assets and customer portfolio of Lavandería Hotelera Andaluza (LHA). LHA owns a laundry near Málaga, in Andalusia. It employs 70 people and generated revenue of around €1.1 million in 2020. This acquisition has helped Elis strengthen its position in this part of Spain.

On February 26, 2021, Elis Colombia finalized the acquisition of the assets of Logística Institucional Ultramatic (Ultramatic). Ultramatic, based in Bucaramanga, Colombia, mainly serves the healthcare market. It has annual revenue of around €1.7 million with 122 employees.

#### NOTE 3 SEGMENT INFORMATION

The Group is structured into six main operating segments, based mainly on geography. In grouping different countries together, the Group used its best judgment and considered that the groupings presented best reflect the similar economic characteristics and long-term growth maturity of each country.

The geographical breakdown of rental and maintenance services for textiles and hygiene and well-being appliances is as follows:

- > France;
- > UK & Ireland;
- $> Central\ Europe:\ Germany,\ Austria,\ Belgium,\ Luxembourg,\ the\ Netherlands,\ Poland,\ the\ Czech\ Republic,\ Hungary,\ Slovakia\ and\ Switzerland;\ Poland,\ the\ Poland,\ the\ Republic,\ Hungary,\ Slovakia\ Albertand,\ Poland,\ the\ Poland,\ the\ Republic,\ Hungary,\ Slovakia\ Albertand,\ Hungary,\ Slovakia\ Albertand,\ Hungary,\ Slovakia\ Albertand,\ Hungary,\ Slovakia\ Albertand,\ Hungary,\ Slovakia\ Hungary,\ Hunga$
- > Scandinavia & Eastern Europe: Denmark, Finland, Norway, Sweden, Estonia, Latvia, Lithuania and Russia;
- > Southern Europe: Spain, Andorra, Italy and Portugal;
- > Latin America: Brazil, Chile and Colombia.

The other segments include the manufacturing entities that comprise the cash-generating units Le Jacquard Français (designer and manufacturer of table, kitchen and bath linen in France) and Kennedy Hygiene (manufacturer of hygiene appliances in the United Kingdom) and holding companies.

To track performance, management monitors each segment's EBITDA. Financing costs and income tax expense are primarily monitored at the Group level.

#### 3.1 Revenue

#### 2020

| (In millions of euros) | France | UK & Ireland | Central<br>Europe | Scandinavia &<br>Eastern Europe | Southern<br>Europe |       | Eliminations & other segments | Total   |
|------------------------|--------|--------------|-------------------|---------------------------------|--------------------|-------|-------------------------------|---------|
| External customers     | 867.8  | 305.1        | 704.2             | 474.0                           | 198.2              | 213.4 | 43.5                          | 2,806.3 |
| Inter-segment          | 1.4    | 0.5          | 3.4               | 0.3                             | 0.2                | -     | (5.8)                         | -       |
| SEGMENT REVENUE        | 869.2  | 305.6        | 707.6             | 474.3                           | 198.4              | 213.4 | 37.7                          | 2,806.3 |

#### 2019

| (In millions of euros) | France  | UK & Ireland | Central<br>Europe | Scandinavia &<br>Eastern Europe |       | Latin<br>America | Eliminations & other segments |         |
|------------------------|---------|--------------|-------------------|---------------------------------|-------|------------------|-------------------------------|---------|
| External customers     | 1,065.7 | 396.1        | 731.0             | 507.0                           | 298.2 | 262.5            | 21.4                          | 3,281.8 |
| Inter-segment          | 1.6     | 1.0          | 3.6               | 0.5                             | 0.4   | -                | (7.1)                         | -       |
| SEGMENT REVENUE        | 1,067.3 | 397.1        | 734.6             | 507.5                           | 298.6 | 262.5            | 14.3                          | 3,281.8 |

# 3.2 Income (loss)

#### **Non-IFRS indicators**

EBIT is defined as net income (loss) before net financial income (loss), income tax, share in net income of equity-accounted companies, amortization of intangible assets recognized in a business combination, goodwill impairment losses, other operating income and expense, miscellaneous financial items (bank fees recognized in operating income) and IFRS 2 expense (share-based payments). A reconciliation of EBIT with the consolidated income statement is presented below.

EBITDA is defined as EBIT before depreciation and amortization, net of the portion of grants transferred to income. A reconciliation of EBITDA with the consolidated income statement is presented below.

#### 2020

| (In millions of euros)   | France | UK & Ireland | Central<br>Europe | Scandinavia &<br>Eastern Europe | Southern<br>Europe | Latin<br>America | Eliminations & other segments |       |
|--|--------|--------------|-------------------|---------------------------------|--------------------|------------------|-------------------------------|-------|
| Operating income before other income and expenses and amortization of intangible assets recognized in a business combination | 129.0  | (11.4)       | 76.1              | 86.0                            | (19.5)             | 35.7             | (19.5)                        |       |
| Miscellaneous financial items  | 0.6    | 0.1          | 0.1               | 0.0                             | 0.2                | 0.1              | 0.4                           | 1.4   |
| Expenses related to share-based payments   | 0.3    | -            | -                 | -                               | -                  | -                | 13.3                          | 13.6  |
| EBIT   | 129.9  | (11.3)       | 76.2              | 86.0                            | (19.3)             | 35.8             | (5.8)                         | 291.5 |
| Depreciation and amortization,<br>net of the portion of grants<br>transferred to income                                      | 200.0  | 100.0        | 154.9             | 98.4                            | 65.1               | 36.2             | 1.4                           | 656.0 |
| EBITDA   | 329.9  | 88.7         | 231.0             | 184.4                           | 45.7               | 72.0             | (4.3)                         | 947.5 |
| EBITDA margin  | 38.0%  | 29.0%        | 32.7%             | 38.9%                           | 23.0%              | 33.7%            |                               | 33.8% |

# 2019

| (In millions of euros)   | France | UK & Ireland | Central<br>Europe | Scandinavia &<br>Eastern Europe | Southern<br>Europe | Latin<br>America | Eliminations & other segments | Total   |
|--|--------|--------------|-------------------|---------------------------------|--------------------|------------------|-------------------------------|---------|
| Operating income before other income and expensesand amortization of intangible assets recognizedin a business combination | 206.8  | 14.7         | 79.0              | 105.8                           | 20.6               | 37.5             | (22.4)                        |         |
| Miscellaneous financial items  | 0.5    | 0.3          | 0.1               | 0.0                             | 0.2                | 0.1              | 0.4                           | 1.7     |
| Expenses related to share-based payments   | 0.4    | -            | 0.0               | 0.2                             | -                  | -                | 10.6                          | 11.2    |
| EBIT   | 207.7  | 15.0         | 79.1              | 106.0                           | 20.8               | 37.6             | (11.4)                        | 454.9   |
| Depreciation and amortization,<br>net of the portion of grants<br>transferred to income                                    | 198.4  | 98.5         | 152.7             | 90.2                            | 65.1               | 42.1             | 1.2                           | 648.2   |
| EBITDA   | 406.1  | 113.5        | 231.8             | 196.3                           | 85.9               | 79.7             | (10.2)                        | 1,103.1 |
| EBITDA margin  | 38.0%  | 28.6%        | 31.6%             | 38.7%                           | 28.8%              | 30.4%            |                               | 33.6%   |

3.3 Information by region

| (In millions of euros)                     | 12/31/2020 | 12/31/2019 |
|--|------------|------------|
| France (including Le Jacquard Français)    | 876.3      | 1,075.9    |
| Germany                                    | 380.4      | 388.9      |
| United Kingdom (including Kennedy Hygiene) | 289.0      | 361.0      |
| Sweden                                     | 197.9      | 213.8      |
| Brazil                                     | 181.2      | 225.0      |
| Denmark                                    | 180.5      | 195.9      |
| Netherlands                                | 135.4      | 129.2      |
| Spain and Andorra                          | 126.1      | 209.2      |
| Other countries                            | 439.5      | 483.0      |
| REVENUE                                    | 2,806.3    | 3,281.8    |
| (In millions of euros)                     | 12/31/2020 | 12/31/2019 |
| France (including Le Jacquard Français)    | 2,363.9    | 2,347.3    |
| Sweden                                     | 865.0      | 847.6      |
| Denmark                                    | 653.0      | 688.8      |
| Netherlands                                | 522.1      | 531.8      |
| Germany                                    | 486.5      | 479.7      |
| United Kingdom (including Kennedy Hygiene) | 431.7      | 473.6      |
| Brazil                                     | 358.3      | 474.5      |
| Spain and Andorra                          | 281.4      | 307.3      |
| Other countries                            | 908.9      | 923.9      |
| NON-CURRENT ASSETS                         | 6,870.8    | 7,074.4    |

 $The \ non-current \ assets \ presented \ above \ comprise \ goodwill, \ property, \ plant \ and \ equipment, \ intangible \ assets \ and \ right-of-use \ assets.$ 

#### **NOTE 4 OPERATING DATA**

### 4.1 Revenue

Revenues are recognized once the Group has delivered the promised goods or service to the customer.

#### Services

Revenue from services is recognized as and when the services are rendered.

The five-step model introduced by IFRS 15 requires, among other things, the identification of the performance obligations set out in each service contract. Almost all of the Group's revenue is derived from the sale of services under multi-year contracts. An analysis of contracts shows that, in general, the various services promised to customers constitute a single performance obligation.

Revenue from services is recognized in the period in which the services are delivered, as the customer benefits from these services as and when Elis delivers them. These services are most often invoiced and paid on a monthly basis: Group entities are entitled to receive payment from a customer for an amount directly corresponding to the value to the customer of the performance obligation they have fulfilled up to the relevant date

Where these services are invoiced in advance as part of a subscription of one month or more, the portion of the invoice corresponding to a service not yet rendered is recognized under "Contract liabilities."

#### Sale of goods

Revenue from the sale of goods is recognized on the date on which control of the asset sold is transferred to the customer.

# 4.2 Disaggregation of revenue

Revenue from services is generated by three main activities: flat linen, workwear, and hygiene and well-being solutions. These services are rendered to customers who mainly operate in the hospitality, industry, trade, and healthcare sectors.

#### 2020

| (In millions of euros)                      | France | UK & Ireland | Central<br>Europe | Scandinavia &<br>Eastern Europe | Southern<br>Europe | Latin<br>America | Other segments | Total   |
|---|--------|--------------|-------------------|---------------------------------|--------------------|------------------|----------------|---------|
| Flat linen                                  | 255.3  | 182.9        | 248.5             | 74.6                            | 107.1              | 157.6            | -              | 1,025.9 |
| Workwear                                    | 355.5  | 97.8         | 382.1             | 190.7                           | 57.0               | 43.4             | -              | 1,126.6 |
| Hygiene and well-being                      | 281.4  | 14.8         | 58.7              | 176.3                           | 33.9               | 0.0              | 0.6            | 565.8   |
| Other                                       | (24.4) | 9.6          | 14.9              | 32.5                            | 0.1                | 12.4             | 42.9           | 88.0    |
| Revenue by service                          | 867.8  | 305.1        | 704.2             | 474.0                           | 198.2              | 213.4            | 43.5           |         |
| Hospitality                                 | 188.8  | 53.4         | 63.2              | 49.1                            | 67.0               | 7.7              | -              | 429.2   |
| Industry                                    | 196.0  | 54.2         | 230.3             | 288.8                           | 44.5               | 49.8             | -              | 863.6   |
| Healthcare                                  | 180.9  | 139.5        | 288.2             | 62.0                            | 47.7               | 155.2            | -              | 873.6   |
| Trade                                       | 326.7  | 58.0         | 122.4             | 74.2                            | 39.0               | 0.7              | -              | 620.9   |
| Other                                       | (24.6) | 0.0          | (0.0)             | (0.0)                           | 0.0                | 0.0              | 43.5           | 19.0    |
| Revenue by customer segment                 | 867.8  | 305.1        | 704.2             | 474.0                           | 198.2              | 213.4            | 43.5           |         |
| Services(supplied over a given period)      | 865.9  | 293.2        | 689.0             | 444.7                           | 198.0              | 211.4            | 4.9            | 2,707.2 |
| Sales of goods(supplied on a specific date) | 1.9    | 11.9         | 15.2              | 29.3                            | 0.2                | 2.0              | 38.6           | 99.1    |
| REVENUE                                     | 867.8  | 305.1        | 704.2             | 474.0                           | 198.2              | 213.4            | 43.5           | 2,806.3 |

#### 2019

| (In millions of euros) | France | UK & Ireland | Central<br>Europe |       |       | Latin<br>America | Other segments | Total   |
|------------------------|--------|--------------|-------------------|-------|-------|------------------|----------------|---------|
| Flat linen             | 442.7  | 258.2        | 298.7             | 107.4 | 212.2 | 208.2            | -              | 1,527.5 |
| Workwear               | 364.5  | 111.5        | 367.0             | 190.0 | 51.1  | 52.8             | -              | 1,136.8 |
| Hygiene and well-being | 295.9  | 16.8         | 53.2              | 171.8 | 35.9  | 0.0              | 0.7            | 574.3   |

| Other  | (37.3)  | 9.6   | 12.1  | 37.8  | (1.1) | 1.5   | 20.6 | 43.2    |
|--|---------|-------|-------|-------|-------|-------|------|---------|
| Revenue by service                           | 1,065.7 | 396.1 | 731.0 | 507.0 | 298.2 | 262.5 | 21.4 |         |
| Hospitality                                  | 376.0   | 124.1 | 112.0 | 78.3  | 175.0 | 22.6  | -    | 888.0   |
| Industry                                     | 192.5   | 58.4  | 212.2 | 320.0 | 35.9  | 62.3  | -    | 881.3   |
| Healthcare                                   | 170.6   | 141.9 | 288.2 | 59.8  | 39.4  | 178.1 | -    | 878.0   |
| Trade  | 364.0   | 71.8  | 118.6 | 48.8  | 48.0  | (0.6) | -    | 650.6   |
| Other  | (37.4)  | (0.0) | 0.0   | 0.0   | (0.0) | 0.0   | 21.4 | (16.0)  |
| Revenue by customer segment                  | 1,065.7 | 396.1 | 731.0 | 507.0 | 298.2 | 262.5 | 21.4 |         |
| Services (supplied over a given period)      | 1,064.0 | 384.0 | 715.5 | 474.2 | 297.8 | 260.4 | 1.5  | 3,197.2 |
| Sales of goods (supplied on a specific date) | 1.8     | 12.1  | 15.5  | 32.8  | 0.4   | 2.1   | 19.9 | 84.6    |
| REVENUE                                      | 1,065.7 | 396.1 | 731.0 | 507.0 | 298.2 | 262.5 | 21.4 | 3,281.8 |

#### 4.3 Contract balances

#### Contract assets

Current contract assets represent services that were rendered to customers during the final months of the reporting period and for which invoices have not yet been issued. These amounts are transferred to trade receivables when the Group acquires an unconditional right to the receivable. This generally happens when the invoice is sent to the customers.

#### **Contract liabilities**

Current contract liabilities reflect deferred income, i.e., the invoicing of services that will mainly be performed in the month following the close of the reporting period.

#### **Contract costs**

IFRS 15 requires that the incremental costs of obtaining a contract with a customer whose term exceeds one year must be recognized in assets and amortized over the same period. In the Group's case, this asset item corresponds in particular to sales commissions paid in proportion to the amount or number of contracts signed. The change in this asset item (classified as "Non-current assets") between two reporting periods is recognized in the income statement under "Selling, general and administrative expenses."

The amounts of trade receivables and assets and liabilities on contracts with customers are presented in Note 4.4 "Trade and other receivables and contract assets" and Note 4.9 "Other current assets and liabilities."

Revenue recognized during the year includes the full amount that was shown in the opening balance of contract liabilities at the beginning of the year.

#### 4.4 Trade and other receivables and contract assets

Trade and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market. They are included in current assets.

Trade receivables are subject to impairment for "expected credit losses," which requires the Group to exercise its judgment in assessing expected credit losses over the entire life of the receivable. To do this, the Group mainly uses an impairment matrix based on historical data. These impairment losses are recognized in operating income.

The Group derecognizes financial assets whenever the contractual rights to the assets expire or are relinquished by the Company or when the Company transfers or assigns its rights and substantially all of the associated risks and rewards.

| (In millions of euros)                         | 12/31/2020 | 12/31/2019 |
|--|------------|------------|
| Trade receivables and notes receivable (gross) | 533.5      | 636.1      |
| (-) Impairment of trade receivables            | (67.0)     | (56.4)     |
| TRADE RECEIVABLES AND NOTES RECEIVABLE         | 466.4      | 579.7      |
| Other receivables                              | 52.7       | 52.7       |
| TOTAL TRADE AND OTHER RECEIVABLES              | 519.1      | 632.4      |
| Contract assets                                | 27.6       | 36.2       |

| TOTAL TRADE AND OTHER RECEIVABLES AND CONTRACT ASSETS   | 546.8                  | 668.6           |
|---|------------------------|-----------------|
| > collection expected in less than one year   | 546.8                  | 668.6           |
| > collection expected in more than one year   | -                      | -               |
| Changes in trade and other receivables and contract assets during the financial years presented are   | e analyzed as follows: |                 |
| (In millions of euros)  | 12/31/2020             | 12/31/2019      |
| Opening balance   | 668.6                  | 681.2           |
| Change in gross WC  | (100.8)                | (33.8)          |
| Change in write-downs   | (13.7)                 | 0.6             |
| Change in net WC  | (114.5)                | (33.2)          |
| Increase related to business combinations   | 10.7                   | 11.8            |
| Translation differences   | (15.6)                 | 1.6             |
| Change in receivables on disposal of fixed assets   | (0.8)                  | 0.4             |
| Other movements   | (1.7)                  | 6.8             |
| AS AT DECEMBER 31   | 546.8                  | 668.6           |
| The change in gross WC in 2020 is mainly due to the business contraction resulting from the coron: Movements in the impairment of trade receivables are as follows: | avirus crisis.         |                 |
| (In millions of euros)  |                        | Impairment loss |
| As at December 31, 2019   |                        | (56.4)          |
| Movements for the year  |                        | (13.7)          |
| Changes in consolidation scope  |                        | (0.1)           |
| Translation differences   |                        | 2.5             |
| Other   |                        | 0.6             |
| AS AT DECEMBER 31, 2020   |                        | (67.0)          |

#### **Credit risk**

The management of credit risk is described in detail in Note 8.1 "Financial risk management."

# 4.5 Depreciation, amortization, provisions and other costs by type

| 12/31/2020 | 12/31/2019   |
|------------|--|
|            |  |
|            |  |
| (390.7)    | (396.5)  |
| (27.7)     | (29.3)   |
| (154.9)    | (153.5)  |
| (83.0)     | (69.2)   |
| 0.3        | 0.4  |
| (1.6)      | (0.2)  |
| (93.0)     | (88.5)   |
| -          | -  |
| (750.6)    | (736.9)  |
|            |  |
| (0.4)      | 0.1  |
|            | (390.7)<br>(27.7)<br>(154.9)<br>(83.0)<br>0.3<br>(1.6)<br>(93.0) |

| > included in Other operating income and expenses | 0.3   | 15.7 |
|---|-------|------|
| TOTAL ADDITIONS TO OR REVERSALS OF PROVISIONS     | (0.1) | 15.8 |

# 4.6 Other operating income and expenses

Items of material amounts that are unusual, abnormal or infrequent are disclosed separately in the income statement under "Other operating income and expenses," in order to better reflect Group performance.

| (In millions of euros)                                | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| Costs related to acquisitions and earnout adjustments | (5.3)      | (8.9)      |
| Restructuring costs                                   | (33.4)     | (12.7)     |
| Additional costs directly related to Covid-19         | (22.2)     | -          |
| Uncapitalizable costs for change in IT systems        | (0.1)      | (2.0)      |
| Litigation  | (0.9)      | 11.6       |
| Net gain (loss) on site disposals                     | 0.3        | (0.5)      |
| Expenses relating to site disposal                    | (0.5)      | (3.9)      |
| Environmental rehabilitation costs                    | (1.4)      | 0.2        |
| Other   | (0.7)      | (2.2)      |
| OTHER OPERATING INCOME AND EXPENSES                   | (64.1)     | (18.4)     |

Restructuring costs in 2020 correspond mainly to the implementation of voluntary separation programs, including at the Group's headquarters and in various countries, especially the United Kingdom, and the cost of shutting down plants (including La Chaux-de-Fonds in Switzerland and Freiburg im Breisgau in Germany).

The additional costs directly related to Covid-19 (first lockdown) are detailed in Note 2.8 "Impact of the Covid-19 pandemic."

The line "disputes" corresponds mainly to the reversal in 2019 of an unused €10.4 million provision in the United Kingdom after the end of an employee dispute.

#### 4.7 Inventories

Inventories are measured at the lower of cost and net realizable value. Impairment losses are recognized whenever the probable realizable value is lower than the cost price.

 $Inventories \ of \ raw \ materials, consumables, spare \ parts \ and \ goods \ for \ resale \ are \ recorded \ at \ acquisition \ cost \ and \ have \ high \ turnover.$ 

Goods in progress and finished goods (linen, textiles and hygiene appliances) are measured at production cost, which includes:

> the acquisition cost of raw materials;

direct production costs;

overhead that can be reasonably linked to the production of the goods.

| (In millions of euros)          | 12/31/2020 | 12/31/2019 |
|---------------------------------|------------|------------|
| Raw materials, supplies         | 36.6       | 36.4       |
| Work in progress                | 0.3        | 0.4        |
| Intermediate and finished goods | 14.4       | 18.3       |
| Goods for resale                | 85.9       | 69.6       |
| INVENTORIES                     | 137.3      | 124.8      |
| o/w inventories (at cost)       | 142.1      | 129.2      |
| > o/w write-downs               | (4.9)      | (4.4)      |

Changes in net inventories during the financial years presented are analyzed as follows:

| (In millions of euros)    | 12/31/2020 | 12/31/2019 |
|---------------------------|------------|------------|
| As at January 1           | 124.8      | 120.2      |
| Change in gross inventory | 13.5       | 0.4        |

| Change in write-downs                     | (0.5) | 2.2   |
|---|-------|-------|
| Change in net inventory                   | 13.0  | 2.6   |
| Increase related to business combinations | 1.9   | 0.3   |
| Translation differences                   | (3.1) | 0.9   |
| Other movements                           | 0.7   | 0.7   |
| AS AT DECEMBER 31                         | 137.3 | 124.8 |

# 4.8 Trade and other payables

| (In millions of euros)  | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| Trade payables  | 193.9      | 263.2      |
| Trade payables (fixed assets)   | 14.5       | 17.7       |
| Other payables  | 12.8       | 7.6        |
| TOTAL TRADE AND OTHER PAYABLES  | 221.3      | 288.5      |
| Changes in trade and other payables during the financial years presented are analyzed as follows: |            |            |
| (In millions of euros)  | 12/31/2020 | 12/31/2019 |
| As at January 1   | 288.5      | 274.5      |
| Change in WC  | (57.6)     | 3.2        |
| Increase related to business combinations   | 5.1        | 8.2        |
| Translation differences   | (7.9)      | 0.6        |
| Change in trade payables (fixed assets)   | (5.5)      | 0.6        |
| Other movements   | (1.3)      | 1.4        |

The change in WC is mainly due to the decline in business and purchases at the end of 2020 compared to the same period in 2019.

# 4.9 Other current assets and liabilities

| (In millions of euros)  | Notes | 12/31/2020 | 12/31/2019 |
|---|-------|------------|------------|
| Prepaid expenses  |       | 15.9       | 19.2       |
| Current asset derivatives – cash flow hedging                     | 8.8   | 0.0        | 0.0        |
| Other current asset derivatives                                   |       | 1.5        | 0.3        |
| Other assets  |       | 1.5        | 1.5        |
| TOTAL OTHER ASSETS  |       | 18.8       | 21.1       |
| Deposits received   |       | 10.7       | 8.8        |
| Payroll-related liabilities                                       |       | 175.1      | 178.6      |
| Tax liabilities and other debt                                    |       | 149.2      | 161.2      |
| Deferred consideration payable on acquisitions                    |       | 1.8        | 3.9        |
| Liability for repurchase commitments to non-controlling interests |       | 1.8        | 1.9        |
| Current liability derivatives – cash flow hedging                 | 8.8   | 3.0        | 1.9        |
| Other current liability derivatives                               |       | 1.7        | 0.5        |
| Investment grants   |       | 1.9        | 2.2        |
| TOTAL OTHER LIABILITIES   |       | 345.1      | 359.0      |
| Contract liabilities  |       | 62.7       | 71.5       |
| TOTAL CONTRACT AND OTHER LIABILITIES                              |       | 407.8      | 430.5      |

Changes in other assets during the financial years presented are analyzed as follows:

| (In millions of euros)                    | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| As at January 1                           | 21.1       | 26.0       |
| Change in WC                              | (2.4)      | (7.6)      |
| Increase related to business combinations | 0.2        | 0.1        |
| Translation differences                   | (0.3)      | 0.3        |
| Change in derivatives                     | 1.1        | (1.3)      |
| Other movements                           | (0.8)      | 3.5        |
| AS AT DECEMBER 31                         | 18.8       | 21.1       |

The changes in contract liabilities and other current liabilities during the financial years presented are as follows:

| (In millions of euros)                          | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| As at January 1                                 | 430.5      | 449.9      |
| Change in WC                                    | (20.3)     | (13.4)     |
| Increase related to business combinations       | 5.6        | 6.3        |
| Translation differences                         | (8.2)      | 2.9        |
| Change in debt related to business combinations | (1.3)      | (16.2)     |
| Change in derivatives                           | 2.3        | 2.3        |
| Other movements                                 | (0.6)      | (1.3)      |
| AS AT DECEMBER 31                               | 407.8      | 430.5      |

The change in WC in 2020 is mainly due to the contraction in business, with a reduction in the workforce and amount of VAT to be remitted.

#### NOTE 5 EMPLOYEE BENEFITS EXPENSE

5.1 Average number of employees

| (In number of people)        | 12/31/2020 | 12/31/2019 |
|------------------------------|------------|------------|
| Executives                   | 2,925      | 2,884      |
| Supervisory personnel        | 3,017      | 3,215      |
| Employees                    | 4,673      | 4,541      |
| Service employees            | 6,319      | 6,692      |
| Other employees              | 29,730     | 32,525     |
| Total employees per category | 46,664     | 49,868     |
| France                       | 11,976     | 13,267     |
| Other countries              | 34,688     | 36,601     |
| Total employees              | 46,664     | 49,868     |

 $For companies \ acquired \ during \ the \ year, \ the \ number \ of \ employees \ is \ calculated \ on \ a \ prorated \ basis.$ 

# 5.2 Expenses related to employee benefits

Payments by the Group to defined contribution plans are expensed as incurred.

In the case of post-employment defined benefit plans, the cost of benefits is estimated using the projected unit credit method. Under this method, rights to benefits are allocated to service periods using the plan's vesting formula and by applying a linear progression when vesting is not uniform over subsequent service periods. Future payments corresponding to benefits granted to employees are estimated on the basis of assumptions regarding salary increase rates, retirement age and mortality, after which their present value is calculated using the interest rate on long-term bonds issued by investment grade issuers.

Actuarial gains and losses relating to obligations arising as a result of defined benefit plans are recognized directly in equity.

The voluntary separation measures were recognized by deducting them from their related costs during the period in which salaries were recorded in accordance with IAS 20 Accounting for Government Grants and Disclosure of Government Assistance.

| (In millions of euros)                                     | 12/31/2020 | 12/31/2019 |
|--|------------|------------|
| Wages and salaries   | (904.9)    | (1,056.4)  |
| Payroll taxes  | (230.9)    | (266.4)    |
| Mandatory/optional profit-sharing                          | (14.5)     | (27.1)     |
| Other employee benefits                                    | 1.0        | 1.4        |
| Equity-settled share-based payments                        | (13.6)     | (11.2)     |
| TOTAL EMPLOYEE BENEFIT EXPENSES FROM CONTINUING OPERATIONS | (1,162.9)  | (1,359.8)  |

## 5.3 Employee benefit assets/liabilities

#### **Defined contribution plans**

The Group pays contributions under a range of mandatory systems or on a voluntary basis under contractual agreements. The Group's obligation is limited to paying the contributions.

#### **Defined benefit plans**

The Elis Group's commitments to defined benefit plans and other post-employment benefits relating to its French subsidiaries consist of:

- > supplementary retirement benefits paid to a category of senior executives. The supplementary retirement plan, for which all the beneficiaries have already retired, is now closed;
- > retirement benefits paid to employees when they retire in accordance with French regulations;
- > long-service awards, for which the amount paid depends on seniority.

The commitments of the Group's subsidiaries in the United Kingdom are grouped in a single pension plan specific to them. These commitments are covered by a dedicated external fund set up on February 1, 2016 and covering all commitments at that date, so as not to have to make additional payments except in extraordinary circumstances. The last three-year review of the fund's valuation under UK regulations was carried out in February 2019 and confirmed the fund's ability to meet its commitments.

The benefits paid to the beneficiaries of this plan depend on their seniority in the plan and their compensation in the final years preceding their retirement. The benefits paid are adjusted by 5% each year for rights vested before February 1, 1999, and in line with the Consumer Price Index for commitments vested after that date. The terms and conditions governing the management of the plan's assets are defined by UK regulations, as well as the relationship between the Group and the managers (trustees) of the fund. Responsibility for the management of the fund, including decisions on asset allocation and calls for contributions, rests jointly with the Group and the fund managers, the latter comprising representatives of the Group and beneficiaries of the plan in accordance with current regulations.

A comparatively small defined benefit plan also exists in the Republic of Ireland. It is also covered by a dedicated external fund.

The commitments of the Group's subsidiaries in Sweden stem mainly from their participation in the ITP-2 plan covering certain categories of private sector employees born before 1978.

 $The \ Group's \ Swiss \ subsidiaries \ have \ employee \ benefit \ liabilities \ in \ accordance \ with \ the \ Swiss \ Law \ on \ Occupational \ Benefits.$ 

#### **Employee-related liabilities**

The corresponding obligations are measured using the projected unit credit method.

 $The \textit{Group's obligations} \ are \ partially funded \ by \ external \ funds. \ Unfunded \ amounts \ are \ covered \ by \ provisions \ recognized \ in \ the \ balance \ sheet.$ 

The following table shows changes in the liability recognized in the Elis Group's balance sheet:

| (In millions of euros)           | Obligation | Fair value<br>of plan assets | Net Liability<br>(Asset) |
|----------------------------------|------------|------------------------------|--------------------------|
| As at January 1, 2019            | 533.3      | 451.7                        | 81.5                     |
| Current service cost             | 6.7        |                              | 6.7                      |
| Interest expense                 | 12.9       | 11.3                         | 1.7                      |
| Benefit paid                     | (30.1)     | (25.7)                       | (4.4)                    |
| Employee contributions           | 7.8        | 7.8                          | -                        |
| Employer contributions           |            | 3.0                          | (3.0)                    |
| Past service cost                |            |                              | -                        |
| Plan amendments                  |            |                              | -                        |
| Plan curtailments or settlements | (0.2)      | (0.1)                        | (0.0)                    |

| Return on plan assets  |        | 51.7       | (51.7)     |
|--|--------|------------|------------|
| Actuarial gains and losses   | 57.1   |            | 57.1       |
| Increase related to business combinations and other movements            | 0.1    |            | 0.1        |
| Reclassification to liabilities directly related to assets held for sale |        |            | -          |
| Translation adjustments  | 21.6   | 22.5       | (0.9)      |
| As at December 31, 2019  | 609.3  | 522.2      | 87.1       |
| Current service cost   | 7.4    |            | 7.4        |
| Interest expense   | 9.5    | 9.0        | 0.5        |
| Benefit paid   | (27.0) | (22.8)     | (4.2)      |
| Employee contributions   | 4.9    | 4.9        | -          |
| Employer contributions   |        | 2.9        | (2.9)      |
| Past service cost  | (1.3)  |            | (1.3)      |
| Plan amendments  | (1.0)  |            | (1.0)      |
| Plan curtailments or settlements   | (2.3)  | (2.2)      | (0.1)      |
| Return on plan assets  |        | 57.6       | (57.6)     |
| Actuarial gains and losses   | 45.4   |            | 45.4       |
| Increase related to business combinations and other movements            | 0.5    | 0.2        | 0.3        |
| Reclassification to liabilities directly related to assets held for sale |        |            |            |
| Translation adjustments  | (19.7) | (23.2)     | 3.5        |
| AS AT DECEMBER 31, 2020  | 625.5  | 548.7      | 76.8       |
| FUNDED STATUS OF EMPLOYEE BENEFIT OBLIGATION                             |        |            |            |
| (In millions of euros)   |        | 12/31/2020 | 12/31/2019 |
| Present value of unfunded obligations                                    |        | 88.3       | 88.9       |
| Present value of partially or fully funded obligations                   |        | 537.2      | 520.3      |
| Total value of defined benefit plan obligations (1)                      |        | 625.5      | 609.3      |
| Fair value of plan assets (2)  |        | 548.7      | 522.2      |
| NET VALUE OF DEFINED BENEFIT PLAN LIABILITY (ASSET) (3) - (1) = (2)      |        | 76.8       | 87.1       |
| INFORMATION BY REGION  | "      |            |            |
| (In millions of euros)   |        | 12/31/2020 | 12/31/2019 |
| France   | 44.3   | 44.0       |            |
| UK & Ireland   |        | (34.1)     | (30.4)     |
| Sweden   |        | 38.8       | 37.9       |
| Switzerland  |        | 22.5       | 30.2       |
| Other countries  |        | 5.4        | 5.4        |
| NET EMPLOYEE BENEFIT LIABILITIES (ASSETS)                                |        | 76.8       | 87.1       |

## FRANCE - DETAILS

The Group's obligations and provisions for its French subsidiaries break down as follows:

|   | 12/31/2020     | 12/31/2019     |
|---|----------------|----------------|
| Discount rate                             | 0.5%           | 0.7%           |
| Expected salary increase rate             | inflation+0/6% | inflation+0/6% |
| Expected retirement benefit increase rate | 1.0%           | 1.3%           |
| (In millions of euros)                    | 12/31/2020     | 12/31/2019     |
| Present value of unfunded obligations     | 44.3           | 44.0           |

Properties & mortgages

Derivatives

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| 14.0      |   |            |                             |  |  |  |
|--|---|------------|-----------------------------|--|--|--|
| Fair value of plan assets (2)           TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)         44.3         44.4.0           Discount rate: -0.5% impact         20.31%           Expected salary/retirement benefit increase rate: -0.5 impact         4.4.4%           Expected salary/retirement benefit increase rate: -0.5 impact         4.4.4%           Expected salary/retirement benefit increase rate: -0.5 impact         2.2.0           Expected contribution for next financial year         2.2.0           Expected contribution for next financial year         2.2.0           Expected contribution for next financial year         2.2.0           12/51/2009   | Present value of partially or fully funded obligations  |            |                             |  |  |  |
| 14.0      |   |            | 44.0                        |  |  |  |
| Discount rate: -0.5% impact  |   |            |                             |  |  |  |
| Discount rate: -0.5% impact   -3.3%    | TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)                                  | 44.3       |                             |  |  |  |
| Discount rate: +0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected contribution for next financial year  Weighted average duration of the obligation  UNITED KINGDOM AND IRELAND – DETAILS The Group's obligations and provisions for its UK and Irish subsidiaries break down as follows:  112/31/2020  Discount rate  Expected salary increase rate  2.60%  Expected salary increase rate  2.60%  2.50%  Expected retirement benefit increase rate  2.60%  2.60%  2.60%  2.60%  2.70%  2.60%  2.70%  2.60%  2.70%  2.60%  2.70%  2.60%  2.70%  2.60%  2.70%  |   |            | Sensitivity France          |  |  |  |
| Expected salary/retirement benefit increase rate: -0.5 impact         -4.4%           Expected salary/retirement benefit increase rate: +0.5 impact         +4.4%           Expected contribution for next financial year         2.0           Expected contribution of the obligation         10.3           UNITED KINGDOM AND IRELAND – DETAILS         12/31/2002           The Group's obligations and provisions for its UK and Irish subsidiaries break down as follows:         12/31/2002         12/31/2019           Discount rate         1.40%         2.10%         2.50%           Expected salary increase rate         2.60%         2.50%         2.50%           Expected retirement benefit increase rate         2.70%         2.60%         2.50%         2.60%         2.60%   |   |            | +3.8%                       |  |  |  |
| Expected salary/retirement benefit increase rate: +0.5 impact  | Discount rate: +0.5% impact   |            | -3.1%                       |  |  |  |
| Expected contribution for next financial year  | Expected salary/retirement benefit increase rate: -0.5 impact                                   |            |                             |  |  |  |
| Sepected contribution for next financial year  | Expected salary/retirement benefit increase rate: +0.5 impact                                   |            | +4.4%                       |  |  |  |
| Weighted average duration of the obligation  UNITED KINGDOM AND IRELAND – DETAILS  The Group's obligations and provisions for its UK and Irish subsidiaries break down as follows:    12/31/2020   12/31/2019  |   |            | France                      |  |  |  |
| UNITED KINGDOM AND IRELAND – DETAILS  The Group's obligations and provisions for its UK and Irish subsidiaries break down as follows:    12/31/2020   12/31/2019   | Expected contribution for next financial year   |            | 2.0                         |  |  |  |
| The Group's obligations and provisions for its UK and Irish subsidiaries break down as follows:    12/31/2020   12/31/2019     1.40%   2.10%     Expected salary increase rate   2.60%   2.50%     Expected retirement benefit increase rate   2.70%   2.60%     (In millions of euros)   12/31/2020     Present value of unfunded obligations   453.0   431.6     Fair value of partially or fully funded obligations   453.0   431.6     Fair value of pather benefit increase rate   4.62.0     TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)   431.6     Fair value of pather benefit increase rate: -0.5 impact   5.82%     Expected salary/retirement benefit increase rate: -0.5 impact   5.22%     Expected salary/retirement benefit increase rate: +0.5 impact   5.22%     UK & Ireland   5.22%     UK & Ireland   5.22%     UK & Ireland   5.22%     UK & Ireland   5.22%   5.22%     UK & Ireland   5.22% | Weighted average duration of the obligation   |            | 10.3                        |  |  |  |
| 12/31/2020   12/31/2019   1.40%   2.10%   2.50%   2.50%   2.50%   2.50%   2.50%   2.50%   2.60%   2.50%   2.   | UNITED KINGDOM AND IRELAND – DETAILS  |            |                             |  |  |  |
| Discount rate   1.40%   2.10%  | The Group's obligations and provisions for its UK and Irish subsidiaries break down as follows: |            |                             |  |  |  |
| Expected salary increase rate  2.60%  Expected retirement benefit increase rate  2.60%  2.70%  2.60% |   | 12/31/2020 | 12/31/2019                  |  |  |  |
| Expected retirement benefit increase rate  2.70% 2.60%  (In millions of euros)  Present value of unfunded obligations  Present value of partially or fully funded obligations  453.0 431.6  TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1) 431.6  Fair value of plan assets (2) 487.2 462.0  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2) (34.1) (30.4)  Sensitivity UK & Ireland  Discount rate: -0.5% impact -0.5% impact -0.2%  Expected salary/retirement benefit increase rate: -0.5 impact -0.2%  Expected salary/retirement benefit increase rate: +0.5 impact -0.2%  Expected contribution for next financial year -0.6  Weighted average duration of the obligation -17.4  UK & Ireland  Cash and cash equivalents -1.9  Shares  | Discount rate   | 1.40%      | 2.10%                       |  |  |  |
| (In millions of euros) Present value of unfunded obligations Present value of partially or fully funded obligations  A 453.0  A 31.6  TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)  Fair value of plan assets (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  (34.1)  Sensitivity UK & Ireland  Discount rate: -0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  Shares   | Expected salary increase rate   | 2.60%      | 2.50%                       |  |  |  |
| Present value of unfunded obligations  Present value of partially or fully funded obligations  A 431.6  TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)  Fair value of plan assets (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  Sensitivity UK & Ireland  Discount rate: -0.5% impact  Discount rate: +0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  1.9  Shares   | Expected retirement benefit increase rate   | 2.70%      | 2.60%                       |  |  |  |
| Present value of unfunded obligations  Present value of partially or fully funded obligations  A 431.6  TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)  Fair value of plan assets (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  Sensitivity UK & Ireland  Discount rate: -0.5% impact  Discount rate: +0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  1.9  Shares   |   |            |                             |  |  |  |
| Present value of partially or fully funded obligations  TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)  Fair value of plan assets (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  Sensitivity UK & Ireland Discount rate: -0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  Shares  | (In millions of euros)  | 12/31/2020 | 12/31/2019                  |  |  |  |
| TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)  Fair value of plan assets (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)  Sensitivity UK & Ireland  Discount rate: -0.5% impact  Discount rate: +0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  UK & Ireland  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  1.9  Shares  | Present value of unfunded obligations   |            |                             |  |  |  |
| Fair value of plan assets (2)  TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) – (1) = (2)  Sensitivity UK & Ireland Discount rate: -0.5% impact  Discount rate: +0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  Shares   | Present value of partially or fully funded obligations  | 453.0      | 431.6                       |  |  |  |
| TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) – (1) = (2)  Sensitivity UK & Ireland Discount rate: -0.5% impact  Discount rate: +0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  UK & Ireland  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  Shares  | TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)   |            | 431.6                       |  |  |  |
| Sensitivity UK & Ireland  Discount rate: -0.5% impact +9.4%  Discount rate: +0.5% impact -8.2%  Expected salary/retirement benefit increase rate: -0.5 impact -0.2%  Expected salary/retirement benefit increase rate: +0.5 impact -0.2%  UK & Ireland  Expected contribution for next financial year -0.6  Weighted average duration of the obligation -17.4  UK & Ireland  Cash and cash equivalents -1.9  Shares -95.8  | Fair value of plan assets (2)   | 487.2      | 462.0                       |  |  |  |
| Discount rate: -0.5% impact +9.4% Discount rate: +0.5% impact -8.2% Expected salary/retirement benefit increase rate: -0.5 impact -0.2% Expected salary/retirement benefit increase rate: +0.5 impact -0.2% UK & Ireland Expected contribution for next financial year -0.6 Weighted average duration of the obligation -17.4  UK & Ireland Cash and cash equivalents -1.9 Shares -95.8  | TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2)                                  | (34.1)     | (30.4)                      |  |  |  |
| Discount rate: +0.5% impact  Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  UK & Ireland  Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  Shares  |   |            | Sensitivity UK &<br>Ireland |  |  |  |
| Expected salary/retirement benefit increase rate: -0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  Expected salary/retirement benefit increase rate: +0.5 impact  UK & Ireland  Expected contribution for next financial year  0.6  Weighted average duration of the obligation  UK & Ireland  Cash and cash equivalents  Shares  | Discount rate: -0.5% impact   |            | +9.4%                       |  |  |  |
| Expected salary/retirement benefit increase rate: +0.5 impact +0.2%  UK & Ireland  Expected contribution for next financial year 0.6  Weighted average duration of the obligation UK & Ireland  Cash and cash equivalents 1.9  Shares 95.8   | Discount rate: +0.5% impact   |            | -8.2%                       |  |  |  |
| Expected contribution for next financial year  Weighted average duration of the obligation  UK & Ireland  17.4  UK & Ireland  Cash and cash equivalents  Shares  95.8  | Expected salary/retirement benefit increase rate: -0.5 impact                                   |            | -0.2%                       |  |  |  |
| Expected contribution for next financial year 0.6 Weighted average duration of the obligation 17.4  UK & Ireland Cash and cash equivalents 1.9 Shares 95.8   | Expected salary/retirement benefit increase rate: +0.5 impact                                   |            | +0.2%                       |  |  |  |
| Weighted average duration of the obligation 17.4  UK & Ireland Cash and cash equivalents 1.9 Shares 95.8   |   |            | UK & Ireland                |  |  |  |
| Cash and cash equivalents  Shares  UK & Ireland  1.9  95.8   | Expected contribution for next financial year   |            | 0.6                         |  |  |  |
| Cash and cash equivalents  Shares  1.9  95.8   | Weighted average duration of the obligation   |            | 17.4                        |  |  |  |
| Cash and cash equivalents  Shares  1.9  95.8   |   |            |                             |  |  |  |
| Shares 95.8  |   |            | UK & Ireland                |  |  |  |
|  | Cash and cash equivalents   |            | 1.9                         |  |  |  |
| Bonds 218.9  | Shares  |            | 95.8                        |  |  |  |
|  | Bonds   |            | 218.9                       |  |  |  |

1.0

169.5

### SWEDEN - DETAILS

The Group's obligations and provisions for its Swedish subsidiaries break down as follows:

| 12/31/2020  | 12/31/2019                           |  |  |  |
|---|--------------------------------------|--|--|--|
| 1.00%   | 1.50%                                |  |  |  |
|   | -                                    |  |  |  |
| 1.50%   | 2.00%                                |  |  |  |
| 12/31/2020  | 12/31/2019                           |  |  |  |
| 38.8  | 37.9                                 |  |  |  |
|   |                                      |  |  |  |
|   | 37.9                                 |  |  |  |
|   |                                      |  |  |  |
| 38.8  | 37.9                                 |  |  |  |
|   | Sensitivity<br>Sweden                |  |  |  |
|   | +9.8%                                |  |  |  |
|   | -8.6%                                |  |  |  |
| Expected salary/retirement benefit increase rate: -0.5 impact |                                      |  |  |  |
|   |                                      |  |  |  |
|   | +9.6%                                |  |  |  |
|   | +9.6%<br>Sweden                      |  |  |  |
|   |                                      |  |  |  |
|   | 1.00%<br>1.50%<br>12/31/2020<br>38.8 |  |  |  |

### SWITZERLAND – DETAILS

The Group's obligations and provisions for its Swiss subsidiaries break down as follows:

|  | 12/31/2020 | 12/31/2019 |
|--|------------|------------|
| Discount rate  | 0.15%      | 0.15%      |
| Expected salary increase rate                                  | 1.00%      | 1.00%      |
| Expected retirement benefit increase rate                      | -          | -          |
| (In millions of euros)   | 12/31/2020 | 12/31/2019 |
| Present value of unfunded obligations                          |            |            |
| Present value of partially or fully funded obligations         | 83.4       | 88.5       |
| TOTAL VALUE OF DEFINED BENEFIT PLAN OBLIGATIONS (1)            |            | 88.5       |
| Fair value of plan assets (2)                                  | 60.9       | 58.2       |
| TOTAL VALUE OF DEFINED BENEFIT PLANS LIABILITY (3) - (1) = (2) | 22.5       | 30.2       |

|   | Sensitivity<br>Switzerland |
|---|----------------------------|
| Discount rate: -0.5% impact                                   | +9.2%                      |
| Discount rate: +0.5% impact                                   | -8.0%                      |
| Expected salary/retirement benefit increase rate: -0.5 impact | -0.5%                      |
| Expected salary/retirement benefit increase rate: +0.5 impact | +0.5%                      |
|   | Switzerland                |
| Expected contribution for next financial year                 | 2.4                        |
| Weighted average duration of the obligation                   | 16.9                       |
|   | Switzerland                |
| Cash and cash equivalents                                     | 2.4                        |

| Shares                    | 21.2 |
|---------------------------|------|
| Bonds                     | 22.4 |
| Properties & mortgages    | 10.5 |
| Derivatives               | 4.4  |
| FAIR VALUE OF PLAN ASSETS | 60.9 |

## 5.4 Share-based payments

#### Free performance share grants:

Pursuant to IFRS 2, Elis estimated the plans' fair value based on the fair value of the equity instruments granted. That fair value was based on the share price at the grant date, weighted by a reasonable estimate of the extent to which the share allocation criteria would be fulfilled. The cost, recognized through equity, is spread over the vesting period following the Management Board decision and is mentioned in Note 5.2 "Expenses related to employee benefits."

#### "Elis for All" Group Savings Plan

The Group measures the IFRS 2 expense of the benefit offered to employees subscribing to its Group Savings Plan by reference to the fair value of the discount provided on non-transferable shares. The fair value of the discount granted by the Group is thus reduced by the cost to the employee of not being able to sell the shares. This cost is measured as the cost of a strategy combining the forward sale of shares at the end of the lock-up period with the cash purchase of the same number of shares, financed by an unrestricted loan with bullet repayment, taken out for the lock-up period at the rate that a bank would grant to an individual with an average risk profile. The valuation date used is the date on which the Group and its employees accepted the share-based payment agreement.

#### Free performance share grants

The performance share plans implemented by the Company under which shares have vested during the year or were still in the process of vesting at the end of the year are as follows:

| at the end of the year                               | are as follows.      |                      |                      |                      |                       |                       |                       |                       |
|--|----------------------|----------------------|----------------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Free performance share grants                        | Plan no. 6 -<br>2017 | Plan no. 7 –<br>2018 | Plan no. 8 –<br>2018 | Plan no. 9 –<br>2018 | Plan no. 10 –<br>2019 | Plan no. 11 -<br>2019 | Plan no. 12 -<br>2020 | Plan no. 13 -<br>2020 |
| Date of<br>shareholders'<br>meeting                  | 05/27/2016           | 05/27/2016           | 05/27/2016           | 05/27/2016           | 05/27/2016            | 05/27/2016            | 06/30/2020            | 06/30/2020            |
| Date of<br>Supervisory Board<br>meeting              | 03/14/2017           | 03/06/2018           | 03/06/2018           | 03/06/2018           | 03/06/2019            | 03/06/2019            | 03/03/2020            | 03/03/2020            |
|  |                      |                      |                      |                      |                       |                       | 06/30/2020            | 06/30/2020            |
| Date of decision<br>of the Management<br>Board       | 03/24/2017           | 03/29/2018           | 08/31/2018           | 12/20/2018           | 05/02/2019            | 07/25/2019            | 07/09/2020            | 12/28/2020            |
| Number of rights originally granted                  | 577,050              | 1,071,374            | 29,750               | 28,604               | 1,476,558             | 10,018                | 2,101,762             | 19,350                |
| of which<br>members of the<br>Executive<br>Committee | 249,300              | 494,100              | -                    |                      | 417,746               |                       | 581,029               | -                     |
| of which corporate officers                          | 146,700              | 206,490              | -                    | -                    | 194,300               | -                     | 276,244               | -                     |
| – Xavier Martiré                                     | 100,000              | 117,995              | -                    | -                    | 116,580               | -                     | 165,746               | -                     |
| – Louis Guyot  | 23,350               | 49,164               | -                    | -                    | 45,337                | -                     | 64,457                | -                     |
| – Matthieu<br>Lecharny                               | 23,350               | 39,331               | -                    | -                    | 32,383                | -                     | 46,041                | -                     |
| Number of beneficiaries                              | 230                  | 472                  | 36                   | 25                   | 521                   | 4                     | 536                   | 23                    |
| of which members of the                              | 9                    | 11                   | _                    | -                    | 11                    | -                     | 11                    | -                     |

| Executive<br>Committee  |                           |                           |                           |                           |                           |                           |                           |                           |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| of which corporate officers   | 3(a)                      | 3(a)                      | _                         | -                         | 3(a)                      | -                         | 3(a)                      | -                         |
| Grant date  | 03/24/2017                | 04/06/2018                | 08/31/2018                | 12/20/2018                | 05/02/2019                | 08/01/2019                | 07/09/2020                | 12/28/2020                |
| Vesting date  |                           |                           |                           |                           |                           |                           |                           |                           |
| > members of the<br>Management<br>Committee and the<br>Executive<br>Committee | 03/24/2020(c)             | 04/06/2021(c)             | -                         | -                         | 05/02/2022 <sup>(c)</sup> | -                         | 07/09/2023 <sup>(c)</sup> |                           |
| other<br>beneficiaries  | 03/24/2019(c)             | 04/06/2020(c)             | 08/31/2020(c)             | 12/20/2020(c)             | 05/02/2021(c)             | 08/01/2021 <sup>(c)</sup> | 07/09/2022(c)             | 12/28/2022 <sup>(c)</sup> |
| End of share lock-<br>up period   |                           |                           |                           |                           |                           |                           |                           |                           |
| > members of the<br>Management<br>Committee and the<br>Executive<br>Committee | 03/24/2020 <sup>(d)</sup> | 04/06/2021 <sup>(d)</sup> | -                         | -                         | 05/02/2022 <sup>(d)</sup> | -                         | 07/09/2023 <sup>(d)</sup> |                           |
| > other<br>beneficiaries  | 03/24/2019 <sup>(d)</sup> | 04/06/2020 <sup>(d)</sup> | 08/31/2020 <sup>(d)</sup> | 12/20/2020 <sup>(d)</sup> | 05/02/2021 <sup>(d)</sup> | 08/01/2021 <sup>(d)</sup> | 07/09/2022 <sup>(d)</sup> | 12/28/2022 <sup>(d)</sup> |
| Rights vested in 2020   | 249,300 <sup>(e)</sup>    | 245,777 <sup>(f)</sup>    | 13,359 <sup>(f)</sup>     | 13,197 <sup>(f)</sup>     | <b>0</b> (g)              | <b>O</b> (g)              | <b>0</b> (g)              | <b>O</b> (g)              |
| Number of rights lapsed or forfeited as at 12/31/2020                         | -                         | 365,912                   | 16,391                    | 15,407                    | 139,251                   | 2,732                     | 34,532                    | -                         |
| Number of rights outstanding as at 12/31/2020                                 | -                         | 459,685                   | -                         | -                         | 1,337,307                 | 7,286                     | 2,067,230                 | 19,350                    |
| of which<br>members of the<br>Executive<br>Committee                          | -                         | 459,685(h)                | -                         | -                         | 391,839                   | -                         | 581,029                   |                           |
| of which corporate officers   | -                         | 206,490                   | -                         | -                         | 194,300                   | -                         | 276,244                   |                           |
| – Xavier Martiré  | -                         | 117,995                   | -                         | -                         | 116,580                   | -                         | 165,746                   |                           |
| – Louis Guyot   | -                         | 49,164                    | -                         | -                         | 45,337                    | -                         | 64,457                    |                           |
| – Matthieu<br>Lecharny  | -                         | 39,331                    | -                         | -                         | 32,383                    | -                         | 46,041                    |                           |
| Number of<br>working<br>beneficiaries<br>as at 12/31/2020                     | 175                       | 378                       | 31                        | 23                        | 459                       | 2                         | 520                       | 23                        |
| > of which<br>members of the<br>Executive<br>Committee                        | 8                         | 10                        | 0                         | 0                         | 10                        | -                         | 11                        | 0                         |
| of which corporate officers   | 3(p)                      | 3(p)                      | 0                         | 0                         | 3(p)                      | -                         | 3(p)                      | 0                         |

<sup>(</sup>a) Xavier Martiré, Louis Guyot and Matthieu Lecharny.

<sup>(</sup>b) Xavier Martiré, Louis Guyot and Matthieu Lecharny.

<sup>(</sup>c) Shares vest at the end of a vesting period set at two years from the date of the grant for all beneficiaries, except for the members of the Executive Committee (including members of the Management Board) for whom the vesting period is set at three years from the date of the grant.

<sup>(</sup>d) There is no lock-up period under this plan so the shares will be available and may be freely transferred by the beneficiaries at the end of the vesting period, subject to

statutory blackout periods and the provisions of the French Code of Conduct for Trading and Market Activities. In addition, throughout their terms of office, each member of the Management Board is required to hold a number of shares in registered form set by the Supervisory Board in accordance with the compensation policy for corporate officers detailed in the Supervisory Board's report on corporate governance, provided in chapter 2 of this 2020 universal registration document.

(e) At its meeting on March 3, 2020, the Supervisory Board reviewed the performance associated with the vesting of the performance shares granted to the members of the Executive Committee in 2017 and for which the vesting period expired in 2020. The Supervisory Board noted that all performance conditions had been met, such that 100% of the shares granted in 2017 were vested. These performance targets were linked to internal absolute criteria relating to revenue and EBIT set on the basis of the business plan, itself in line with market expectations, and to an external criterion linked to the Elis share price relative to a benchmark index. The shares vested on March 24, 2020.

(f) At its meeting on March 3, 2020, the Supervisory Board reviewed the performance associated with the vesting of the performance shares granted to employees (excluding the Executive Committee) in 2018 and for which the vesting period expired in 2020. The Supervisory Board noted that two performance conditions had been met, such that 50% of the shares granted in 2018 to employees (excluding the Executive Committee) were vested. These performance targets were linked to internal absolute criteria relating to revenue and EBIT and to a criterion linked to the Elis share price relative to a benchmark index.

(g) The vesting of shares is contingent on the achievement of performance targets measured over a two-year period for all beneficiaries, except for the members of the Executive Committee, whose performance is measured over a three-year period. Unless waived by the Management Board, the vesting of shares is also contingent on uninterrupted, continuous service with the Group for the duration of the vesting period. The performance targets associated with the vesting of the shares were defined in reference to internal absolute criteria linked to consolidated revenue and consolidated EBIT set on the basis of the business plan, itself in line with market expectations, and to the performance of the Elis share price relative to a benchmark index. The number of vested shares will depend on the number of targets achieved, with the understanding that the achievement of performance targets is binary, so that if a target is not met, the number of rights linked to that target is not due and the corresponding shares do not vest. For plans implemented in 2019 and 2020, 34% of the shares will vest if just one of those performance conditions is met, 67% if two of the conditions are met, and 100% if all three conditions are met. No shares will vest if none of the performance conditions is met.

(h) For the 2018 plan for members of the Executive Committee, the performance conditions attaching to performance shares are also subject to the successful integration of Berendsen: synergies achieved and EBIT margin in the UK and Germany. The number of vested shares will depend on the number of targets achieved, with the understanding that the achievement of performance targets is binary, so that if a target is not met, the number of rights linked to that target is not due and the corresponding shares do not vest

### **Group Savings Plan**

Pursuant to the 21st resolution of the annual general shareholders' meeting on May 23, 2019, the Management Board, after receiving authorization from the Supervisory Board on July 24, 2019, decided on July 24, 2019 on the principle of a capital increase reserved for employees who are members of the Elis Group Savings Plan.

Pursuant to the 22<sup>nd</sup> resolution of the annual general shareholders' meeting on May 23, 2019, the Management Board, after receiving authorization from the Supervisory Board on July 24, 2019, decided on July 24, 2019 on the principle of a capital increase reserved for employees of Elis's foreign subsidiaries operating in the following countries: Belgium, Brazil, Denmark, Germany, United Kingdom, Ireland, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Spain, Sweden and Switzerland.

These two capital increases, known as "Elis For All," are intended to help grow the Elis Group's employee share ownership with the aim of bolstering its employees' sense of belonging by giving them the opportunity to be more closely connected to its future development and performance. They involve a so-called "standard" formula only, with a discount and matching contribution, under which the subscriber is fully exposed to changes in the Elis share price.

The table below sets out the main features of the Plan offered in 2019 and the valuation assumptions used:

| Plan characteristics  | "Elis for All 2019" |                       |         |
|---|---------------------|-----------------------|---------|
| Date of general shareholders' meeting                                     | 05/23/2019          |                       |         |
| Date of Management Board decision setting the subscription price          | 09/19/2019          |                       |         |
| Closing date of employee subscriptions                                    | 10/08/2019          |                       |         |
| Plan maturity (in years)  | 5                   |                       |         |
| Subscription price  | €12.98              |                       |         |
| Closing price on the subscription closing date                            | €15.08              |                       |         |
| Face value discount   | 20.00%              |                       |         |
| Discount relative to price on the subscription closing date               | 13.93%              |                       |         |
| Number of shares matched  | 1 for 10            |                       |         |
| Valuation assumptions (5-year maturity)                                   |                     |                       |         |
| Employee financing rate over 5 years                                      | 3.54%               |                       |         |
| 5-year risk-free interest rate  | -0.44%              |                       |         |
| Securities lending or borrowing rate                                      | 0.50%               |                       |         |
| Non-transferability for the market participant, as a %                    | 21.16%              |                       |         |
| Amounts subscribed and valuation  | Subscription        | Matching contribution | Total   |
| Amount subscribed by employees (in millions of euros)                     | 7.0                 |                       |         |
| Number of shares granted  | 541,292             | 53,500                | 594,792 |
| Gross expense, before non-transferability discount (in millions of euros) | 1.1                 | 0.8                   | 1.9     |

| Valuation of non-transferability discount (in millions of euros) | (1.1) | (0.2) | (1.3)   |
|--|-------|-------|---------|
| Net expense (in millions of euros)                               | 0.0   | 0.6   | 0.6     |
| Impact of a 0.5 point decrease in the employee financing rate    | 0     | 0     | 0       |
| Number of shares as at December 31, 2020                         |       |       | 579,905 |

## 5.5 Executive compensation (related party transactions)

As at December 31, 2020, the main executives comprise the ten members of the Executive Committee, along with the Chairman of the Management Board. The total compensation for the financial year awarded to the main executives is as follows:

| (In millions of euros)  | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| Number of people  | 11         | 11         |
| Short-term benefits – Fixed, variable, special and other elements of compensation | (7.5)      | (9.3)      |
| Post-employment benefits  | -          | -          |
| Termination benefits  | (0.1)      | (0.1)      |
| Expenses related to share-based payments (IFRS 2)                                 | (3.3)      | (3.3)      |

As at December 31, 2020, the employee benefit liability accrued for termination benefits totaled  $\leq 0.8$  million ( $\leq 0.7$  million as at December 31, 2019).

Compensation allocated to members of the Supervisory Board and expensed as directors' fees totaled  $\leq 0.4$  million ( $\leq 0.5$  million as at December 31, 2019).

# NOTE 6 PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

## 6.1 Goodwill

| n accordance with IAS 36, the Elis Group allocates goodwill to its cash-generating units (CGUs) for the purposes of conducting impairment tests. |            |            |  |  |  |
|--|------------|------------|--|--|--|
| (In millions of euros)   | 12/31/2020 | 12/31/2019 |  |  |  |
| Gross value  | 3,862.0    | 3,811.6    |  |  |  |
| Accumulated impairment   | (66.4)     | (66.0)     |  |  |  |
| CARRYING AMOUNT AT BEGINNING OF PERIOD   | 3,795.6    | 3,745.7    |  |  |  |
| Increase related to business combinations  | 58.8       | 55.2       |  |  |  |
| Disposals  | -          | -          |  |  |  |
| Translation adjustments  | (89.0)     | (5.4)      |  |  |  |
| Other changes  | (0.0)      | 0.6        |  |  |  |
| CHANGES IN GROSS CARRYING AMOUNT   |            | 50.4       |  |  |  |
| Impairment   | -          | -          |  |  |  |
| Translation adjustments  | 0.5        | (0.4)      |  |  |  |
| Other changes  | 0.0        | 0.0        |  |  |  |
| CHANGES IN IMPAIRMENT  |            | (0.4)      |  |  |  |
| CARRYING AMOUNT AT END OF PERIOD   | 3,765.9    | 3,795.6    |  |  |  |
| Gross value  | 3,831.8    | 3,862.0    |  |  |  |
| Accumulated impairment   | (66.0)     | (66.4)     |  |  |  |

The carrying amount of goodwill is allocated to the main cash-generating units as follows:

| (In millions of euros)     | 12/31/2020 | 12/31/2019 |
|----------------------------|------------|------------|
| CGU France                 | 1,410.5    | 1,409.8    |
| CGU Sweden & Finland       | 580.8      | 557.8      |
| CGU Denmark                | 392.4      | 390.8      |
| CGU Netherlands            | 364.7      | 364.7      |
| CGU Brazil                 | 228.5      | 292.8      |
| CGU Germany                | 173.8      | 173.8      |
| CGU Spain & Andorra        | 102.0      | 101.9      |
| CGU United Kingdom         | 88.3       | 88.8       |
| Other CGU                  | 424.9      | 415.2      |
| CARRYING VALUE OF GOODWILL | 3,765.9    | 3,795.6    |

### **Recognition of impairment**

The method and assumptions used for impairment tests are described in Note 6.5 "Impairment losses on non-current assets."

Following the impairment tests carried out as at December 31, 2020 and December 31, 2019, the Group recorded no impairment losses.

## 6.2 Intangible assets

#### Brands

Brands acquired in a business combination are recognized at fair value (valued using the relief from royalty method) at the acquisition date. Costs incurred to create a new brand or to develop an existing one are expensed.

Brands with finite useful lives are amortized over their useful lives. Brands with indefinite useful lives are not amortized but are tested for impairment on an annual basis. The same applies whenever there is an indication of impairment.

The following criteria are used to determine whether a brand has a finite or indefinite life:

- > overall market positioning of the brand, measured by sales volume, international reach and reputation;
- > long-term profitability outlook;
- > exposure to fluctuations in the economy;
- major developments in the industry liable to have an impact on the brand's future;
- age of the brand.

### Intangible assets (other than brands)

Intangible assets (other than brands) are measured at acquisition cost less accumulated amortization and impairment. Intangible assets have finite useful lives. Amortization is recognized as an expense generally on a straight-line basis over the estimated useful lives of the assets:

- > textile patterns: 3 years;
- > software: 5 years;
- > ERP: 15 years;
- > acquired customer contracts and relationships: 4 to 14 years

Depreciation is recorded from the date the asset is first used.

| Depreciation is recorded from the date the asset is first used. |  |         |        |       |
|---|--|---------|--------|-------|
| (In millions of euros)  | Trademarks & non-<br>competition clauses |         |        | Total |
| Gross value   | 266.2                                    | 1,275.1 | 164.2  |       |
| Accumulated depreciation and impairment                         | (21.4)                                   | (659.5) | (99.4) |       |
| NET CARRYING AMOUNT AS AT DECEMBER 31, 2018                     | 244.8                                    | 615.6   | 64.8   | 925.2 |
| Adjustment related to first-time adoption of IFRS 16            | -  | -       | (1.1)  | (1.1) |
| Investments   | 0.0                                      | 1.0     | 22.2   | 23.2  |

| Acquisitions through business combinations  |        | 30.6    | 0.1     | 30.7    |
|---|--------|---------|---------|---------|
| Retirements and disposals                   | (0.0)  | (0.0)   | (0.0)   | (0.0)   |
| Depreciation                                | (12.2) | (76.3)  | (17.8)  | (106.3) |
| Translation adjustments                     | (0.1)  | (2.4)   | 0.1     | (2.4)   |
| Impairment                                  | (0.0)  | -       | -       | (0.0)   |
| Other movements                             | (0.0)  | 0.1     | 0.0     | 0.1     |
| Gross value                                 | 265.9  | 1,283.2 | 169.5   |         |
| Accumulated depreciation and impairment     | (33.4) | (714.4) | (101.4) |         |
| NET CARRYING AMOUNT AS AT DECEMBER 31, 2019 | 232.5  | 568.8   | 68.2    | 869.5   |
| Investments                                 | -      | (0.0)   | 16.0    | 16.0    |
| Acquisitions through business combinations  | 0.0    | 18.8    | 0.1     | 18.9    |
| Retirements and disposals                   | -      | -       | (0.1)   | (0.1)   |
| Depreciation                                | (17.5) | (75.5)  | (20.1)  | (113.1) |
| Translation adjustments                     | (2.5)  | (6.2)   | (0.1)   | (8.8)   |
| Impairment                                  | -      | -       | -       | -       |
| Other movements                             | 0.0    | 0.0     | 0.1     | 0.1     |
| Gross value                                 | 260.2  | 1,270.7 | 182.9   |         |
| Accumulated depreciation and impairment     | (47.7) | (764.8) | (118.9) |         |
| NET CARRYING AMOUNT AS AT DECEMBER 31, 2020 | 212.5  | 506.0   | 64.0    | 782.5   |

Other intangible assets consist primarily of software.

The values of the Group's brands, which are all derived from a business combination, measured for the purpose of allocating goodwill, are as follows:

| (In millions of euros)                    | 12/31/2020 | 12/31/2019 | Amortization    |
|---|------------|------------|-----------------|
| Elis Brands                               | 206.5      | 206.5      | Not amortized   |
| Berendsen brands                          | -          | 14.5       | 3.33 years      |
| Brands of manufacturing entities          | 2.1        | 2.2        |                 |
| > Le Jacquard Français brand              | 0.9        | 0.9        | Impairment loss |
| > Kennedy brand                           | 1.2        | 1.3        | Not amortized   |
| Non-competition clauses and miscellaneous | 3.9        | 9.2        |                 |
| TRADEMARKS & NON-COMPETITION CLAUSES      | 212.5      | 232.5      |                 |

### **Recognition of impairment**

No brand impairment loss was recognized in the last two financial years. The Le Jacquard Français brand, worth  $\leq$ 6.8 million gross, has an accumulated impairment loss of  $\leq$ 5.9 million.

## 6.3 Property, plant and equipment

Items of property, plant and equipment are carried in the balance sheet at historical cost for the Group, less accumulated depreciation and impairment.

In accordance with IAS 16 Property, Plant and Equipment, only items whose cost can be measured reliably and from which future economic benefits are expected to flow to the Group are recognized as assets.

Assets leased out under agreements that do not transfer substantially all the risks and rewards incident to ownership of the assets to the lessee (operating leases) are recognized as non-current assets. Assets under other leases (finance leases) are recognized as loans for the amount corresponding to the net investment in the lease.

 $Depreciation\ is\ calculated\ on\ a\ straight-line\ basis\ over\ the\ following\ useful\ lives:$ 

 $\verb| > buildings: component method: \\$ 

- structure, outside walls, roof: 40 to 50 years,

– internal walls, partitions, painting and floor coverings:  $10\ \text{to}\ 12.5\ \text{years};$ 

> production equipment: 10 to 30 years;

- > vehicles: 4 to 8 years;
- office equipment and furniture: 5 to 10 years;
- > IT equipment: 3 to 5 years;

> items related to rental, laundry and maintenance service agreements (textiles, equipment and other leased items) are initially recognized as inventories and are then capitalized and depreciated over a period of 18 months to five years.

Depreciation is recorded from the date the asset is first used. Land is not depreciated.

| (In millions of euros)                               | Land and<br>buildings | Vehicles | Plant & equipment | Rental, laundry<br>and<br>maintenance<br>items | Total   |
|--|-----------------------|----------|-------------------|--|---------|
| Gross value  | 772.9                 | 158.7    | 1,492.9           | 1,830.3  |         |
| Accumulated depreciation and impairment              | (240.0)               | (108.9)  | (867.8)           | (1,131.1)                                      |         |
| NET CARRYING AMOUNT AS AT DECEMBER 31, 2018          | 532.9                 | 49.9     | 625.1             | 699.2  | 1,907.0 |
| Adjustment related to first-time adoption of IFRS 16 | (15.6)                | (3.7)    | (7.6)             |  | (26.9)  |
| Investments  | 59.5                  | 12.7     | 114.0             | 471.5  | 657.8   |
| Acquisitions through business combinations           | 19.7                  | 1.1      | 8.8               | 6.0  | 35.5    |
| Retirements and disposals                            | (4.2)                 | (14.1)   | (1.8)             | (4.7)  | (24.8)  |
| Depreciation   | (26.8)                | (12.5)   | (96.3)            | (425.8)  | (561.5) |
| Translation adjustments                              | 5.0                   | 0.1      | 4.9               | 4.0  | 14.0    |
| Impairment   | (0.0)                 | -        | 0.1               | -  | 0.1     |
| Other movements                                      | 20.6                  | 0.7      | (23.1)            | (0.9)  | (2.7)   |
| Gross value  | 854.9                 | 143.3    | 1,569.2           | 1,954.0  |         |
| Accumulated depreciation and impairment              | (263.9)               | (109.1)  | (945.1)           | (1,204.7)                                      |         |
| NET CARRYING AMOUNT AS AT DECEMBER 31, 2019          | 590.9                 | 34.1     | 624.1             | 749.3  | 1,998.5 |
| Investments  | 19.7                  | 1.6      | 83.2              | 374.1  | 478.7   |
| Acquisitions through business combinations           | 6.3                   | 0.7      | 12.7              | 9.3  | 29.0    |
| Retirements and disposals                            | (0.9)                 | (2.0)    | (2.4)             | (3.5)  | (8.8)   |
| Depreciation   | (28.5)                | (10.0)   | (96.3)            | (418.4)  | (553.2) |
| Translation adjustments                              | (16.9)                | (0.6)    | (24.5)            | (16.8)   | (58.8)  |
| Impairment   | -                     | -        | (1.6)             | -  | (1.6)   |
| Other movements                                      | 2.1                   | 0.3      | 1.5               | (4.0)  | (0.1)   |
| Gross value  | 864.4                 | 135.8    | 1,614.2           | 1,865.8  |         |
| Accumulated depreciation and impairment              | (291.7)               | (111.6)  | (1,017.4)         | (1,175.7)                                      |         |
| NET CARRYING AMOUNT AS AT DECEMBER 31, 2020          | 572.7                 | 24.2     | 596.8             | 690.1  | 1,883.8 |

<sup>&</sup>quot;Other movements" include item-to-item transfers, particularly in 2019 for the commissioning of new plants.

## 6.4 Right-of-use assets and lease liabilities

The Group entered into lease agreements for a variety of assets including property, vehicles, machines, and other equipment. Real estate contracts typically go over several years, with a set rent amount based on an index or rate and with options to extend.

#### Right-of-use assets

The Group records right-of-use assets on the lease start date (the date on which the underlying set of assets becomes available). Right-of-use assets are measured at cost, less accumulated depreciation and impairment losses and adjusted according to the measurement of the lease liabilities. The cost of right-of-use assets comprises the amount of the lease liability, initial direct costs incurred, and lease payments made before the start date, less any lease incentives received. Unless the Group is reasonably certain that ownership of the leased asset will be transferred at the end of the lease term, right-of-use assets are depreciated on a straight-line basis over the shorter of the asset's estimated useful life or the lease term. Right-of-use assets are subject to impairment.

#### Lease liabilities

As at the lease start date, the Group records lease liabilities as measured at the present value of the lease payments to be made over the lease term. Lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be payable under residual value guarantees. Lease payments also include the exercise price for a purchase option that the Group is reasonably certain will be exercised, as well as penalty payments for terminating a lease if the lease term reflects exercise of the termination option by the Group. Variable lease payments that do not depend on an index or a rate are recorded as expenses in the period during which the event or condition that triggered the payments occurred.

To calculate the present value of lease payments, the Group uses the Group's incremental borrowing rate adjusted using a spread for each country as at the lease start date if the interest rate implicit in the lease cannot be readily determined. The rate also depends on the duration of the agreement. After the start date, the lease liability is increased to reflect interest incurred and reduced to reflect lease payments made. The carrying amount of the lease liability is remeasured in the event there is a change in the term of the lease, the in-substance fixed lease payments are changed, or the measurement is modified such that the underlying asset may be purchased.

In the statement of cash flows, these lease payments are presented in cash flows from financing activities, broken down between interest (recorded as financial expenses) and principal payments (presented on a separate line).

#### Simplification measures used

The Group applies the recognition exemption for short-term leases (leases with terms shorter than 12 months from the start date that do not include a purchase option). It also applies the recognition exemption for the leasing of low-value assets (assets whose replacement cost is less than  $\in$ 4,000). Lease payments on short-term leases and leases of low-value assets are recorded as expenses on a straight-line basis over the term of the lease. In the statement of cash flows, these lease payments are presented in cash flows from operating activities.

The Group has also chosen to use the simplification measure provided for in the standard whereby lease components are not separated from non-lease components (mainly for leased vehicles). Instead, these components are recognized as a single lease component.

| (In millions of euros)                    |                    | Right-of- | ise assets        |        | Lease liabilities |
|---|--------------------|-----------|-------------------|--------|-------------------|
|   | Land and buildings | Vehicles  | Plant & equipment | Total  |                   |
| As at January 1, 2019                     | 326.2              | 57.5      | 13.5              |        | 392.2             |
| Increase related to business combinations | 2.6                | 0.1       | 2.7               | 5.5    | 6.4               |
| Reclassified to assets held for sale      | (6.7)              | (0.1)     | (0.1)             | (6.8)  | (6.8)             |
| New rights of use                         | 22.7               | 47.5      | 4.1               | 74.2   | 74.2              |
| Remeasuring of rights of use              | 12.8               | (0.0)     | (0.0)             | 12.7   | 12.7              |
| Depreciation & amortization / impairment  | (39.2)             | (26.4)    | (4.0)             | (69.5) |                   |
| Principal payments                        |                    |           |                   |        | (73.3)            |
| Translation differences                   | 3.0                | 0.8       | 0.1               | 3.8    | 3.2               |
| Other movements                           | (4.0)              | (0.5)     | (1.8)             | (6.3)  | (1.1)             |
| As at December 31, 2019                   | 317.5              | 78.9      | 14.4              |        | 407.4             |
| Increase related to business combinations | 5.9                | 2.7       | 0.8               | 9.4    | 9.4               |
| Reclassified to assets held for sale      | -                  | -         | -                 | -      | -                 |
| New rights of use                         | 8.3                | 78.8      | 1.4               | 88.4   | 88.4              |
| Remeasuring of rights of use              | 24.4               | 2.3       | (1.3)             | 25.4   | 25.4              |
| Depreciation & amortization / impairment  | (39.8)             | (39.5)    | (3.6)             | (83.0) |                   |
| Principal payments                        |                    |           |                   |        | (73.4)            |
| Translation differences                   | (6.7)              | (1.0)     | (0.1)             | (7.8)  | (8.0)             |
| Other movements                           | 1.0                | (3.8)     | (1.8)             | (4.6)  | (1.8)             |
| As at December 31, 2020                   | 310.6              | 118.3     | 9.7               |        | 447.3             |

The Group recognized lease expenses relating to:

- > short-term leases totaling €7.4 million in 2020 (versus €16.0 million in 2019);
- > leases of low-value assets totaling €1.7 million in 2020 (versus €2.3 million in 2019);
- > variable lease payments totaling €1.0 million in 2020 (versus €1.0 million in 2019).

The remaining contractual maturities of lease liabilities are as follows (undiscounted amounts):

|                   | Carrying value | Cash flow 2021 | Cash flow 2022 | Cash flow 2023-<br>2024-2025 |       | Estimate of future cash flows as at 12/31/2020 |
|-------------------|----------------|----------------|----------------|------------------------------|-------|--|
| Lease liabilities | 447.3          | 87.0           | 77.3           | 175.5                        | 185.9 | 525.7  |

## 6.5 Impairment losses on non-current assets

#### Fair value method

Impairment tests are systematically performed on goodwill and intangible assets with indefinite useful lives on December 31 or whenever there is an indication of impairment. Goodwill impairment losses may not subsequently be reversed.

Value in use is calculated by discounting to present value the estimated future cash flows expected to arise from the continuing use of an asset and from its disposal. These calculations are usually supplemented by a valuation using multiple economic indicators (mainly EBITDA).

If the recoverable amount is less than the carrying amount, an impairment loss is recognized corresponding to the difference between the two amounts

To assess impairment, assets are combined in the smallest group of assets that generates separately identifiable cash flows (cash-generating unit or group of cash-generating units).

In accordance with IAS 36 Impairment of Assets, whenever the value of intangible assets and property, plant and equipment with definite useful lives is exposed to a risk of impairment due to events or changes in market conditions, these assets are reviewed to determine whether their carrying amount is less than their recoverable amount, defined as the higher of fair value (less cost to sell) and value in use.

If applicable, impairment losses are recognized at the CGU level.  $% \label{eq:cgu} % \label{eq:cgu}$ 

Impairment of property, plant and equipment may subsequently be reversed (by up to the amount of the initial impairment) if the recoverable amount rises above the carrying amount.

#### Calculating future cash flows

Goodwill impairment tests are performed by determining the value in use of each cash-generating unit using the following method for calculating

- > estimation of projected future cash flows based on the business plans established by the management teams of each cash-generating unit and approved by the Management Board. The trajectory for 2021–2023 has been approved by the Supervisory Board. Future cash flows are estimated based on conservative growth assumptions;
- > cash flows are calculated using the discounted cash flow method = EBITDA (operating income before depreciation and amortization) rents +/- change in WC income tax at standard rate capital expenditure);
- > a five-year maximum explicit time horizon has been chosen, except for countries where a longer duration is justified (mainly Latin America, which has strong growth prospects over a longer term because there is less recourse to outsourcing);
- > the terminal value is calculated on a perpetual growth basis;
- discounted cash flow is calculated based on the weighted average cost of capital (WACC), which, in turn, is based on financial return and industry-specific risk metrics for the market in which the Group operates.

#### **Method for calculating WACC**

Elis used the following inputs for calculating the WACC:

- > risk-free rate: the average risk-free interest rate over a two- to five-year observation period by country;
- > credit spread: the average over a two- to five-year observation period;
- > levered beta of comparable companies: the observed beta on the WACC calculation date (insofar as the beta is the result of a linear regression over the last two years, it reflects the medium-term sensitivity of the value of the securities of a given company compared to the market);
- > average gearing ratio (net debt/equity) for comparable companies: ratio calculated on the basis of market capitalizations to net debt (excluding lease liabilities), observed on a quarterly basis over the last two years:
  - the average gearing ratio obtained for each comparable company is used to unlever the company's beta,
  - the unlevered beta is representative of industry beta and will be used to calculate the WACC (extreme values are excluded from the average),
- the gearing used to calculate the WACC is derived from the average debt (excluding lease liabilities) to equity ratio calculated on the basis of the quarterly ratios of comparable companies.

The WACC used for impairment testing on each of the main CGUs was as follows:

| Country                                    | France | Germany | Brazil | Denmark | Spain | United<br>Kingdom | Netherlands | Sweden |
|--|--------|---------|--------|---------|-------|-------------------|-------------|--------|
| Risk-free rate                             | 0.5%   | 0.1%    | 9.3%   | 0.2%    | 1.2%  | 1.1%              | 0.3%        | 0.4%   |
| Credit spread                              | 1.1%   | 1.1%    | 1.1%   | 1.1%    | 1.1%  | 1.1%              | 1.1%        | 1.1%   |
| Cost of debt (before tax)                  | 1.5%   | 1.2%    | 10.4%  | 1.3%    | 2.2%  | 2.1%              | 1.3%        | 1.5%   |
| Tax rate                                   | 25.8%  | 30.0%   | 34.0%  | 22.0%   | 25.0% | 19.0%             | 25.0%       | 20.6%  |
| Cost of debt, net of tax                   | 1.1%   | 0.8%    | 6.9%   | 1.0%    | 1.7%  | 1.7%              | 1.0%        | 1.2%   |
| Risk premiums                              | 6.7%   | 6.7%    | 6.7%   | 6.7%    | 6.7%  | 6.7%              | 6.7%        | 6.7%   |
| Levered beta                               | 0.99   | 0.98    | 0.98   | 0.99    | 0.99  | 0.99              | 0.99        | 0.99   |
| Cost of equity                             | 7.1%   | 6.7%    | 15.9%  | 6.9%    | 7.8%  | 7.8%              | 6.9%        | 7.1%   |
| Gearing                                    | 11.0%  | 11.0%   | 11.0%  | 11.0%   | 11.0% | 11.0%             | 11.0%       | 11.0%  |
| WACC 2020                                  | 6.5%   | 6.1%    | 14.9%  | 6.3%    | 7.1%  | 7.1%              | 6.3%        | 6.4%   |
| WACC 2019                                  | 6.1%   | 5.8%    | 13.0%  | 6.0%    | 6.9%  | 6.9%              | 6.0%        | 6.1%   |
| PRE-TAX DISCOUNT RATE 2020 (APPROXIMATION) | 8.7%   | 8.7%    | 22.6%  | 8.0%    | 9.5%  | 8.8%              | 8.4%        | 8.1%   |
| Pre-tax discount rate 2019 (approximation) | 8.3%   | 8.2%    | 19.8%  | 7.6%    | 9.2%  | 8.3%              | 7.6%        | 7.7%   |

### **Multiples used**

The multiples approach was not used as at December 31, 2020 as doing so would have been difficult given the current Covid-19 public health crisis

### Fundamental assumptions for impairment tests

The business plans of the CGUs were prepared on the basis of management's best estimates. Projected cash flows are therefore reasonable and reflect, where appropriate, the resilience of the CGU's business. The main assumption used in the latest business plan for future cash flows is a return to the Group's 2019 business and earnings levels by end-2022/early 2023 following a cautious recovery with no further general lockdown, but taking into account the upcoming economic crisis.

### Sensitivity of tests related to goodwill

In the impairment tests, the items with the most material sensitivity in relation to the WACC and perpetual growth rate are as follows (difference between the carrying amount and the recoverable amount of the CGU):

| France                 |       | F    | erpetual growth rat   | e     |  |
|------------------------|-------|------|-----------------------|-------|--|
| (In millions of euros) |       | 1.5% | 2.0%                  | 2.5%  |  |
| WACC                   | 6.0%  | 877  | 1,192                 | 1,597 |  |
|                        | 6.5%  | 585  | 832                   | 1,142 |  |
|                        | 7.0%  | 347  | 545                   | 788   |  |
| Germany                |       | F    | Perpetual growth rate |       |  |
| (In millions of euros) |       | 1.5% | 2.0%                  | 2.5%  |  |
| WACC                   | 5.6%  | 295  | 376                   | 483   |  |
|                        | 6.1%  | 207  | 268                   | 346   |  |
|                        | 6.6%  | 137  | 184                   | 242   |  |
| Brazil                 |       | F    | erpetual growth rat   | e     |  |
| (In millions of euros) |       | 2.8% | 3.3%                  | 3.8%  |  |
| WACC                   | 14.4% | 72   | 82                    | 93    |  |
|                        | 14.9% | 51   | 60                    | 70    |  |
|                        | 15.4% | 32   | 40                    | 48    |  |

| Denmark                |      | Perpetual growth rate |                       |      |  |
|------------------------|------|-----------------------|-----------------------|------|--|
| (In millions of euros) |      | 1.5%                  | 2.0%                  | 2.5% |  |
| WACC                   | 5.8% | 60                    | 141                   | 248  |  |
|                        | 6.3% | (9)                   | 55                    | 136  |  |
|                        | 6.8% | (65)                  | (13)                  | 51   |  |
| Spain                  |      | F                     | Perpetual growth rate |      |  |
| (In millions of euros) |      | 1.5%                  | 2.0%                  | 2.5% |  |
| WACC                   | 6.6% | 155                   | 188                   | 228  |  |
|                        | 7.1% | 114                   | 140                   | 172  |  |
|                        | 7.6% | 81                    | 102                   | 126  |  |
| United Kingdom         |      | F                     | erpetual growth rat   | e    |  |
| (In millions of euros) |      | 1.5%                  | 2.0%                  | 2.5% |  |
| WACC                   | 6.6% | 78                    | 111                   | 151  |  |
|                        | 7.1% | 38                    | 64                    | 95   |  |
|                        | 7.6% | 5                     | 25                    | 50   |  |

| Netherlands                   |      | P           | erpetual growth rat   | e      |  |
|-------------------------------|------|-------------|-----------------------|--------|--|
| (In millions of euros)        |      | 1.5%        | 2.0%                  | 2.5%   |  |
| WACC                          | 5.8% | 176         | 257                   | 363    |  |
|                               | 6.3% | 108         | 171                   | 252    |  |
|                               | 6.8% | 52          | 104                   | 167    |  |
|                               |      |             | Perpetual growth rate |        |  |
| Sweden                        |      | P           | erpetual growth rat   | e      |  |
| Sweden (In millions of euros) |      | P<br>1.5%   | erpetual growth rat   | e 2.5% |  |
|                               | 5.9% | 1.5%        |                       |        |  |
| (In millions of euros)        | 5.9% | 1.5%<br>105 | 2.0%                  | 2.5%   |  |

In the impairment tests, the items with the most material sensitivity to any delay in the timing of a return to a normal economic situation are as follows (allowing for a safety margin):

| (In millions of euros) | Return to normal late 2022/early 2023 | Effect of a one-year delay | Adverse scenario |
|------------------------|---------------------------------------|----------------------------|------------------|
| France                 | 832                                   | (55)                       | 777              |
| Germany                | 268                                   | (66)                       | 202              |
| Brazil                 | 60                                    | (47)                       | 12               |
| Denmark                | 55                                    | (14)                       | 41               |
| Spain                  | 140                                   | (39)                       | 101              |
| United Kingdom         | 64                                    | (38)                       | 26               |
| Netherlands            | 171                                   | (12)                       | 159              |
| Sweden                 | 99                                    | (24)                       | 74               |

As the sensitivity analysis presented shows that the recoverable amount of these CGUs exceeds their carrying value, no impairment loss was recorded for the 2020 financial year. The same applies to the Group's other CGUs.

## Sensitivity of tests for unamortized brands

The assumptions used in impairment tests performed using the relief from royalty method are as follows:

|               | Elis | Le Jacquard<br>Français |      |
|---------------|------|-------------------------|------|
| Discount rate | 7.5% | 7.5%                    | 8.1% |

| Perpetual growth rate | 2.0% | 2.0% | 2.0% |
|-----------------------|------|------|------|
| Royalty rate          | 1.0% | 4.0% | 2.0% |

The sensitivity of the excess of the recoverable amount of the Elis brand over its carrying amount is as follows:

| (In millions of euros) | Perpetual growth rate |      |      |
|------------------------|-----------------------|------|------|
| Discount rate          | 1.5%                  | 2.0% | 2.5% |
| 7.0%                   | 257                   | 300  | 352  |
| 7.5%                   | 219                   | 254  | 296  |
| 8.0%                   | 187                   | 216  | 251  |

### NOTE 7 PROVISIONS AND CONTINGENT LIABILITIES

## 7.1 Provisions

A provision is recognized whenever the Group has a present contractual, legal or constructive obligation as a result of a past event and when future outflows of resources required to settle the obligation can be estimated reliably.

The amount recognized represents the best estimate made by management with respect to risks and their likelihood of occurrence, based on information available at the date of reporting the consolidated financial statements.

Liabilities resulting from restructuring plans are recognized when there is an obligation, when the related costs have been forecast in detail and when it is highly probable that the plans will be implemented.

Provisions are also recognized for obligations arising from onerous contracts.

| (In millions of euros)                            | Compliance | Litigation | Other | Total |
|---|------------|------------|-------|-------|
| As at December 31, 2019                           | 71.8       | 7.8        | 23.2  |       |
| Increases/additions for the year                  | 2.1        | 3.4        | 2.0   | 7.5   |
| Increase related to business combinations         | 2.8        | -          | -     | 2.8   |
| Decreases/reversals of used and unused provisions | (2.1)      | (3.1)      | (2.1) | (7.3) |
| Translation differences                           | (1.7)      | (1.3)      | (4.4) | (7.5) |
| Other   | 0.1        | (0.1)      | (0.1) | (0.0) |
| AS AT DECEMBER 31, 2020                           | 73.0       | 6.6        | 18.6  |       |
| Current portion                                   | 0.0        | 3.5        | 11.0  | 14.5  |
| Non-current portion                               | 73.0       | 3.1        | 7.6   | 83.7  |
| France  | 16.7       | 2.4        | 0.4   | 19.6  |
| UK & Ireland                                      | 11.5       | -          | (0.0) | 11.5  |
| Scandinavia & Eastern Europe                      | 28.8       | -          | 3.7   | 32.6  |
| Latin America                                     | 4.0        | 3.7        | 11.2  | 18.9  |
| Other segments                                    | 12.0       | 0.5        | 3.3   | 15.8  |

### Provisions for environmental compliance

Provisions for environmental compliance are assessed based on experts' reports and the Group's experience. These provisions correspond to the expected costs of studies or work to be undertaken by the Group to comply with its environmental obligations, particularly those related to the ongoing degradation recorded. They relate to sites or categories of work that will be completed in the foreseeable future.

### **Provisions for litigation**

Provisions for litigation chiefly includes provisions for employee-related risks.

### Other provisions

Other provisions also include provisions for tax risks (not related to income tax), restructuring costs, onerous contracts and disputes arising in the normal course of the Group's business.

## 7.2 Contingent liabilities

The Elis Group has contingent liabilities relating to disputes or legal proceedings arising in the normal course of its business:

#### In Brazil

#### Proceedings related to alleged acts of administrative improbity

Atmosfera filed a preliminary response in December 2014 to a public action filed against several industrial laundry service providers, including Atmosfera and Prolav, regarding the alleged bribery of civil servants between 2003 and 2011 related to contracts in the state of Rio de Janeiro. The public prosecutor rejected the arguments put forward by Atmosfera and decided to continue the action.

As at December 31, 2020, Atmosfera and Prolav were still awaiting additional information and therefore were unable to estimate the contingent liability incurred and the indemnification asset to be received under the respective liability guarantees. The Atmosfera Group's former owners, who received provisional notification of the proceedings on November 26, 2014 with respect to the December 20, 2013 guarantee agreement relating to the acquisition of the Atmosfera Group, have disputed Atmosfera's compensation request.

Atmosfera and Prolav could face the following penalties as a result of the proceedings: (i) reimbursement to the Public Treasury of all monies illegally obtained by Atmosfera from the acts of improbity and/or (ii) payment of a civil fine of up to three times the amount referred to in (i). In addition, Atmosfera and Prolav could potentially be prohibited from entering into agreements with any Brazilian public entities or receiving tax benefits in Brazil for five or ten years.

#### Proceedings related to degrading working conditions

#### Proceedings initiated by Atmosfera before the Labor Court against Brazil's Ministry of Work and Employment

In these proceedings, following the inspection conducted in 2014 by the Brazilian Federal Police at the premises of Maiguá (an Atmosfera supplier), Atmosfera lodged an appeal against the decision of the Ministry of Labor resulting from the aforementioned inspection, which provided, in particular, for the inclusion of Atmosfera on the blacklist of companies convicted of this type of practice.

The decision on the merits rendered by the Labor Court at first instance in May 2017 was favorable to Atmosfera and overturned all sanctions imposed by the Ministry of Labor against Atmosfera, including its inclusion on the blacklist. This first-instance decision was appealed by the administration, resulting in a new proceeding. This proceeding was still underway as at December 31, 2020, and there is no specific time frame known for this case. If the Ministry of Labor's decision is upheld on the aforementioned appeal, Atmosfera will be put on the blacklist for a period of two years.

Should this happen, and even if it were not mandatory, ministries, federal agencies and public bodies could terminate service agreements with Atmosfera at the next renewal date. Furthermore, some private companies may have internal regulations that prohibit them from working with blacklisted suppliers, even if this is not stated in the contracts. Regulations in the states of São Paulo, Rio de Janeiro and Bahia require removal of the state tax number (Inscrição Estadual) of any blacklisted companies, and the regulations in the states of São Paulo and Bahia require this to be done for a period of 10 years (the state of Rio de Janeiro does not provide a time frame). The loss of Atmosfera's state tax number could make it necessary to use external service providers for transportation relating to Atmosfera's rental and laundry business. If Atmosfera were blacklisted, it is possible that Atmosfera's image and that of the rest of the Group could be tarnished by negative publicity, especially in the Brazilian press. It is nevertheless possible that more Brazilian customers may decide to terminate their contracts with Atmosfera, even though the company has opened its in-house production workshop and launched a major advertising campaign targeting its customers.

### Administrative proceedings initiated by the CADE

In February 2016, Prolav was ordered by the Brazilian competition authority (CADE) to pay a fine of R\$2.5 million (approximately  $\in$ 0.4 million) for antitrust offenses. Any delay in payment of this fine will incur interest on arrears at the benchmark rate of Brazil's central bank (SELIC), which may lead to significant additional costs. Prolav has not, to date, paid the aforementioned fine and has set aside a provision in the amount of R\$3.0 million (approximately  $\in$ 0.5 million). After lodging an appeal, which was rejected by the CADE, Prolav was unable to reach an agreement with the CADE's prosecutor on a possible reduction of the fine and payment in installments. As at the reporting date, Prolav was awaiting the implementation of the enforcement phase of the sanction.

### Proceedings against NJ Lavanderia

### Proceedings initiated by Brazil's Federal District public prosecutor

In the public civil action brought in 2014 by the Federal District's public prosecutor against NJ Lavanderia Industrial e Hospitalar Ltda ("NJ Lavanderia"), a subsidiary of Lavebras, and the government of the Federal District (GDF) related to a public contract signed between NJ Lavanderia and the GDF (contract no. 184/2014) for the provision by NJ Lavanderia of industrial laundry services to public health establishments in the Federal District (Brasilia), a decision was rendered in July 2020 on the appeal lodged following the decision on the merits rendered in August 2018. The July 2020 decision upheld the decision by the trial judge under which the judge annulled contract no. 184/2014. As in August 2018, NJ Lavanderia was not ordered to return the amounts received under the annulled contract (which has already been performed in full) and no evidence was found of wrongdoing on the part of NJ Lavanderia or its representatives in connection with the tender procedure for contract no. 184/2014. An appeal before the High Court of Justice could be lodged by one of the parties to the proceedings; however, NJ Lavanderia has no intention of appealing the decision. As at December 31, 2020, NJ Lavanderia was not aware of any appeal lodged before the High Court of Justice and was waiting for confirmation the proceedings had been terminated.

Other proceedings are also ongoing against NJ Lavanderia as part of a public civil action initiated in 2014 by Federal District's public prosecutor for alleged breach of the public tender process under Brazil's law on public procurement at the time the public-service contract described above was entered into. The closing briefs have been submitted for these proceedings and a decision on the merits is expected in the coming months.

To date, the Company has no information allowing it to estimate the contingent liability incurred by NJ Lavanderia as a result of these proceedings in the event of an unfavorable outcome, its impact on the Group's financial condition, its business, reputation or earnings, or the amount of the compensatory assets to be received under the liability guarantee. No provision has been set aside by Lavebras or NJ Lavanderia in relation to these proceedings.

#### Proceedings before Brazil's Federal Court of Accounts

NJ Lavanderia is also party to administrative proceedings initiated in March 2014 by the Democratas political party against the Health Secretariat of Brazil's Federal District government, alleging that NJ Lavanderia continued to provide services under two public-service contracts (one being the contract involved in the proceedings initiated by Brazil's Federal District public prosecutor described above) entered into as emergency agreements, beyond their respective terms. The Federal Court of Accounts ruled on February 12, 2019 that it had found irregularities in the delivery of these services and indicated that the Health Secretariat of Brazil's Federal District government should, according to the results of the public civil action described above, initiate specific administrative proceedings to review said irregularities and, if applicable, impose a penalty.

Should the decision in connection with the above proceedings go against NJ Lavanderia, the possible penalties could include the repayment of profits derived from the contracts in question, as well as fines and a ban on participating in public tenders and entering into public contracts.

To date, the Company has no information allowing it to estimate the contingent liability incurred by NJ Lavanderia as a result of this proceeding in the event of an unfavorable outcome, its impact on the Group's financial condition, its business, reputation or earnings, or the amount of the compensatory assets to be received under the liability guarantees. No provision has been set aside by Lavebras or NJ Lavanderia in relation to this proceeding.

#### **Proceedings against Lavebras**

The Group was informed of the existence of an anti-corruption investigation initiated by the Brazilian Federal Police, which may have identified potential violations of two Brazilian statutes, the Brazilian Clean Companies Act and the Administrative Improbity Act, that may involve Lavatec Lavanderia Técnica Ltda. ("Lavatec"), a former subsidiary that merged with Lavebras in 2014.

As at December 31, 2020, Lavebras had not received any formal notification of these potential violations, with the exception of separate proceedings conducted by the tax authorities against ICN, a social organization.

In these tax proceeding against ICN, the Brazilian tax authorities argue that Lavebras – as well as other companies – must be held jointly and severally liable for ICN's obligations in view of (i) the illegal nature of the payments made by ICN under contracts it entered into and under which Lavebras and ICN had a business relationship, and (ii) the lack of cooperation shown by ICN during the audit by the Brazilian tax authorities. At the end of December 2020, the amount of the dispute was approximately R\$344 million, or around €52 million (including all penalties but excluding the potential future effect of inflation). An administrative decision by the trial judge was issued in September 2019, which upheld the position of the Brazilian tax authorities. Lavebras has appealed this decision (through an ordinary appeal), submitted its defense, and is awaiting a new decision. Lavebras does not believe that the trial judge's decision will undermine its assessment of the case. Lavebras still believes that it has strong arguments to contest the Brazilian tax authorities' position. The Group therefore considers that the risk of Lavebras being held jointly and severally liable with ICN for payment of the tax penalty is limited. No provision has been set aside by Atmosfera or Lavebras in relation to these proceedings.

In the event that Lavebras is served notice and, after the Brazilian Federal Police's investigation, held liable for the offenses, it could be subject to various penalties, including (i) a ban on receiving incentives, subsidies, grants, donations or loans from public entities or financial institutions for a period of up to five years, (ii) a fine of up to three times the amounts unjustly collected, (iii) a ban on entering into agreements with public entities for a period of up to 10 years, and (iv) an obligation to fully compensate the government for all damage actually suffered. In addition, Lavebras could also be subject to an administrative fine of between 0.1% and 20% of the gross revenue excluding tax in the financial year preceding the filing of the administrative proceedings. Because of Lavatec's merger with Lavebras in 2014, the Brazilian authorities could argue that the amount of the administrative fine should be calculated based on Lavebras's gross revenue instead of Lavatec's, which Lavebras will contest on the grounds that its total liability (including the amount of the fine and any compensation due for the damage that may have been caused) should be limited to the amount of Lavatec assets transferred to Lavebras in the merger.

Since no notification has been received, no provision has been set aside by Atmosfera or Lavebras in relation to these proceedings.

#### Proceedings related to the conclusion of public contracts in the state of São Paulo

The Group has been informed of various investigations and proceedings initiated by five authorities in the state of São Paulo related to the conclusion of several contracts between public customers (hospitals) and various companies of the same sector as the Group (including but not limited to Atmosfera, Lavebras and other companies of the Group in Brazil).

These investigations and proceedings are the result of an audit conducted by the General Controller of the state of São Paulo (CGA) at various state hospitals during which the CGA noticed a high number of contracts entered into as emergency contracts (outside the regular tender process provided by Brazilian law) and decided to (i) open an investigation of the various hospitals and companies concerned to check whether there were any irregularities with these emergency contracts and (ii) transmit the results of its audit to various Brazilian authorities so that they could initiate investigations at their own discretion.

As a consequence, the Group (as well as some of its competitors) are facing the four investigations or proceedings described below. Other investigations or proceedings by other Brazilian authorities might occur as a result of the transmission of the results of the audit referred to above to those authorities.

The CGA initiated administrative proceedings based on the Brazilian Clean Company Act (law no. 12.846/2013). The Group presented its defense in November 2019, along with a description of its compliance program in Brazil. The other parties have to present their defenses before the CGA can continue the proceedings. In the coming months, the CGA should decide to either close the proceedings, impose sanctions against one or more parties, or postpone the timeline for the proceedings to continue its investigations.

The Public Prosecutor's office of the state of São Paulo has filed a civil inquiry on the basis of the Administrative Improbity Act (law no. 8429/1992) at the end of which it may decide to file a public civil action against any of the Company's subsidiaries. The Group submitted its defense and is awaiting a decision from the public prosecutor's office in the coming months on whether it will launch a public civil action.

The Public Prosecutor's Office of the City of Paulínia (São Paulo state) has filed a civil investigation under the Administrative Improbity Act, after which it may decide to file a public civil action against Lavebras. The Group has submitted its defense and is awaiting a decision from the public prosecutor's office on whether it will file a public civil action.

The Group has been informed that, in connection with the aforementioned CGA administrative proceeding, the São Paulo state police have initiated a criminal inquiry against the corporate officers of the Group's subsidiaries in Brazil. The Group has presented the same arguments as those presented to the CGA; the Police are continuing their investigation.

The public prosecutor finally decided to terminate the civil investigation that the Public Prosecutor's Office of the City of Santos (São Paulo state) intended to open under the Administrative Improbity Act against Atmosfera and Lavebras in relation to the Guilherme Álvaro Hospital on February 27, 2020. As at December 31, 2020, the termination of the proceedings was pending confirmation from the public prosecutor's office.

In the event that a penalty is imposed on the Group, the following could apply to the companies concerned.

Under the Brazilian Clean Company Act, (i) a fine of between 0.1% and 20% of the revenue of the penalized companies (the fine may be reduced by up to 4% of revenue depending on the quality of the compliance program set up to fight against antitrust practices and corruption) and/or (ii) the publication of the decision.

In connection with the Administrative Improbity Act, (i) a fine, (ii) a ban on participating in public tenders and entering into public contracts for up to ten years and (iii) a ban on receiving grants and tax benefits.

These various investigations and proceedings are still in the early stages, such that no provision has been recognized in the financial statements as at December 31, 2020. The Company considers that it has strong arguments in connection with these various investigations and proceedings, which also concern other players in the sector.

### **Proceeding in Minas Gerais**

In the dispute between Atmosfera and one of its former customers in the state of Minas Gerais, Imprensa Oficial (with which it stopped doing business in September 2015), Atmosfera, despite appealing the decision made by Imprensa Official, was banned from participating in public tenders for 9 months and 13 days from December 18, 2019.

This ban ended on October 1, 2020 and no longer applies to Atmosfera.

#### Proceedings related to the Lavebras plant in Teresina

The Group was informed of a public civil action filed in October 2019 by the Public Prosecutor's Office of Teresina before the State Court of Piauí regarding the laundry operated by Lavebras in Teresina. Pursuant to this public civil action, the public prosecutor's office is asking the judge in charge of the case to impose various penalties on Lavebras, namely the payment of a fine reflecting damages suffered (without specifying the amount of this fine) and a ban on participating in public tenders and entering into public contracts. The duration and scope (the public entities concerned) of such a ban would be determined by the judge, with the understanding that (i) it may be up to five years and (ii) the public prosecutor's office has not issued any recommendation to that effect.

This public action follows the difficulties faced by Lavebras in its discussions with the Environment Secretariat (SEMAM) to renew its operating permits and licenses for the Teresina laundry. Although the plant has been running since 2005 with all the required permits and licenses, Lavebras encountered a number of difficulties in 2019 in renewing these permits and licenses and had to take legal action in order to be able to operate its plant.

In this public civil action, the public prosecutor's office alleges that Lavebras has caused water pollution through illegal wastewater discharges and intends to obtain compensation for the alleged damage caused.

Lavebras's main defense is the fact that the Teresina plant has always operated in compliance with the permits and authorizations it holds, including for the treatment and discharge of wastewater.

The Group believes that it has strong arguments to defend itself in this case. No provision has been recorded in the financial statements in connection with these proceedings as at December 31, 2020.

In addition, the Group has been informed that a criminal inquiry has been initiated against the Lavebras corporate officers in connection with this proceeding.

### In France

#### **Inquiry by DIRECCTE**

The Group was informed of an ongoing investigation by French competition authorities following a complaint relating to some of the Group's pricing practices that was filed in 2014 by a bed and breakfast, a customer of the Group, with the Pays de la Loire regional department for companies, competition, consumption, labor and employment (known by the French acronym DIRECCTE). The Group cannot rule out the investigation being extended to practices other than pricing practices.

No provision is being recognized since at this stage, it is difficult to assess whether this risk will materialize and what the consequences, especially financial, might be for the Group.

### Tax audits

The Group is subject to tax audits in various countries. When the Group considers, with its advisors, that it has a sufficiently strong case, no provision is recorded.

## NOTE 8 FINANCING AND FINANCIAL INSTRUMENTS

## 8.1 Financial risk management

### Credit and counterparty risk

The main financial assets that could expose the Group to credit or counterparty risk are as follows:

- > Trade receivables, the amount and aging of which are closely monitored as an integral part of the monthly reporting system:
  - in France, the Group insures its customer risk with a well-known insurance company. Trade receivables are managed in a decentralized manner by the operational centers and by the Key Accounts Department, which handle the first stage of receivables collection. A second stage of receivables collection and dispute management is handled by the Finance and Legal Departments, depending on the type of receivable.
  - in other countries where the Group operates, the Group may use an insurance company to insure its customer risk. This is the case in the United Kingdom. Receivables collection and disputes may be handled by the operational centers and/or by the central finance departments at the country level.

As at December 31, 2020, the exposure to credit risk on trade receivables by operating segment is as follows:

| (In millions of euros)                | 12/31/2020 | 12/31/2019 |
|---------------------------------------|------------|------------|
| France                                | 179.1      | 223.2      |
| UK & Ireland                          | 43.3       | 61.4       |
| Central Europe                        | 88.8       | 106.0      |
| Scandinavia & Eastern Europe          | 76.0       | 85.5       |
| Southern Europe                       | 49.1       | 77.2       |
| Latin America                         | 45.8       | 59.1       |
| Other operating segments              | 11.9       | 3.6        |
| TRADE RECEIVABLES AND CONTRACT ASSETS | 494.0      | 615.9      |

Because of the large number of Group customers, there is no material concentration of credit risk (meaning no one counterparty or group of counterparties accounts for a material proportion of trade receivables). The maximum exposure to credit risk is limited to the carrying amount of trade receivables on the consolidated balance sheet.

Exposure to credit risk related to trade receivables and contract assets is presented in the form of an impairment matrix as shown below:

| (In millions of euros)   |               | 12/31      | /2020                     |                             |
|--|---------------|------------|---------------------------|-----------------------------|
|  | Gross value   | Impairment | Expected credit loss rate | Net value                   |
| Not yet due or less than 1 month overdue                                 | 421.6         | (1.1)      | -0.3%                     | 420.4                       |
| Between 1 and 4 months overdue   | 65.1          | (3.8)      | -5.8%                     | 61.3                        |
| Between 5 and 12 months overdue  | 20.1          | (12.3)     | -61.0%                    | 7.8                         |
| More than 1 year overdue   | 54.4          | (49.9)     | -91.7%                    | 4.5                         |
| TRADE RECEIVABLES AND CONTRACT ASSETS                                    | 561.1         | (67.0)     |                           | 494.0                       |
| (In millions of euros)   |               | 12/31      | /2019                     |                             |
|  | Gross value   | Impairment | Expected credit loss rate | Net value                   |
|  |               |            |                           |                             |
| Not yet due or less than 1 month overdue                                 | 516.1         | (0.8)      | -0.2%                     | 515.3                       |
| Not yet due or less than 1 month overdue  Between 1 and 4 months overdue | 516.1<br>86.3 | (0.8)      | -0.2%<br>-0.8%            |                             |
|  |               | ,          |                           | 85.6                        |
| Between 1 and 4 months overdue   | 86.3          | (0.7)      | -0.8%                     | 515.3<br>85.6<br>9.9<br>5.1 |

<sup>&</sup>gt; cash assets: due to historically low and significantly negative interest rates, the Group's policy is to minimize its cash position in order to reduce its debt and optimize its financial expenses. With its remaining cash, the Group invests in short-term money market funds or deposits it in bank accounts with the bank counterparties that finance the Group in accordance with the diversification and counterparty quality rules set out in the Group's Cash and Investment Management Policy.

<sup>&</sup>gt; derivatives: as part of its Interest Rate and Currency Risk Management Policies, the Group enters into hedging contracts with leading financial institutions and the Group's financing banks.

Bank counterparty risk is managed by the Financing and Treasury Department in accordance with both the Treasury and Investment Management Policies and the Interest Rate and Foreign Exchange Risk Management Policies. It is related to outstanding deposits, the market values of derivative instruments, and credit lines opened with each bank. In line with its financial policy, in most cases, the Group only enters into commitments on financial instruments with counterparties that have a minimum long-term rating of A- from S&P Global Ratings or A3 from Moody's. The list of bank counterparties involved in investments and the list of financial instruments are regularly reviewed and approved by the Group's Finance Department.

In the Group's view, these investments and derivatives do not expose it to any material counterparty risk.

### Liquidity risk

The Group must always have financial resources available, not just to finance the day-to-day running of its business, but also to maintain its investment capacity. The Group's has several sources of financing: its free cash flow and cash flow from operating activities; financing on short-and medium-term capital markets; and bank financing. To tackle the impacts of the Covid-19 pandemic, the Group focused in 2020 on closely managing its cash inflows, a fundamental of its cash position, working on and strengthening its access to capital markets, especially the short-term capital market through its commercial paper program (NEU CP), and maintaining an ongoing dialog with its banking partners.

The use of these various sources of financing is part of an overall financing policy implemented by the Finance Department. This financing policy is reviewed on a regular basis to best support the Group's growth and respond to changes in financial market conditions while maintaining a credit profile compatible with a minimum long-term financial rating by S&P Global Ratings and Moody's in the BB/Ba2 category. The aim of the Group's financing strategy is to maintain the leverage ratio (net debt/EBITDA) at around three times EBITDA. In 2020, the Group focused on keeping increases in its leverage ratio caused by the impacts of the Covid–19 pandemic on its business and consolidated EBITDA to a minimum.

Given the coronavirus crisis, the ratios of the financial covenant applicable at December 31, 2020 and June 30, 2021 under the bank financing and private placement agreements (USPP) were increased by waiver to 4.75x for December 31, 2020 and 4.50x for June 30, 2021. Note that the financial covenant applicable from December 31, 2021 is 3.75x.

#### Financing policy

The Group's financing policy is based on the following principles:

- active debt management, which may lead the Group to seek advance financing on the capital and banking markets in order to (i) extend the average maturity of its debt, (ii) stagger repayment dates over time, and (iii) optimize financing costs. As a result, as at December 31, 2020, the weighted average maturity of borrowings and gross financial debt was 4 years compared to 4.75 years as at December 31, 2019, with a percentage of long-term debt (borrowings and gross financial debt maturing in more than one year/total borrowings and gross financial debt) of 91%;
- > the use of bank loans and bonds to diversify its sources of liquidity and creditors: in order to benefit from economies of scale and facilitate access to financing on the capital markets (bonds and commercial paper), the Group centralizes the vast majority of its financing transactions through Flis:
- > continuously maintaining a significant buffer of undrawn confirmed credit lines to secure liquidity and meet its short-term debt obligations, especially on its commercial paper program in case of capital market closures. As at December 31, 2020, the Group had undrawn confirmed credit lines totaling €900 million. In order to further strengthen the liquidity related to these confirmed bank credit lines, which in 2020 provided the Group with the necessary leeway to withstand the effects of the Covid-19 pandemic, particularly when the commercial paper market closed for several weeks, in December 2020, the Group finalized the extension by one year of the maturity of the revolving credit facility of €500 million from January 2022 to January 2023;
- > continuous monitoring of available cash: as at December 31, 2020, the Group had available cash and cash equivalents as presented in Note 8.4 "Cash and cash equivalents";
- implementation in all the main countries where it operates and where permitted by local regulations of a daily physical centralization of all cash requirements and surpluses via M.A.J. and Elis SA, the central treasury entities for the consolidation scope formerly under Elis and Berendsen, respectively;
- > financing through capital increases, if necessary.

The implementation of this financing policy significantly reduces liquidity risk, which is also mitigated by the regularity of the cash flows generated by the Group.

#### Financial ratings

The implementation of the financing policy and liquidity risk management require regular monitoring of the Group's financial ratings. This monitoring was particularly active in 2020, in light of the impacts of the Covid-19 pandemic. The Group maintained an ongoing dialog with rating agencies to explain the impacts of the public health crisis on the Group's operating performance and ratios, thus limiting rating adjustments by certain agencies. As at December 31, 2020, the Company is rated by S&P Global Ratings, Moody's and DBRS:

- > S&P Global Ratings:
  - In a press release issued on April 2, 2020, S&P Global Ratings downgraded the Company's rating from BB+ (stable outlook) to BB (negative outlook) to reflect the negative impacts of the Covid-19 pandemic on the Group's business and the resulting potential breach of its financial covenant on December 31, 2020;
  - In a press release dated July 16, 2020, after the Group had obtained a waiver for the level of the financial covenant applicable as at June 30, 2020, December 31, 2020 and June 30, 2021 from its banks and investors USPP, S&P Global Ratings revised the BB outlook rating to stable, which is proof of the Group's sound liquidity level. This rating also applies to the bond issues carried out under the EMTN program in April and October 2019:

Moody's: In a press release issued on April 23, 2020, to reflect the negative impacts of the Covid-19 pandemic on the Group's business, Moody's downgraded the Company's outlook rating from stable to negative while maintaining the Company's current Ba2 rating; Moody's stable rating in 2020, despite the impacts of an unprecedented public health crisis, is a testament to the soundness and resilience of the Group's business model and the robustness of its financial structure. This rating also applies to the bond issues carried out under the EMTN program in February 2018;

DBRS: In a press release issued on March 27, 2020, DBRS confirmed the investment grade rating assigned to the Company since April 2019 of BBB low, again demonstrating the Group's ability to withstand the effects of the Covid-19 pandemic.

#### Net debt and future cash flows

The Group's net debt balance is detailed in Note 8.5 "Net debt."

Loan agreements relating to this debt include the legal and financial commitments usually involved in such transactions and specify accelerated maturities if those commitments are not met. The financial commitments include the Group's obligation to meet a financial covenant: the ratio of net debt as defined in the agreement to the pro forma EBITDA of acquisitions finalized over the last 12 months, after synergies and excluding the impact of IFRS 16. Based on these consolidated financial statements as at December 31, 2020, the Group met this ratio:

> Leverage Ratio = 3.74x (must be less than 4.75).

The repayment dates for consolidated debt and related interest as at December 31, 2020 are presented below.

The future contractual cash flows are shown based on the liabilities in the balance sheet at the reporting date and do not take into account any possible subsequent management decision that could significantly alter the Group's debt structure or hedging policy. The figures for interest payable reflect the cumulative interest payable until the due date or planned repayment date of the related loan. They were estimated, where applicable, on the basis of forward rates calculated from the yield curves as at the reporting date.

| (In millions of euros)                     | Carrying<br>value | Cash flo | w 2021   | Cash flo | w 2022   | Cash flor<br>2024- |          | Cash flo<br>and be |          | Estimate<br>cash i<br>as at 12/3 | lows     |
|--|-------------------|----------|----------|----------|----------|--------------------|----------|--------------------|----------|----------------------------------|----------|
|  | Amortized cost    | Nominal  | Interest | Nominal  | Interest | Nominal            | Interest | Nominal            | Interest | Nominal                          | Interest |
| EMTN (Euro Medium Term<br>Notes)           | 2,383.8           |          | 41.7     | -        | 41.7     | 1,650.0            | 71.2     | 700.0              | 14.6     | 2,350.0                          | 169.1    |
| Convertible bonds                          | 373.7             |          | -        |          | -        | 400.0              | -        | -                  | -        | 400.0                            | -        |
| USPP                                       | 334.3             | -        | 9.1      | -        | 9.1      | -                  | 27.2     | 332.6              | 26.0     | 332.6                            | 71.3     |
| Revolving/bilateral short term             | 0.8               | -        | 0.8      | -        | -        | -                  | -        | -                  | -        | -                                | 0.8      |
| Commercial paper                           | 317.5             | 317.5    | -        | -        | -        | -                  | -        | -                  | -        | 317.5                            | -        |
| Unamortized debt issuance costs            | (19.1)            |          | -        | -        | -        | -                  | -        | -                  | -        | -                                | -        |
| Loan from employee profit-<br>sharing fund | 19.2              | 2.6      | 0.1      | 5.0      | 0.4      | 11.3               | 1.8      | -                  | -        | 18.8                             | 2.3      |
| Other                                      | 8.3               | 2.0      | 0.1      | 2.3      | 0.2      | 3.6                | 0.3      | 0.5                | 0.1      | 8.3                              | 0.7      |
| Overdrafts                                 | 0.0               | 0.0      | 0.0      | -        | -        | -                  | -        | -                  | -        | 0.0                              | 0.0      |
| TOTAL BORROWINGS AND FINANCIAL DEBT        | 3,418.6           | 322.1    | 51.7     | 7.3      | 51.4     | 2,064.8            | 100.5    | 1,033.0            | 40.6     | 3,427.3                          | 244.2    |

#### **Market risks**

The Elis Group is exposed to market risk, particularly concerning the cost of its debt and as a result of foreign currency transactions. The Finance Department manages the main financial risks centrally, mainly foreign exchange and interest rate risks, in accordance with specific management policies and detailed operating procedures. These policies, which focus on the unpredictability of financial markets, seek to minimize the potentially adverse effects on its financial performance. To hedge certain risk exposures, interest rate and currency hedging strategies are developed and implemented according to market opportunities through derivatives, while respecting the principles of prudence and risk limitation provided for in the corresponding management policies.

#### Interest rate risk

Interest rate risk mainly includes the risk of fluctuations in future cash flows relating to variable-rate debt, historically based in part on the EURIBOR. The Group's rate risk management policy is to maintain the vast majority of its total debt at fixed rates over a medium- to long-term horizon. Since the refinancing transactions carried out in 2019 and following the full repayment of the Schuldschein financing line on November 23, 2020, the Group has substantially increased the share of its direct fixed-rate debt. As a result, as at December 31, 2020, the Group's variable-rate debt outstanding is negligible (compared to €37 million as at December 31, 2019).

The Group does not have any material interest-bearing assets.

#### **Currency risk**

#### Transactional currency risk

The Group is exposed to transactional currency risk mainly related to its purchases of goods from third party suppliers (linen) denominated in US dollars. In 2020, these purchases totaled US\$76.0 million, compared to US\$97.0 million in 2019, down US\$21 million, reflecting the decrease in linen purchases due to the contraction in business caused by the public health crisis. The Group is working to reduce the impact of exchange rate fluctuations on its income by using currency hedging for these supply purchases. As at December 31, 2020, the Group had made 2020 forward purchases of US\$73 million (compared to US\$90.0 million in 2019).

The Group is also exposed to the commercial flows in foreign currencies of its operating entities (including purchases of goods denominated in a currency other than the operating entities' functional currency) and to intra-group financial flows (management fees, brand royalties, dividends). In this context, the Group may occasionally or on a recurring basis enter into currency forward contracts to hedge these risks.

Transactional currency risk is managed centrally by the Finance Department as part of a dedicated management policy and a centralized currency risk management agreement. Foreign currency flows of operating entities are hedged as part of the annual budget process for subsidiaries with recurring foreign currency flows. At the end of the year, when drawing up their budgets, the subsidiaries communicate their exposure to currency risk for the following year to the Finance Department, which centralizes the execution of external foreign exchange derivative transactions at Elis. Elis thus acts as the internal counterparty for negotiating hedging transactions for subsidiaries with transactional currency risk exposure.

#### Financial currency risk

The financing needs of foreign subsidiaries outside the euro area covered by intra-group loans and the centralization of cash surpluses expose some Group entities to financial currency risk (risk related to changes in the value of borrowings or financial receivables denominated in currencies other than the borrowing or lending entity's functional currency). This currency risk is mainly hedged through currency swaps as part of a hedging policy implemented by the Finance Department. As at December 31, 2020, currency swaps against the euro mainly covered the Swedish krona (SEK), Norwegian krone (NOK), Danish krone (DKK), Czech koruna (CZK), pound sterling (GBP), Swiss franc (CHF), ruble (RUB) and Polish zloty (PLN).

#### USPP financing denominated in US dollars

As at December 31, 2020, the Group was only party to one cross-currency swap contract for a notional amount of US\$40 million backed by USPP financing.

#### The Group's exposure to currency risk

The Group operates a significant share of its activities in countries within the euro area. For the financial year ended December 31, 2020, countries outside the euro area accounted for 39.0% of the Group's consolidated revenue, including 10.3% from the United Kingdom, 7.1% from Sweden, 6.5% from Brazil, 6.4% from Denmark, 2.8% from Switzerland, 2.1% from Norway and 1.8% from Poland.

When the Group prepares its consolidated financial statements, it must translate the financial statements of its non-euro area subsidiaries into euros at the applicable exchange rates. As a result, the Group is exposed to fluctuations in exchange rates, which have a direct accounting impact on the Group's consolidated financial statements. This creates a risk relating to the translation into euros of non-euro area subsidiaries' balance sheets and income statements.

The Group's external financing is generally denominated in euros.

With this in mind, the table below presents the risk of foreign currency translation losses, in terms of equity and income, on the Group's main currencies.

| (In millions of euros) | Change in equity resulting from a 10% fall in exchange rate | 0     |
|------------------------|---|-------|
| GBP (United Kingdom)   | (65.8)  | 1.6   |
| BRL (Brazil)           | (38.1)  | (1.3) |
| SEK (Sweden)           | (75.6)  | (1.4) |
| DKK (Denmark)          | (61.2)  | (0.0) |
| NOK (Norway)           | (15.4)  | (0.5) |
| PLN (Poland)           | (15.0)  | (0.8) |
| CHF (Switzerland)      | (12.4)  | 0.3   |

#### **Equity risk**

As at December 31, 2020, the Group's exposure to equity risk mainly concerns the 512,733 Elis shares held either as treasury stock, as part of the liquidity agreement, or through the Berendsen Employee Benefit Trust.

These shares were valued at €8.2 million based on the December 31, 2020 closing price (€13.63). Accordingly, the Group did not consider it necessary to introduce an equity risk management policy.

#### Commodities risk

While the Group does not purchase raw materials directly, it is indirectly exposed to raw material volatility through its purchases of linens and workwear, the manufacturing price of which is partially linked to the price of cotton or polyester, and through its consumption of petroleum products (mainly gas and fuel).

## 8.2 Net financial income (loss)

| (In millions of euros)  | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| Interest expense on borrowings and loans from employee profit-sharing fund measured at amortized cost | (76.7)     | (120.3)    |
| Interest expense on lease liabilities   | (9.5)      | (9.7)      |
| TOTAL INTEREST EXPENSE  |            | (130.1)    |
| Gains (losses) on interest rate derivatives measured at fair value through profit or loss             | -          | (19.6)     |
| Interest income using the effective interest rate method  | 1.0        | 1.2        |
| Foreign currency translation gains (losses)   | (3.0)      | 0.4        |
| Gains (losses) on foreign exchange derivatives measured at fair value through profit or loss          | (0.1)      | (0.1)      |
| Interest expense on provisions and retirement benefits  | (0.5)      | (2.2)      |
| Other   | 0.3        | 0.4        |
| NET FINANCIAL INCOME (EXPENSE)  | (88.4)     | (150.0)    |

The changes were mainly due to:

- > A lower interest expense in 2020 compared to 2019 due to the refinancing in 2019 of bank debt and high-yield bonds at more favorable interest rates, resulting in a significant positive impact on a full-year basis of the interest expense. In addition, the repayment of the high-yield bonds on April 30, 2019 incurred early termination fees and an accelerated amortization of bond issuance costs in 2019;
- > the negative impact in 2019 of the termination of interest rate swaps historically backed by bank debt, which were fully repaid in October 2019; this had no impact in 2020.

### 8.3 Gross debt

Borrowings are initially recognized at fair value, net of related transaction costs. Borrowings are subsequently measured at amortized cost. Any difference between the proceeds (net of transaction costs) and the repayment value is recognized in income over their term using the effective interest rate method.

Borrowings are classified as current liabilities, unless the Group has an unconditional right to defer payment of the liability by at least 12 months after the reporting date, in which case they are classified as non-current liabilities.

The Group derecognizes a financial liability once the liability is extinguished. If a liability is exchanged with a creditor under materially different terms and conditions, a new liability is recognized.

The Elis Group has several sources of financing: short- and medium-term financing from capital markets, bank financing, and private placements. As at December 31, 2020, consolidated debt mainly comprised the following:

### Capital markets

#### Commercial paper

On the short-term capital market, Elis has an unrated commercial paper program (NEU CP), approved by Banque de France, for a maximum amount of €600 million. In addition to other financing, this program provides the Group with access to disintermediated short-term resources at favorable market conditions. As at December 31, 2020, outstandings under this program totaled €317.5 million, versus €382.4 million as at December 31, 2019. The decrease of €64.9 million is due to the Group's positive cash flow generation in 2020.

#### Convertible bonds (OCÉANES)

On October 6, 2017, Elis issued bonds convertible into and/or exchangeable for new or existing Elis shares (obligations à option de conversion et/ou d'échange en actions nouvelles or existantes, or "OCÉANEs") with a maturity date of October 6, 2023. The nominal amount of the issue totals  $\in$ 400 million and is represented by 12,558,869 bonds with a par value of  $\in$ 31.85. The bonds are non-interest bearing (zero coupon). The funds raised from this issue were used to repay the bridge loan set up in connection with the Berendsen acquisition and extend the maturity of the Group's debt.

OCÉANE bonds qualify as a compound financial instrument and, as such, falls within the scope of IAS 32, which requires that the equity component (the call option held by the bondholder to convert the bond into shares) and the debt component (the contractual commitment to deliver cash) be recognized separately in the balance sheet. The fair value of the debt component is equivalent to  $\le$ 345.1 million at inception and  $\le$ 54.9 million for the options component (before deferred tax).

### **EMTN (Euro Medium Term Notes)**

On the long-term capital markets, Elis has an EMTN program, renewed and approved by the AMF on April 29, 2020, in the amount of €4 billion, under which Elis has carried out the following bond issues:

- on February 15, 2018, a dual-tranche bond issue comprising a €650 million tranche with a maturity of 5 years and a coupon of 1.875%, and a €350 million tranche with a maturity of 8 years and a coupon of 2.875%. These funds, totaling €1 billion, were used to refinance the bridge loan set up for the acquisition of Berendsen;
- > on April 11, 2019, a bond issue in the amount of €500 million with a 5-year maturity and a coupon of 1.75%. The proceeds from this issue have been allocated in full to refinance the high-yield bonds maturing in 2022;
- > on October 3, 2019, a dual-tranche bond issue for €850 million comprising (i) a €500 million tranche with a maturity of 5.5 years (maturing April 2025) and an annual coupon of 1%, and (ii) a €350 million tranche with a maturity of 8.5 years (maturing April 2028) and an annual coupon of 1.625%. These bonds were used to fully refinance the tranches drawn from the two syndicated bank credit facilities taken out in 2017.

### Bank loans and private placement

#### **USPP** private placement

In April 2019, the Group also took out a USPP loan with two tranches: one tranche in euros in the amount of €300 million maturing in 10 years with an interest rate of 2.70% and another tranche in US dollars in the amount of US\$40 million maturing in 10 years with an interest rate of 4.99%. The tranche in dollars was converted to euros using a 10-year cross-currency swap with a synthetic coupon rate in euros of 2.69%. The proceeds of this issue were mainly used to redeem the €800 million High-Yield Bonds maturing in 2022.

#### Senior Credit Facilities Agreement - Term Loan

On January 17, 2017, Elis entered into a senior syndicated credit facilities agreement for an amount of €1,150 million maturing in five years, consisting of three tranches: a €450 million term loan, a €200 million CAPEX line and a €500 million revolving credit facility. During 2019, the €450 million term loan and the drawn-down €200 million CAPEX line tranche were fully repaid and canceled.

As at December 31, 2020, the revolving credit tranche was still active but undrawn. This tranche, with an initial maturity on January 17, 2022, was extended by one year in December 2020, extending the maturity to January 17, 2023. Elis also has an option for an additional six-month extension of this new maturity date. Subject to the approval of its lending banks, the Company may exercise this option in the fourth quarter of 2021.

#### Syndicated credit facility - Term loan

On November 7, 2017, Elis entered into a second syndicated credit facility agreement with two tranches: a €200 million term loan maturing in November 2022 and a €400 million revolving credit line initially maturing in November 2022. During 2019, the €200 million term loan was fully repaid and canceled.

 $As at \, December \, 31, 2020, the \, revolving \, credit \, tranche, \, with \, its \, maturity \, extended \, to \, November \, 2023, \, was \, still \, active \, but \, undrawn.$ 

#### Schuldschein

Elis raised €75 million on November 23, 2017 through a multi-tranche private placement under German law, the so-called "Schuldschein" note. This transaction enabled the Group to diversify its funding sources. The funds were raised via several tranches at fixed and variable rates, respectively representing 46% and 54% of the total amount, maturing in three to seven years.

The Schuldschein financing line was repaid early and in full in 2020.

Through these two syndicated credit facilities agreements, the Group has, as at December 31, 2020, undrawn confirmed credit facilities totaling €900 million, thus ensuring the necessary liquidity for the Group for its commercial paper program in the event the commercial paper market closes.

### Change in debt

| onange in acce                             |            |                                       |     |            |                                  |       |            |
|--|------------|---------------------------------------|-----|------------|----------------------------------|-------|------------|
| (In millions of euros)                     | 12/31/2019 | Changes in<br>financing<br>cash flows |     | of changes | Changes in<br>bank<br>overdrafts |       | 12/31/2020 |
| EURO MEDIUM TERM NOTES                     | 2,350.0    | -                                     | -   |            | -                                | -     |            |
| CONVERTIBLE BONDS                          | 364.6      | -                                     | -   | -          | -                                | 9.1   |            |
| USPP                                       | 335.6      | (0.0)                                 | -   | -          | -                                | (3.0) |            |
| Revolving/bilateral short term             | -          | -                                     | -   | -          | -                                | -     | -          |
| Schuldschein                               | 75.0       | (75.0)                                | -   | -          | -                                | -     | -          |
| Commercial paper                           | 382.4      | (64.9)                                | -   | -          | -                                | -     | 317.5      |
| Other loans                                | 7.2        | (3.2)                                 | 4.3 | (0.1)      | (0.0)                            | 0.1   | 8.3        |
| Overdrafts                                 | 1.5        | -                                     | =   | (0.0)      | (1.4)                            | (0.0) | 0.0        |
| Loan from employee profit-<br>sharing fund | 21.2       | (2.0)                                 | -   | -          |                                  |       | 19.2       |
| LOANS                                      | 487.4      | (145.1)                               | 4.3 | (0.1)      | (1.4)                            | 0.1   |            |
| ACCRUED INTEREST                           | 31.1       |                                       |     | -          | 0.0                              | 5.2   |            |

| UNAMORTIZED DEBT<br>ISSUANCE COSTS    | (24.3)  | (1.5)     | -   | -     | -     | 6.7  |         |
|---------------------------------------|---------|-----------|-----|-------|-------|------|---------|
| BORROWINGS AND FINANCIAL DEBT         | 3,544.4 | (146.6)   | 4.3 | (0.1) | (1.4) | 18.0 | 3,418.6 |
| Reconciliation to cash flow statement |         |           |     |       |       |      |         |
| > proceeds from new borrowings        |         | 868.6     |     |       |       |      |         |
| > repayments of borrowings            |         | (1,015.2) |     |       |       |      |         |
| Change in borrowings                  |         | (146.6)   |     |       |       |      |         |

### Breakdown of financial debt by currency

|                               | 12/31/2020 | 12/31/2019 |
|-------------------------------|------------|------------|
| EUR                           | 3,385.6    | 3,507.7    |
| USD                           | 32.6       | 35.6       |
| GBP                           | 0.0        | 0.1        |
| BRL                           | 0.0        | 0.1        |
| CLP                           | 0.4        | 0.9        |
| BORROWINGS AND FINANCIAL DEBT | 3,418.6    | 3,544.4    |

### Maturity of financial liabilities

| (In millions of euros)                 | 12/31/2020 | 2021  | 2022  | 2023-2025 | 2026 and beyond |
|--|------------|-------|-------|-----------|-----------------|
| EMTN (Euro Medium Term Notes)          | 2,383.8    | 33.8  | -     | 1,650.0   | 700.0           |
| Convertible bonds                      | 373.7      | -     | -     | 373.7     | -               |
| USPP                                   | 334.3      | 1.7   | -     | -         | 332.6           |
| Revolving/bilateral short term         | 0.8        | 0.8   | -     | -         | -               |
| Commercial paper                       | 317.5      | 317.5 | -     | -         | -               |
| Unamortized debt issuance costs        | (19.1)     | (6.5) | (5.7) | (5.4)     | (1.5)           |
| Loan from employee profit-sharing fund | 19.2       | 2.6   | 6.6   | 10.0      | -               |
| Other                                  | 8.3        | 2.0   | 2.3   | 3.8       | 0.2             |
| Overdrafts                             | 0.0        | 0.0   | -     | -         | -               |
| TOTAL BORROWINGS AND FINANCIAL DEBT    | 3,418.6    | 352.0 | 3.2   | 2,032.2   | 1,031.3         |

As at December 31, 2020, short-term borrowings (maturing in less than one year) mainly comprise commercial paper. As at December 31, 2020, the average weighted maturity of Elis SA (parent company) debt was 4 years, compared to 4.75 years at December 31, 2019.

## 8.4 Cash and cash equivalents

"Cash and cash equivalents" includes cash, demand deposits, other very short-term investments with original maturities of three months or less and bank overdrafts. Bank overdrafts are recognized in the balance sheet as part of borrowings under current liabilities.

For the purposes of the statement of cash flows, cash and cash equivalents comprise the following:

| CASH AND CASH EQUIVALENTS, NET          | 137.6      | 170.8      |
|---|------------|------------|
| Overdrafts                              | (0.0)      | (1.5)      |
| CASH AND CASH EQUIVALENTS (ASSETS)      |            | 172.3      |
| Term deposits and marketable securities | 1.0        | 0.9        |
| Demand deposits                         | 136.6      | 171.4      |
| (In millions of euros)                  | 12/31/2020 | 12/31/2019 |

In Latin America, where there can be exchange control restrictions, cash and cash equivalents totaled  $\leq$ 26.5 million as at December 31, 2020, compared to  $\leq$ 26.6 million at December 31, 2019.

In addition, cash allocated to the Elis liquidity agreement totaled €0.2 million as at December 31, 2020 (€1.5 million as at December 31, 2019).

### 8.5 Net debt

| (In millions of euros)                  | 12/31/2020 | 12/31/2019 |
|---|------------|------------|
| EMTN                                    |            | 2,350.0    |
| CONVERTIBLE BONDS                       |            | 364.6      |
| USPP                                    |            | 335.6      |
| Revolving/bilateral short term          | -          | -          |
| Schuldschein                            | -          | 75.0       |
| Commercial paper                        | 317.5      | 382.4      |
| Other loans                             | 8.3        | 7.2        |
| Overdrafts                              | 0.0        | 1.5        |
| Loan from employee profit-sharing fund  | 19.2       | 21.2       |
| LOANS                                   |            | 487.4      |
| ACCRUED INTEREST                        |            | 31.1       |
| UNAMORTIZED DEBT ISSUANCE COSTS         |            | (24.3)     |
| BORROWINGS AND FINANCIAL DEBT           | 3,418.6    | 3,544.4    |
| Of which maturing in less than one year | 352.0      | 428.1      |
| Of which maturing in more than one year | 3,066.6    | 3,116.3    |
| CASH AND CASH EQUIVALENTS (ASSETS)      | 137.6      | 172.3      |
| NET DEBT                                | 3,281.0    | 3,372.1    |

### 8.6 Financial assets and liabilities

#### Initial recognition of financial assets and liabilities

Financial instruments are initially recognized in the balance sheet at the fair value of consideration paid (for assets) or received (for liabilities). Fair value is determined on the basis of the price agreed upon for the transaction or on the basis of market prices for comparable transactions. In the absence of a market price, fair value is calculated on the basis of the discounted cash flows from the transaction, or by using a model. Discounting is unnecessary if its impact is immaterial. Similarly, short-term receivables and liabilities arising in the normal operating cycle are not discounted.

Incremental costs that are directly attributable to transactions (transaction costs, commissions, professional fees, taxes, etc.) are added to the amount initially recognized in assets or deducted from liabilities.

### Fair value and carrying amount of financial assets and liabilities

The key measurement methods used are as follows:

- > items recognized at fair value through profit or loss are measured based on market prices for listed instruments (level 1 fair value inputs quoted price in an active market);
- > non-current derivative instruments are measured using a valuation technique (discounted cash flow method) that uses rates quoted in the interbank market (level 2 fair value inputs valuation based on observable market data);
- > borrowings and financial debt are recognized at amortized cost, calculated using the effective interest rate (EIR) method. The fair values shown for fixed-rate debt include the effects of interest rate movements, while those for total debt include changes in Group credit risk;
- » given their very short maturities, the fair value of trade payables and receivables is deemed to be the same as their carrying amount.

| (In millions of euros)   | 12/31              | /2020      | Breakdown by category of financial instrument        |         |  |  |  |
|--------------------------|--------------------|------------|--|---------|--|--|--|
|                          | Carrying<br>amount | Fair value | Mandatory at fair<br>value through<br>profit or loss | hedging | Financial assets<br>at amortized<br>cost |  |  |
| Other equity investments | 0.2                | 0.2        | 0.2  |         |  |  |  |
| Other non-current assets | 64.4               | 64.4       | 28.1   | -       | 36.3                                     |  |  |

| Contract assets                                     | 27.6    | 27.6    |      |       | 27.6  |         |
|---|---------|---------|------|-------|-------|---------|
| Trade and other receivables                         | 519.1   | 519.1   |      |       | 519.1 |         |
| Other current assets                                | 18.8    | 18.8    | 1.5  | (0.0) | 17.4  |         |
| Cash and cash equivalents                           | 137.6   | 137.6   |      |       | 137.6 |         |
| FINANCIAL ASSETS                                    | 767.8   | 767.8   | 29.7 | (0.0) | 738.1 | -       |
| Borrowings and financial debt                       | 3,066.6 | 3,117.2 |      |       |       | 3,066.6 |
| Other non-current liabilities                       | 23.5    | 23.5    | 18.2 | 1.5   |       | 3.8     |
| Trade and other payables                            | 221.3   | 221.3   |      |       |       | 221.3   |
| Contract liabilities                                | 62.7    | 62.7    |      |       |       | 62.7    |
| Other current liabilities                           | 345.1   | 345.1   | 5.3  | 3.0   |       | 336.9   |
| Bank overdrafts and current borrowings              | 352.0   | 358.5   |      |       |       | 352.0   |
| FINANCIAL LIABILITIES (EXCLUDING LEASE LIABILITIES) | 4,071.2 | 4,128.2 | 23.4 | 4.5   | -     | 4,043.2 |

| (In millions of euros)                              | 12/31              | /2019      | Breakdown by category of financial instrument        |  |  |                              |  |
|---|--------------------|------------|--|--|--|------------------------------|--|
|   | Carrying<br>amount | Fair value | Mandatory at fair<br>value through<br>profit or loss | Fair value –<br>hedging<br>instruments by<br>OCI | Financial assets<br>at amortized<br>cost | Debt at<br>amortized<br>cost |  |
| Other equity investments                            | 0.2                | 0.2        | 0.2  |  |  |                              |  |
| Other non-current assets                            | 69.0               | 69.0       | 31.7   | 0.3  | 37.1                                     |                              |  |
| Contract assets                                     | 36.2               | 36.2       |  |  | 36.2                                     |                              |  |
| Trade and other receivables                         | 632.4              | 632.4      |  |  | 632.4                                    |                              |  |
| Other current assets                                | 21.1               | 21.1       | 0.3  | (0.0)  | 20.7                                     |                              |  |
| Cash and cash equivalents                           | 172.3              | 172.3      |  |  | 172.3                                    |                              |  |
| FINANCIAL ASSETS                                    | 931.2              | 931.2      | 32.2   | 0.3  | 898.7                                    |                              |  |
| Borrowings and financial debt                       | 3,116.3            | 3,205.4    |  |  |  | 3,116.3                      |  |
| Other non-current liabilities                       | 8.4                | 8.4        | 7.4  | 0.1  |  | 0.9                          |  |
| Trade and other payables                            | 288.5              | 288.5      |  |  |  | 288.5                        |  |
| Contract liabilities                                | 71.5               | 71.5       |  |  |  | 71.5                         |  |
| Other current liabilities                           | 359.0              | 359.0      | 6.2  | 1.9  |  | 350.9                        |  |
| Bank overdrafts and current borrowings              | 428.1              | 434.5      |  |  |  | 428.1                        |  |
| FINANCIAL LIABILITIES (EXCLUDING LEASE LIABILITIES) | 4,271.8            | 4,367.3    | 13.6   | 2.0  |  | 4,256.2                      |  |

The table below shows the level at which each fair value is ranked in the fair value hierarchy:

| (In millions of euros)                                       | 12/31/2020 |         | Fair value hierarchy |         |
|--|------------|---------|----------------------|---------|
|  | Fair value | Level 1 | Level 2              | Level 3 |
| Other equity investments                                     | 0.2        |         |                      | 0.2     |
| Non-current derivatives – assets (cross-currency swaps)      | -          |         | -                    |         |
| Current derivatives – assets (currency forwards)             | 1.5        |         | 1.5                  |         |
| Offsetting assets  | 28.1       |         |                      | 28.1    |
| ASSETS MEASURED AT FAIR VALUE                                |            | -       | 1.5                  | 28.3    |
| Non-current derivatives – liabilities (cross-currency swaps) | 1.5        |         | 1.5                  |         |
| Current derivatives – liabilities (currency forwards)        | 4.7        |         | 4.7                  |         |
| Debt related to acquisitions                                 | 21.7       |         |                      | 21.7    |
| LIABILITIES MEASURED AT FAIR VALUE                           |            | -       | 6.2                  | 21.7    |

| EMTN (Euro Medium Term Notes)                               | 2,388.5    | 2,388.5 |                      |         |
|---|------------|---------|----------------------|---------|
| USPP  | 358.3      |         | 358.3                |         |
| Convertible bonds – debt component                          | 383.0      |         | 383.0                |         |
| LIABILITIES FOR WHICH FAIR VALUE IS DISCLOSED IN THE NOTES  |            | 2,388.5 | 741.3                | -       |
| (In millions of euros)                                      | 12/31/2019 | 1       | Fair value hierarchy | •       |
|   | Fair value | Level 1 | Level 2              | Level 3 |
| Other equity investments                                    | 0.2        |         |                      | 0.2     |
| Non-current derivatives – assets (cross-currency swaps)     | 0.3        |         | 0.3                  |         |
| Current derivatives – assets (currency forwards)            | 0.3        |         | 0.3                  |         |
| Offsetting assets   | 31.7       |         |                      | 31.7    |
| ASSETS MEASURED AT FAIR VALUE                               | 32.5       | -       | 0.6                  | 31.9    |
| Non-current derivatives – liabilities (interest rate swaps) | 0.1        |         | 0.1                  |         |
| Current derivatives – liabilities (currency forwards)       | 2.4        |         | 2.4                  |         |
| Debt related to acquisitions                                | 13.1       |         |                      | 13.1    |
| LIABILITIES MEASURED AT FAIR VALUE                          | 15.6       | -       | 2.5                  | 13.1    |
| EMTN (Euro Medium Term Notes)                               | 2,431.9    | 2,431.9 |                      |         |
| USPP  | 347.6      |         | 347.6                |         |
| Convertible bonds – debt component                          | 372.1      |         | 372.1                |         |
| LIABILITIES FOR WHICH FAIR VALUE IS DISCLOSED IN THE NOTES  | 3,151.6    | 2,431.9 | 719.7                | -       |

## 8.7 Other non-current assets and liabilities

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market. They are included in current assets, apart from those with maturity dates greater than 12 months after the reporting date, which are classified as non-current assets.

Offsetting assets correspond to vendor warranties and are evaluated on the same basis as indemnified liabilities, subject to value corrections for unrecoverable amounts. If the indemnification is related to a liability recognized at its fair value at acquisition, the offsetting asset is also recorded at fair value

Repurchase commitments to non-controlling interests are recognized as liabilities. Subsequent changes in the value of the put option strike price are recorded in the income statement under "Other operating income and expense" in accordance with the provisions of IFRS 9.

| (In millions of euros)  | Notes | 12/31/2020 | 12/31/2019 |
|---|-------|------------|------------|
| Non-current derivatives – assets                                  | 8.8   | -          | 0.3        |
| Long-term loans and receivables                                   |       | 5.1        | 3.8        |
| Offsetting assets and other non-current assets                    |       | 28.1       | 31.7       |
| Marginal costs of obtaining contracts                             |       | 31.3       | 33.3       |
| OTHER NON-CURRENT ASSETS  |       | 64.4       | 69.0       |
| Non-current derivatives – liabilities                             | 8.8   | 1.5        | 0.1        |
| Deferred consideration payable on acquisitions                    |       | 18.2       | 7.4        |
| Liability for repurchase commitments to non-controlling interests |       | -          | -          |
| Other non-current liabilities                                     |       | 3.8        | 0.9        |
| OTHER NON-CURRENT LIABILITIES                                     |       | 23.5       | 8.4        |

## 8.8 Derivative financial instruments and hedges

Whether used for hedging purposes or not, derivative financial instruments are initially measured at fair value at inception and are subsequently remeasured at their fair value.

The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates derivatives as:

- > hedges of a particular risk associated with a recognized liability or a highly probable forecast transaction (cash flow hedge);
- > hedges of the fair value of recognized assets or liabilities (fair value hedge);
- derivative instruments that do not meet hedge accounting criteria.

The impact of changes in fair value of derivative instruments in a fair value hedging relationship and of derivative instruments not eligible for hedge accounting during the year is recorded in the income statement. However, the effective portion of changes in the fair value of derivative instruments in a cash flow hedging relationship is recognized directly in equity, with the ineffective portion being recognized in the income statement.

At the inception of the transaction, the Group documents the relationship between the hedging instrument and the hedged item, as well as its risk management objectives and hedging policy. At the inception of the hedge and on an ongoing basis, the Group also documents the effectiveness of the derivatives used in offsetting changes in fair value or cash flows of hedged items.

The fair value of a derivative hedging instrument is classified as a non-current asset or liability when the residual term of the hedged item is greater than 12 months, and as a current asset or liability when the residual term of the hedged item is less than 12 months. Derivative instruments held for trading are classified as current assets or liabilities.

#### Derivatives used in cash flow hedges

The effective portion of changes in the fair value of qualifying derivatives that meet the cash flow hedge criteria and are designated as such is recognized directly in equity. The gain or loss related to the ineffective portion is immediately recognized in net income. The cumulative gain or loss reported in equity is reclassified to the income statement when the hedged item affects profit or loss. From adoption of IFRS 9 onwards, the Group may recognize the forward component of the hedging instrument in "Other comprehensive income" and accumulate them in a separate component of the reserves until their reclassification in income or loss or in the initial cost of the non-financial asset acquired.

When a transaction results in the recognition of a non-financial asset (for example, a non-current asset or inventory), the hedging gain or loss, deferred as equity, is transferred to the initial carrying amount of the hedged item (method known as basis adjustment).

When a hedging instrument expires or is sold, or when a hedge no longer meets hedge accounting criteria, any cumulative gain or loss in equity at that time remains in equity, and is reclassified to the income statement when the forecast transaction is recognized in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was recognized in equity is immediately reclassified to the income statement.

#### Derivatives that do not qualify for hedge accounting

Changes in fair value during the financial year are recognized immediately in the income statement.

### Cash flow hedges

The Group holds the following derivative instruments to hedge its interest rate and currency risks (the nominal amounts are presented after translation into euros at the hedging rate):

| As at December 31, 2020   |            | Maturity    |                    | Total |
|---|------------|-------------|--------------------|-------|
|   | 1-6 months | 6-12 months | More than one year |       |
| CURRENCY RISK   |            |             |                    |       |
| Forward currency purchases (highly probable forecast purchases) |            |             |                    |       |
| Nominal (in millions of euros)                                  | 20.6       | 13.4        |                    | 34.0  |
| Average EUR/USD forward rate                                    | 1.17       | 1.19        |                    | -     |
| Forward currency purchases (highly probable forecast purchases) |            |             |                    |       |
| Nominal (in millions of euros)                                  | 10.7       | 10.1        |                    | 20.8  |
| Average GBP/USD forward rate                                    | 1.29       | 1.32        |                    | -     |
| Forward currency purchases (highly probable forecast purchases) |            |             |                    |       |
| Nominal (in millions of euros)                                  | 3.4        | 3.5         |                    | 7.0   |
| Average USD/SEK forward rate                                    | 8.74       | 8.82        |                    | -     |
| Cross-currency swap – USPP                                      |            |             |                    |       |

| Nominal (in millions of euros)                                  |            |             | 35.7               | 35.7  |
|---|------------|-------------|--------------------|-------|
| Fixed rate  |            |             | 2.69%              | -     |
| INTEREST RATE RISK  |            |             |                    |       |
| Interest rate swap – Chile                                      |            |             |                    |       |
| Nominal (in millions of euros)                                  | 0.1        |             |                    | 0.1   |
| Fixed rate  | 6.72%      |             |                    | -     |
| As at December 31, 2019   |            | Maturity    |                    | Total |
|   | 1-6 months | 6-12 months | More than one year |       |
| CURRENCY RISK   |            |             |                    |       |
| Forward currency purchases (highly probable forecast purchases) |            |             |                    |       |
| Nominal (in millions of euros)                                  | 25.8       | 18.4        |                    | 44.2  |
| Average EUR/USD forward rate                                    | 1.12       | 1.14        |                    | -     |
| Forward currency purchases (highly probable forecast purchases) |            |             |                    |       |
| Nominal (in millions of euros)                                  | 14.1       | 13.2        |                    | 27.3  |
| Average GBP/USD forward rate                                    | 1.25       | 1.27        |                    | -     |
| Forward currency purchases (highly probable forecast purchases) |            |             |                    |       |
| Nominal (in millions of euros)                                  | 4.3        | 3.7         |                    | 8.0   |
| Average USD/SEK forward rate                                    | 9.61       | 9.64        |                    | -     |
| Cross-currency swap – USPP                                      |            |             |                    |       |
| Nominal (in millions of euros)                                  |            |             | 35.7               | 35.7  |
| Fixed rate  |            |             | 2.69%              | -     |
| INTEREST RATE RISK  |            |             |                    |       |
| Interest rate swap – Chile                                      |            |             |                    |       |
| Nominal (in millions of euros)                                  |            |             | 0.2                | 0.2   |
| Fixed rate  |            |             | 6.72%              | -     |

The amounts relating to the hedged items are as follows:

| As at December 31, 2020            | Change in the value of the hedged item used to recognize the ineffective portion of the hedge | Cash flow hedge reserve before tax | Cash flow hedge reserve (hedge accounting no longer applied) |
|------------------------------------|---|------------------------------------|--|
| Currency risk                      |   |                                    |  |
| Highly probable forecast purchases | 1.1   | (3.1)                              | -  |
| Interest rate risk                 |   |                                    |  |
| Variable-rate instruments          | -   | (0.0)                              | -  |
| As at December 31, 2019            | Change in the value of the hedged item used to recognize the ineffective portion of the hedge | Cash flow hedge reserve before tax | Cash flow hedge reserve (hedge accounting no longer applied) |
| Currency risk                      |   |                                    |  |
| Highly probable forecast purchases | 3.1   | (2.4)                              | -  |
| Interest rate risk                 |   |                                    |  |
| Variable-rate instruments          | 4.3   | (0.0)                              | -  |

| The table below d                | etails the ir | npact of o | derivatives             | on the Elis Group's co  | nsolidated financ  | cial statements:                            |  |  |   |
|----------------------------------|---------------|------------|-------------------------|---|--|---|--|--|---|
| (In millions of                  |               | As         | at 12/31/2              | 2020  |  |   | 12/31/2020   |  |   |
| euros)                           | Nominal       |            | ng value<br>Liabilities | Line item in the<br>statement of<br>financial position<br>which includes the<br>hedging<br>instrument | Change in the<br>fair value of the<br>hedging<br>instrument<br>recognized<br>in equity | Hedging<br>costs<br>recognized in<br>equity | Amount reclassified from the hedging reserve to the income statement         | Hedging costs<br>are<br>reclassified to<br>the income<br>statement | Income<br>statement<br>item   |
| Currency risk                    |               |            |                         | "Other current  |  |   |  |  | "Net  |
| Forward<br>currency<br>purchases | 61.8          | (0.0)      | 3.0                     | assets<br>and liabilities," see<br>Note 4.8   | (1.1)  | (0.3)                                       | 0.4  | (0.1)  | financial<br>income"<br>Foreign<br>currency<br>translation<br>gains<br>(losses) |
| Cross-currency<br>swap – USPP    | 35.7          | -          | 1.5                     | "Other non-current<br>assets and<br>liabilities," see<br>Note 8.7                                     | -  | 1.2   | -  | (3.0)  | "Net financial income" Foreign currency translation gains (losses)              |
| Interest rate risk               |               |            |                         | "Other non-current assets and   |  |   |  |  |   |
| Interest rate swaps              | 0.1           |            | 0.0                     | liabilities," see<br>Note 8.7   | -  | -   | -  | -  | -   |
| (In millions of                  |               | As         | at 12/31/2              | 019   |  |   | 12/31/2019   |  |   |
| euros)                           | Nominal       | Carryi     | ng value                | Line item in the  | Change in the  | Hedging                                     | Amount   | Hedging costs  | Income  |
|                                  |               | Assets     | Liabilities             | statement of<br>financial position<br>which includes the<br>hedging<br>instrument                     | fair value of the<br>hedging<br>instrument<br>recognized<br>in equity                  | costs<br>recognized in<br>equity            | reclassified<br>from the<br>hedging<br>reserve to the<br>income<br>statement | are<br>reclassified to<br>the income<br>statement                  | statement<br>item   |
| Currency risk                    |               |            |                         |   |  |   |  |  |   |
| Forward currency purchases       | 79.5          | (0.0)      | 1.9                     | "Other current<br>assets<br>and liabilities," see<br>Note 4.8   | (3.1)  | (0.0)                                       | -  | -  | -   |
| Cross-currency<br>swap – USPP    | 35.7          | 0.3        | -                       | "Other non-current<br>assets and<br>liabilities," see<br>Note 8.7                                     | -  | 0.3   | -  | (0.1)  | "Net financial income" Foreign currency translation gains (losses)              |
| Interest rate<br>risk            |               |            |                         | "Other non-current assets and   |  |   |  |  | "Net<br>financial   |
| Interest rate<br>swaps           | 0.2           | 0.3        | 0.1                     | liabilities," see<br>Note 8.7   | (4.3)  | -   | (13.4)   | -  | income<br>(loss)," see<br>Note 8.2  |

The reconciliation of each component of equity impacted by hedge accounting is as follow:

| (In millions of euros)   | Cost of hedging reserve | Cash flow hedge reserve |
|--|-------------------------|-------------------------|
| Cash flow hedges   |                         |                         |
| BALANCE AS AT JANUARY 1, 2019  | 0.3                     | (5.6)                   |
| Change in fair value resulting from foreign exchange rate risk hedging | 0.3                     | (3.1)                   |
| Change in fair value resulting from interest rate risk hedging         |                         | (4.3)                   |
| Amounts reclassified to the income statement                           |                         | 13.4                    |
| Tax effect   | (0.1)                   | (2.1)                   |
| BALANCE AS AT DECEMBER 31, 2019  | 0.6                     | (1.6)                   |
| Change in fair value resulting from foreign exchange rate risk hedging | 0.9                     | (1.1)                   |
| Change in fair value resulting from interest rate risk hedging         |                         | -                       |
| Amounts reclassified to the income statement                           | (0.1)                   | 0.4                     |
| Tax effect   | (0.2)                   | 0.2                     |
| BALANCE AS AT DECEMBER 31, 2020  | 1.2                     | (2.1)                   |

# 8.9 Off-balance sheet commitments relating to Group financing and other commitments

| (In millions of euros)                             | 12/31/2020 | 12/31/2019 |
|--|------------|------------|
| Commitments given                                  |            |            |
| Assignment and pledge of receivables as collateral |            |            |
| Pledges, mortgages and sureties                    | 5.6        | 5.7        |
| Pledges, endorsements and guarantees given         |            |            |
| Commitments received                               |            |            |
| Pledges, mortgages and sureties                    |            |            |
| Pledges, endorsements and guarantees received      | 17.8       | 20.7       |

### NOTE 9 INCOME TAX EXPENSE

#### **Current income tax**

Income tax assets or liabilities due for the current financial year or for previous years are measured at the amount expected to be received from or paid to the tax authorities. The tax rates and rules applied to calculate these amounts are the tax rates and rules enacted or substantively enacted at the reporting date. Current tax on items recognized outside of profit or loss is recognized outside of profit or loss.

#### Deferred tax

Deferred taxes are recognized using the variable balance sheet liability method for all temporary differences between the tax base of assets and liabilities and their carrying amount in the balance sheet at the reporting date.

 $\label{thm:constraint} \mbox{Deferred tax liabilities are recognized for all taxable temporary differences except:}$ 

- when the deferred tax liability is the result of the initial recognition of goodwill or initial recognition of an asset or liability in a transaction other than a business combination and which, at the time of occurrence, neither affects the accounting profit nor the taxable profit or loss; and
- o for taxable temporary differences related to investments in subsidiaries or associates, when the date on which the temporary difference will be reversed can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, tax loss carryforwards and unused tax credits, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, tax loss carryforwards and unused tax credits can be offset:

> except where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction other than a business combination and, at the time of the transaction, it affects neither the accounting profit nor taxable profit or loss;

and

> in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred income tax assets are recognized only to the extent that it is probable that the temporary differences will be reversed in the foreseeable future and sufficient taxable profit will be available to allow the temporary differences to be offset.

The carrying amount of deferred tax assets is reviewed at each reporting period-end and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be offset. Unrecognized deferred tax assets are measured at each reporting period-end and are recognized to the extent that it is probable that a future taxable profit will be available against which they can be offset.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply in the year in which the asset is realized or the liability settled, based on the tax rates (and tax rules) that have been enacted or substantively enacted at the end of the reporting period.

 $Deferred\ tax\ on\ items\ recognized\ outside\ of\ profit\ or\ loss\ is\ recognized\ outside\ of\ profit\ or\ loss.$ 

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and the deferred taxes relate to the same taxable entity and the same tax authority.

| relate to the same taxable entity and the same tax authority.                         |            |            |
|---|------------|------------|
| (In millions of euros)  | 12/31/2020 | 12/31/2019 |
| Consolidated net income (loss)  | 3.9        | 137.7      |
| Current taxes   | 65.7       | 71.8       |
| Deferred taxes  | (38.6)     | (24.3)     |
| Income (loss) before tax  | 30.9       | 185.2      |
| Theoretical tax rate  | 32.02%     | 34.43%     |
| THEORETICAL TAX EXPENSE   |            | 63.8       |
| ACTUAL TAX EXPENSE  |            | 47.5       |
| Effect of tax not based on net income(a)  | 9.4        | 11.9       |
| DIFFERENCE  |            | 28.2       |
| Breakdown of difference   |            |            |
| Tax rate differences and transactions taxed at reduced rates                          | 0.9        | 21.2       |
| Permanent differences (including non-deductible IFRS 2 expenses)                      | (7.4)      | (1.6)      |
| Unrecognized tax loss carryforwards/Utilization of previously unrecognized tax losses | (3.5)      | 0.4        |
| Goodwill impairment   | 0.2        | -          |
| Other differences (deductible CVAE, etc.)   | 2.1        | 8.1        |
| (a) CVAE in France, IRAP in Italy.  |            |            |

The following table shows the sources of deferred tax assets and liabilities:

| (In millions of euros)                  | 12/31/2019<br>net | Increase related<br>to business<br>combinations | Income<br>(loss) | Recognized<br>directly in other<br>comprehensive<br>income | Translation<br>differences &<br>other | 12/31/2020<br>net |
|---|-------------------|---|------------------|--|---------------------------------------|-------------------|
| Goodwill (tax-deductible amort.)        | (4.8)             | -   | (3.3)            | -  | 2.0                                   | (6.1)             |
| Intangible assets                       | (165.7)           | 0.1   | 18.9             | -  | (1.4)                                 | (148.1)           |
| Property, plant and equipment           | (157.7)           | (0.6)   | 15.8             | -  | 0.3                                   | (142.3)           |
| Other assets                            | (19.9)            | (0.0)   | 6.3              | -  | 1.4                                   | (12.2)            |
| Derivative instruments – assets         | (0.2)             | -   | (0.2)            | -  | -                                     | (0.4)             |
| Right-of-use assets / Lease liabilities | 0.7               | 0.0   | 0.5              | -  | 0.0                                   | 1.2               |
| Provisions                              | 21.5              | 0.0   | 3.0              | -  | (3.2)                                 | 21.3              |
| Employee benefit liabilities            | 15.4              | -   | (0.5)            | (2.2)  | 0.5                                   | 13.2              |
| Borrowings and financial debt           | (18.9)            | -   | 5.9              | 0.3  | (0.0)                                 | (12.8)            |
| Derivative instruments – liabilities    | 0.7               | -   | 1.1              | (0.0)  | (0.0)                                 | 1.8               |
| Other current liabilities               | (9.2)             | 0.1   | (4.0)            | -  | (0.3)                                 | (13.4)            |
| Other                                   | (6.7)             | (0.0)   | (0.8)            | 0.2  | (0.2)                                 | (7.6)             |
| Recognized tax losses                   | 51.4              | -   | (3.9)            | -  | (4.8)                                 | 42.7              |
| NET DEFERRED TAX ASSETS                 | (293.5)           | (0.4)   | 38.6             | (1.8)  | (5.7)                                 | (262.8)           |

| (LIABILITIES)            |  |  |  |
|--------------------------|--|--|--|
| Deferred tax assets      |  |  |  |
| Deferred tax liabilities |  |  |  |

<sup>&</sup>gt; deferred tax assets are recognized for tax loss carryforwards when it is probable that they can be offset against future taxable profit.

## NOTE 10 SHAREHOLDERS' EQUITY AND EARNINGS PER SHARE

## 10.1 Share capital and reserves

#### Changes in share capital

| Number of shares as at January 1, 2019                                    | 219,927,545 |
|---|-------------|
| Number of shares as at December 31, 2019                                  | 221,297,797 |
| NUMBER OF SHARES AS AT DECEMBER 31, 2020                                  | 221,819,430 |
| Number of authorized shares   | 221,819,430 |
| Number of shares issued and fully paid up                                 | 221,819,430 |
| Number of shares issued and not fully paid up                             | -           |
| Par value of shares   | 1.00        |
| Treasury shares <sup>(a)</sup>  | 599,255     |
| Shares reserved for issue under options and sales agreements              | -           |
| (a) Of which 393,532 shares held by the Berendsen Employee Benefit Trust. |             |

#### In 2020:

- > following the vesting of the free performance shares, the share capital was increased on March 24, 2020, April 6, 2020, August 31, 2020 and December 20, 2020 by an aggregate nominal amount of €0.5 million, respectively, through the capitalization of those same amounts in "Additional paid-in capital":
- » furthermore, the general shareholders' meeting on June 30, 2020 decided to clear the accumulated deficit of the parent company by charging €70.2 million to "Additional paid-in capital."

#### In 2019

- > following the vesting of the free performance shares, the share capital was increased on March 24, 2019 and June 15, 2019 by a nominal amount of €0.3 million and €0.5 million, respectively, through the capitalization of those same amounts in "Additional paid-in capital";
- > furthermore, the general shareholders' meeting of May 23, 2019 decided to clear the accumulated deficit of the parent company by charging €215.2 million to "Additional paid-in capital";
- > finally, as part of the Group Savings Plan, on October 30, 2019:
  - the share capital was increased by €0.6 million and additional paid-in capital by €6.5 million,
- in addition, the costs related to the capital increases, net of the corresponding tax savings, were then charged to additional paid-in capital,

In addition, the Group implemented a liquidity agreement in 2015, amended on December 10, 2018 to comply with current European regulations, Articles L. 225-209 et seq. of the French Commercial Code, and the decision of the French Financial Markets Authority (AMF) of July 2, 2018. Resources initially allocated to the implementation of the liquidity agreement and credited to the liquidity account amounted to  $\leq$ 3.0 million. As at December 31, 2020, treasury stock accounted for 201,772 shares valued at  $\leq$ 2.6 million based on the historic share price, deducted from equity (115,250 shares, or  $\leq$ 2.1 million at December 31, 2019).

## 10.2 Dividends and distributions paid and proposed

The general shareholders' meeting of May 23, 2019 approved the payment of a dividend of €0.37 per share. The amount distributed to shareholders was therefore €81.4 million.

<sup>&</sup>gt; as at December 31, 2020, the Group had tax losses of €61.2 million (base) for which no deferred tax assets had been recognized (€40.8 million at December 31, 2019). The majority of these tax losses, which are almost all related to foreign subsidiaries, have no expiration date.

As announced on March 31, 2020, given the coronavirus situation, the Management Board decided, after approval by the Supervisory Board, to withdraw the proposed payment of €0.39 per share for 2019 from the resolutions to be adopted by the general shareholders' meeting on June 30,

No new dividend distribution will be put forward at the next annual general shareholders' meeting.

## 10.3 Earnings per share

#### Basic earnings per share

Basic earnings per share (EPS) is calculated by dividing profit attributable to owners of the parent by the weighted average number of ordinary shares outstanding during the year.

### Diluted earnings per share

Diluted earnings per share (DEPS) is calculated by dividing profit for the period attributable to owners of the parent (adjusted for dividends, interest recognized during the period and any other change in income or expense resulting from the conversion of potentially dilutive ordinary shares) by the weighted average number of ordinary shares outstanding during the period plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares.

The calculation of diluted earnings per share does not take into account the conversion, exercise or issue of potential ordinary shares that would

have an accretive impact on earnings per share (i.e., that does not increase the loss per share).

| (In millions of euros)   | 12/31/2020                | 12/31/2019<br>restated |
|--|---------------------------|------------------------|
| Net income or loss attributable to owners of the parent                      |                           |                        |
| > Continuing operations  | 3.9                       | 137.9                  |
| > Discontinued operations  | -                         | 4.1                    |
| NET INCOME OR LOSS ATTRIBUTABLE TO OWNERS OF THE PARENT                      | 3.9                       | 142.0                  |
|  |                           |                        |
| Weighted average number of shares  | 221,226,343               | 220,238,574            |
| Weighted average number of shares  Effect of conversion of convertible notes | 221,226,343<br>13,124,018 |                        |
|  | , , ,                     | 220,238,574            |

### **NOTE 11 RELATED PARTY DISCLOSURES**

Except for compensation paid to executives as shown in Note 5.5 "Executive compensation (related party transactions)," no other transactions were carried out with related parties in 2020 or 2019.

### Subsidiaries and consolidated companies

The consolidated financial statements include the financial statements of Elis and of all the following fully consolidated subsidiaries:

| Entity name                                    | Registered office | Primary business           | %                | %                |
|--|-------------------|----------------------------|------------------|------------------|
| ,  | o o               | •                          | equity12/31/2020 | equity12/31/2019 |
| Elis SA  | Saint-Cloud       | Parent company             | 100              | 100              |
| FRANCE   |                   |                            |                  |                  |
| M.A.J. SA                                      | Pantin            | Textile & hygiene services | 100              | 100              |
| Les Lavandières SAS                            | Avrillé           | Textile & hygiene services | 100              | 100              |
| Régionale de Location et Services Textiles SAS | Marcq-en-Barœul   | Textile & hygiene services | 100              | 100              |
| Pierrette - T.B.A. SA                          | Malzeville        | Textile & hygiene services | 100              | 100              |
| Le Jacquard Français SARL                      | Gérardmer         | Manufacturing entity       | 100              | 100              |
| Elis Services SAS                              | Saint-Cloud       | Other                      | 100              | 100              |
| Thimeau SAS                                    | Meaux             | Textile & hygiene services | 100              | 100              |
| Maison de Blanc Berrogain SAS                  | Anglet            | Textile & hygiene services | -                | Merger           |
| Pro Services Environnement SAS                 | Rochetoirin       | Textile & hygiene services | 100              | 100              |

AD3 SAS Dardilly Textile & hygiene services 100 SCI Les Gailletrous La Chaussée-Saint-Other 100 Victor Saint-Cloud SCI du Château de Janville Other 100 GIE Eurocall Partners Villeurbanne 100 Other 96 Blanchisserie Moderne SA Montlouis-sur-Loire Textile & hygiene services Merger SCI Maine Beauséjour Other 100 Limoges Bondoufle 100 SCI La Forge Other Société de Participations Commerciales et Saint-Cloud 100 Other Industrielles SARL SCI des 2 Sapins 100 Grenoble Other SHF Holding SA Saint-Cloud Other 100 SHF SAS 100 Saint-Cloud Textile & hygiene services LSP SAS Saint-Cloud Textile & hygiene services Merger Bobigny Elis Prévention Nuisibles SAS Textile & hygiene services 100 Blanchisserie Professionnelle d'Aquitaine SARL Mios Textile & hygiene services Merger Blanchisserie Blésoise SAS La Chaussée-Saint-Textile & hygiene services Victor Rathiboust SAS Aulnay-sous-Bois Textile & hygiene services Merger Blanchisserie Sud Aquitaine SAS Bénesse-Maremne Textile & hygiene services Merger Cap Services SAS Bonneuil sur Marne Textile & hygiene services Merger **GERMANY** Elis Holding GmbH Rehburg-Loccum 100 Elis Textil-Service GmbH Mörlenbach Textile & hygiene services 100 Elis Ibbenbüren GmbH Ibbenbüren Textile & hygiene services 100 Elis Immobilien GmbH & Co KG Ibbenbüren 100 Elis Freiburg GmbH & Co KG Freiburg im Breisgau Textile & hygiene services 100 Wolfsperger Verwaltungs GmbH 100 Freiburg im Breisgau Elis Potsdam GmbH 100 Potsdam Textile & hygiene services Elis München GmbH 100 Munich Textile & hygiene services Elis Südwest GmbH 100 Simmern Textile & hygiene services Elis Wismar GmbH Wismar 100 Textile & hygiene services KlinTex GmbH Rehburg-Loccum Merger Elis Stralsund GmbH Stralsund Textile & hygiene services 100 Elis Mannheim GmbH Mannheim Textile & hygiene services 100 Elis Servicegesellschaft Rhein-Neckar mbH Mannheim 100 Elis Ost GmbH Schönebeck (Elbe) Textile & hygiene services 100 AKK-Service GmbH 10 Hamburg Textile & hygiene services Askulta Nord Textilpflege GmbH & Co KG Glückstadt Merger Elis Beteiligungs GmbH Hamburg Elis GmbH Hamburg Textile & hygiene services 100 Berendsen GmbH Füssen Hamburg Dormant Elis Glückstadt GmbH Hamburg Other 100 Berendsen GmbH Messkirch Hamburg Dormant Merger Elis Nordost GmbH Textile & hygiene services 100 Fürstenwalde

| Elis Grup Services GmbH  |  |                |                            | 400            |                |
|--|--|----------------|----------------------------|----------------|----------------|
| Elis Group Services GmbH Hamburg Other Elis Textillanangement CmbH Hamburg Textile & hygiene services 100 100 Decontam CmbH Bac OHG Glückstadte Dormant Pettile & hygiene services 40 100 Decontam CmbH Glückstadte Dormant Dormant Pettile & hygiene services 40 100 PTS Prince GmbH Glückstadte Dormant Dormant Inliquidation 100 TSL Textil-Service CmbH Glückstadte Dormant Inliquidation 100 TSL Textil-Service und Logistrik GmbH HAmburg Other 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service und Logistrik GmbH Prince Textile & hygiene services 100 TSL Textil-Service Under Textile & hygiene services 100 TSL Textile Service Under Textile & hygiene services 100 TSL Textile Service Under Textile & hygiene services 100 TSL Textile Service Under Textile & hygiene services 100 TSL Textile Service Under Under Textile Service Under Under Textile Service Under | Elis Schleswig GmbH                            | Schleswig      | Textile & hygiene services | 100            | 100            |
| Elis Fextimanagement GmbII   Hamburg   Textile & hygiene services   100   100  |  | 3              |                            |                |                |
| Decontam GmbH  | *  |                |                            |                |                |
| Glückstader Textilservice GmbH & Co OHG   Glückstadet   Dormant   Merger   |  |                | 7.0                        |                |                |
| Jena   |  |                |                            | 100            | 100            |
| PTS Pinneberger Textil-Service GmbH Glückstadt Dormant In liquidation In liquidation Saniwo Textil-Gesellschaft mbH Hamburg Other 100 100 100 100 100 100 100 100 100 10   | Glückstadter Textilservice GmbH & Co OHG       | Glückstadt     | Dormant                    | -              | Merger         |
| Samiwo Textil-Geselischaft mbH Hamburg Other 100 100 TSL Textil-Service und Logistik GmbH Fürstenwalde Dormant 100 100 SMH - Sachsische Mietwäsche und Handels GmbH Dürrrohrsdorf Dittersbach Elis Sulz GmbH Sulz am Neckar Textile & hygiene services 100 100 Elis Eckental GmbH Eckental MbH Eckental Textile & hygiene services 100 100 Gurantex Verwaltungs GmbH Eckental Textile & hygiene services 100 100 Gurantex Verwaltungs GmbH Eckental Textile & hygiene services 100 100 Gonser Textilpflege GmbH Dußlingen Textile & hygiene services 100 100 Gonser Textilpflege GmbH Dußlingen Textile & hygiene services 100 100 Gonser Textilpflege GmbH Landstuhl Textile & hygiene services 100 100 Gonser Textilpflege GmbH Landstuhl Textile & hygiene services 100 100 Gonser Textilpflege GmbH Landstuhl Textile & hygiene services 100 100 Gonser Textilpflege GmbH Landstuhl Textile & hygiene services 100 100 Gonser Textilpflege GmbH Landstuhl Textile & hygiene services 100 100 AbDORRA AUSTRIA  Berendsen GmbH Hard Textile & hygiene services 100 100 ANDORRA Auxiliar Hotelera Arly Andorra Textile & hygiene services 100 100 ANDORRA Auxiliar Hotelera Arly Andorra Textile & hygiene services 100 100 Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100 Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100 BRAZIL  Atmosfera Gestão e Higienização de Têxteis SA Jundial Textile & hygiene services 100 100 Herstal Guavanderia Ltda Ponta Grossa Textile & hygiene services 100 100 MPW Lavanderia, Comércio e Serviços Ltda Ponta Crossa Textile & hygiene services 100 100 Megalav Lavanderia Ltda Caiera Textile & hygiene services 100 100 Megalav Lavanderia Ltda Garacar Textile & hygiene services 100 100 Megalav Lavanderia Ltda Garacar Textile & hygiene services 100 100 Megalav Lavanderia Ltda Garacar Textile & hygiene services 100 100 Megalav Lavanderia Ltda Garacar Textile & hygiene services 100 100 Megalav Lavanderia Ltda Garacar Textile & hygiene services 100 100 Megalav Lavanderia Ltda Fortaleza Textile & hygiene services 100 10 | Jentex GmbH                                    | Jena           | Textile & hygiene services | 49             | 49             |
| TSL Textil-Service und Logistik GmbH  SMH - Sächsische Mietwäsche und Handels GmbH  Dittersbach  Elis Sulz GmbH  Sulz am Neckar  Textile & hygiene services  100  100  Curantex Verwaltungs GmbH  Eckental  Elis Erkelenz GmbH & Co KG  Gerser Textile Beginne Services  100  100  Elis Erkelenz GmbH & Dußlingen  Textile & hygiene services  100  100  100  100  100  100  100  1  | PTS Pinneberger Textil-Service GmbH            | Glückstadt     | Dormant                    | In liquidation | In liquidation |
| SMH - Sáchsische Mietwäsche und Handels GmbH  Dürrröhrsdorf Dittersbach  Sulz am Neckar Textile & hygiene services 100 100 Curantex Verwaltungs GmbH  Eis Eckental GmbH  Eis Eckelental GmbH & Eckental Curantex Verwaltungs GmbH  Eis Erkelenz GmbH & Erkelenz Other 100 100 Gonser Textilp & hygiene services 100 100 Gonser Textilp Bienste GmbH & Co KG  Erkelenz Haber Textilp Dienste GmbH & Co KG  Landstuhl Landstuhl Other 100 100  Textile & hygiene services 100 100  Gonser Textilp Dienste GmbH & Co KG  Landstuhl Other 100 100  - Textile & hygiene services 100 100 - Textile & hygiene services 100 100 - Textile Dienste GmbH & Co KG  Landstuhl Other 100 100 - Textile & hygiene services 100 100 - AUSTRIA Berendsen GmbH Alard Textile & hygiene services 100 100 ANDORRA ANDORRA ANUGRRA ARUGHERA ARUGHERA ARUGHERA ARUGHERA Berendsen GmbH Alard Textile & hygiene services 100 100 Arly les Valls Andorra Andorra Andorra Belgium Anderlecht Belgium Anderlecht Textile & hygiene services 100 100 100 Belgium Arderlecht Textile & hygiene services 100 100 100 100 100 100 100 100 100 10   | Saniwo Textil-Gesellschaft mbH                 | Hamburg        | Other                      | 100            | 100            |
| Bils Sulz GmbH   | TSL Textil-Service und Logistik GmbH           | Fürstenwalde   | Dormant                    | 100            | 100            |
| Elis Eckental GmbH   | SMH - Sächsische Mietwäsche und Handels GmbH   |                | Dormant                    | -              | Merger         |
| Curantex Verwaltungs GmbH  | Elis Sulz GmbH                                 | Sulz am Neckar | Textile & hygiene services | 100            | 100            |
| Elis Erkelenz GmbH & Co KG  Genser Textilp Elege GmbH  Dußlingen  Textile & hygiene services  Haber Geschäftsführungsgesellschaft mbH  Landstuhl  Landstuhl  Textile & hygiene services  Haber Geschäftsführungsgesellschaft mbH  Landstuhl  Austria  Berendsen GmbH  Austria  Berendsen GmbH  Austria  Busebium  Arly les Valls  Balanchisserie Basse Meuse  Herstal  Ardenne & Meuse Logistic  Herstal  Atmosfera Gestäo e Higienização de Texteis SA  Jundiaí  L'Acqua Lavanderia Ltda  Ponta Grossa  Textile & hygiene services  100  100  100  100  100  100  100  1  | Elis Eckental GmbH                             | Eckental       | Textile & hygiene services | 100            | 100            |
| Gonser Textilpflege GmbH Dußlingen Textile & hygiene services 100  | Curantex Verwaltungs GmbH                      | Erkelenz       | Other                      | 100            | 100            |
| Haber Textile Dienste GmbH & Co KG Haber Geschäftsführungsgesellschaft mbH Landstuhl Steamtech GmbH Austran Berendsen GmbH Andorra ANDORRA Andorra Arly les Valls Beligium Andorra Beligium Anderlecht Blanchisserie Basse Meuse Ardenne & Meuse Logistic Herstal Atmosfera Gestäo e Higienização de Têxteis SA L'Acqua Lavanderia Ltda D'Acqua Lavanderia Ltda Bereids Gestão e Serviços Ltda Portacicaba Textile & hygiene services Double Angeles services Double Angeles Services Double Diene S | Elis Erkelenz GmbH & Co KG                     | Erkelenz       | Textile & hygiene services | 100            | 100            |
| Haber Geschäftsführungsgesellschaft mbH Landstuhl Other Steamtech GmbH Landstuhl Textile & hygiene services 100  | Gonser Textilpflege GmbH                       | Dußlingen      | Textile & hygiene services | Merger         | -              |
| Steamtech GmbH Landstuhl Textile & hygiene services 100 - AUSTRIA  Berendsen GmbH Hard Textile & hygiene services 100 100  ANDORRA  Auxiliar Hotelera Arly Andorra Textile & hygiene services 100 100  Arly les Valls Andorra Dormant In liquidation In liquidation In liquidation BELGIUM  Elis Belgium Anderlecht Textile & hygiene services 100 100  Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100  Blanchisserie Basse Meuse Herstal Other 100 100  BRAZIL Other 100 100  BRAZIL Atmosfera Gestão e Higienização de Téxteis SA Jundiaí Textile & hygiene services 100 100  Eclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100  MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100  Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100  Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100  Indiana Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Indiana Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Ensoval Ltda Fortaleza Textile & hygiene services 100 100  Dolud Service Lavanderia Ltda ME Rio Bonito, Rio de Janeiro 100  Elis Belgium 100  Elis Belgium 100  Elis Holding Ltda Videira Other 100  | Haber Textile Dienste GmbH & Co KG             | Landstuhl      | Textile & hygiene services | 100            | -              |
| AUSTRIA Berendsen GmbH Hard Textile & hygiene services 100 100 ANDORRA Auxiliar Hotelera Arly Andorra Textile & hygiene services 100 100 Arly les Valls Dormant In liquidation In liquidation In liquidation BELGIUM Elis Belgium Anderlecht Textile & hygiene services 100 100 Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100 Ardenne & Meuse Logistic Herstal Other 100 100 BRAZIL Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100 Erclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100 Martins e Lococo Lavanderia Ltda Caleiras Textile & hygiene services 100 100 MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100 Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100 Megalav Lavanderia Locação Ltda Camaçari Textile & hygiene services 100 100 NJ Informe Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 NJ Lavanderia Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 NJ Lavanderia Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 NJ Lavanderia Industrial e Hospitalar Ltda Bersalia Textile & hygiene services 100 100 NJ Lavanderia Industrial e Hospitalar Ltda Bersalia Textile & hygiene services 100 100 NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100 NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100 Frolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100 LVB Holding Ltda Videira Other 100 100   | Haber Geschäftsführungsgesellschaft mbH        | Landstuhl      | Other                      | 100            | -              |
| Berendsen GmbH Hard Textile & hygiene services 100 100  ANDORRA  Auxiliar Hotelera Arly Andorra Textile & hygiene services 100 100  Arly les Valls Andorra Dormant In liquidation In liquidation  BELGIUM  Elis Belgium Anderlecht Textile & hygiene services 100 100  Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100  Ardenne & Meuse Logistic Herstal Other 100 100  BRAZIL  Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100  Erclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100  MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100  Megalav Lavanderia Ltda Camaçari Textile & hygiene services 100 100  Megalav Lavanderia Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Hospitalar Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Hospitalar Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100 100  LVB Holding Ltda Videira Other 100 100  | Steamtech GmbH                                 | Landstuhl      | Textile & hygiene services | 100            | -              |
| Anborra Auxiliar Hotelera Arly Andorra Auxiliar Hotelera Arly Andorra Dormant  | AUSTRIA  |                |                            |                |                |
| Auxiliar Hotelera Arly Andorra Arly les Valls Andorra BELGIUM Elis Belgium Anderlecht Elis Belgium Anderlecht Textile & hygiene services 100 100 Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100 Ardenne & Meuse Logistic Herstal Textile & hygiene services 100 100 BRAZIL Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100 L'Acqua Lavanderias Ltda Ponta Grossa Textile & hygiene services 100 100 Martine e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100 Martine e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100 MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100 Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100 Megalav Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100 Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 Prontlav Lavanderia Hospitalar Ltda Fortaleza Textile & hygiene services 100 100 Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100 Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100 Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100 Toalhão Locação e Higienização de Enxoval Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100 LVB Holding Ltda Videira Other 100  | Berendsen GmbH                                 | Hard           | Textile & hygiene services | 100            | 100            |
| Arly les Valls  BELGIUM  Elis Belgium  Anderlecht  Textile & hygiene services  100  100  Blanchisserie Basse Meuse  Herstal  Textile & hygiene services  100  100  Ardenne & Meuse Logistic  Herstal  Other  100  100  BRAZIL  Atmosfera Gestão e Higienização de Têxteis SA  Jundiaí  Textile & hygiene services  100  100  100  L'Acqua Lavanderias Ltda  Ponta Grossa  Textile & hygiene services  100  100  Martins e Lococo Lavanderia Ltda  Caieiras  Textile & hygiene services  100  MPW Lavanderia, Comércio e Serviços Ltda  Piracicaba  Megalav Lavanderia Hospitalar Ltda  Serra  Textile & hygiene services  100  100  Megalav Lavanderia e Locação Ltda  Camaçari  Textile & hygiene services  100  100  Mogalav Lavanderia Hospitalar Ltda  Fortaleza  Textile & hygiene services  100  100  100  Prontlav Lavanderia e Locação de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Rio Bonito, Rio de Janeiro  Textile & hygiene services  100  100  Toalhão Service Lavanderia Ltda ME  Brasilia  Textile & hygiene services  100  100  100  Toxile & hygiene services  100  100  100  100  100  Toxile & hygiene services  100  100  100  100  Toxile & hygiene services  100  100  100  100  Toxile & hygiene services  100  100  100  100  100  Toxile & hygiene services  100  100  100  100  100  Toxile & hygiene services  100  100  100  100  100  Toxile & hygiene services  10 | ANDORRA  |                |                            |                |                |
| BELGIUM  Elis Belgium Anderlecht Textile & hygiene services 100 100  Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100  Ardenne & Meuse Logistic Herstal Other 100 100  BRAZIL  Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100  L'Acqua Lavanderias Ltda Ponta Grossa Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Eusébio Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100  MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100  Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100  Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100  Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  Prontlav Lavanderia Industrial e Hospitalar Ltda Brotaleza Textile & hygiene services 100 100  Prontlav Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100 100  | Auxiliar Hotelera Arly                         | Andorra        | Textile & hygiene services | 100            | 100            |
| Elis Belgium Anderlecht Textile & hygiene services 100 100 Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100 Ardenne & Meuse Logistic Herstal Other 100 100 BRAZIL Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100 L'Acqua Lavanderias Ltda Ponta Grossa Textile & hygiene services 100 100 Teclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100 Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100 MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100 Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100 Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100 Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100 NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100 Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro 100 Clobal Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100 LVB Holding Ltda Videira Other 100 100  | Arly les Valls                                 | Andorra        | Dormant                    | In liquidation | In liquidation |
| Blanchisserie Basse Meuse Herstal Textile & hygiene services 100 100  Ardenne & Meuse Logistic Herstal Other 100 100  BRAZIL  Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100  L'Acqua Lavanderias Ltda Ponta Grossa Textile & hygiene services 100 100  Teclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100  MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100  Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100  Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100  Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro 100  Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100  | BELGIUM  |                |                            |                |                |
| Ardenne & Meuse Logistic Herstal Other  BRAZIL  Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100  L'Acqua Lavanderias Ltda Ponta Grossa Textile & hygiene services 100 100  Teclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100  MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100  Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100  Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100  Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro 100  Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100 100   | Elis Belgium                                   | Anderlecht     | Textile & hygiene services | 100            | 100            |
| Atmosfera Gestão e Higienização de Têxteis SA Jundiaí Textile & hygiene services 100 100  L'Acqua Lavanderias Ltda Ponta Grossa Textile & hygiene services 100 100  Teclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100  MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100  Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100  Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100  Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100  Toulhão Locação e Higienização de Enxoval Ltda Rio Bonito, Rio de Janeiro 100  Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  | Blanchisserie Basse Meuse                      | Herstal        | Textile & hygiene services | 100            | 100            |
| Atmosfera Gestão e Higienização de Têxteis SA  L'Acqua Lavanderias Ltda  Ponta Grossa  Textile & hygiene services  100  100  Teclav Tecnologia e Lavagem Industrial Ltda  Eusébio  Martins e Lococo Lavanderia Ltda  Caieiras  Textile & hygiene services  100  100  MPW Lavanderia, Comércio e Serviços Ltda  Piracicaba  Textile & hygiene services  100  100  Megalav Lavanderia Hospitalar Ltda  Serra  Textile & hygiene services  100  100  100  Megalav Lavanderia e Locação Ltda  Camaçari  Textile & hygiene services  100  100  100  Prontlav Lavanderia Ltda  Fortaleza  Textile & hygiene services  100  100  100  Prontlav Lavanderia Ltda  Fortaleza  Textile & hygiene services  100  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  100  NJ Lavanderia Industrial e Hospitalar Ltda ME  Brasilia  Textile & hygiene services  100  100  100  Toalhão Servicos Tecnicos Ltda  Rio Bonito, Rio de Janeiro  Global Service Lavanderia Ltda ME  Goiana  Textile & hygiene services  100  100  100  100  LVB Holding Ltda  Videira  Other   | Ardenne & Meuse Logistic                       | Herstal        | Other                      | 100            | 100            |
| L'Acqua Lavanderias Ltda Ponta Grossa Textile & hygiene services 100 100  Teclav Tecnologia e Lavagem Industrial Ltda Eusébio Textile & hygiene services 100 100  Martins e Lococo Lavanderia Ltda Caieiras Textile & hygiene services 100 100  MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Textile & hygiene services 100 100  Megalav Lavanderia Hospitalar Ltda Serra Textile & hygiene services 100 100  Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100  Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100   | BRAZIL   |                |                            |                |                |
| Teclav Tecnologia e Lavagem Industrial Ltda  Eusébio  Textile & hygiene services  100  100  Martins e Lococo Lavanderia Ltda  Caieiras  Textile & hygiene services  100  100  MPW Lavanderia, Comércio e Serviços Ltda  Piracicaba  Textile & hygiene services  100  100  Megalav Lavanderia Hospitalar Ltda  Serra  Textile & hygiene services  100  100  100  Touliforme Lavanderia e Locação Ltda  Camaçari  Textile & hygiene services  100  100  Prontlav Lavanderia Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  100  Toalhão Servicos Tecnicos Ltda  Rio Bonito, Rio de Janeiro  Global Service Lavanderia Ltda ME  Goiana  Textile & hygiene services  100  100  100  100  LVB Holding Ltda  Videira  Other  | Atmosfera Gestão e Higienização de Têxteis SA  | Jundiaí        | Textile & hygiene services | 100            | 100            |
| Martins e Lococo Lavanderia Ltda  Caieiras  Textile & hygiene services  100  100  MPW Lavanderia, Comércio e Serviços Ltda  Piracicaba  Textile & hygiene services  100  100  Megalav Lavanderia Hospitalar Ltda  Serra  Textile & hygiene services  100  Uniforme Lavanderia e Locação Ltda  Camaçari  Textile & hygiene services  100  Toolhāo Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  NJ Lavanderia Industrial e Hospitalar Ltda ME  Brasilia  Textile & hygiene services  100  100  100  Clobal Servicos Tecnicos Ltda  Rio Bonito, Rio de Janeiro  Global Service Lavanderia Ltda ME  Goiana  Textile & hygiene services  100  100  100  100  | L'Acqua Lavanderias Ltda                       | Ponta Grossa   | Textile & hygiene services | 100            | 100            |
| MPW Lavanderia, Comércio e Serviços Ltda Piracicaba Piracicaba Textile & hygiene services 100 100 Uniforme Lavanderia e Locação Ltda Camaçari Textile & hygiene services 100 100 Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100 Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100 NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100 Toalhão Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100 100 100 100   | Teclav Tecnologia e Lavagem Industrial Ltda    | Eusébio        | Textile & hygiene services | 100            | 100            |
| Megalav Lavanderia Hospitalar LtdaSerraTextile & hygiene services100100Uniforme Lavanderia e Locação LtdaCamaçariTextile & hygiene services100100Prontlav Lavanderia LtdaFortalezaTextile & hygiene services100100Toalhão Locação e Higienização de Enxoval LtdaFortalezaTextile & hygiene services100100NJ Lavanderia Industrial e Hospitalar Ltda MEBrasiliaTextile & hygiene services100100Prolav Servicos Tecnicos LtdaRio Bonito, Rio de JaneiroTextile & hygiene services100100Global Service Lavanderia Ltda MEGoianaTextile & hygiene services100100LVB Holding LtdaVideiraOther100100   | Martins e Lococo Lavanderia Ltda               | Caieiras       | Textile & hygiene services | 100            | 100            |
| Uniforme Lavanderia e Locação Ltda  Camaçari  Textile & hygiene services  100  100  Prontlav Lavanderia Ltda  Fortaleza  Textile & hygiene services  100  100  Toalhão Locação e Higienização de Enxoval Ltda  Fortaleza  Textile & hygiene services  100  100  NJ Lavanderia Industrial e Hospitalar Ltda ME  Brasilia  Textile & hygiene services  100  100  100  Prolav Servicos Tecnicos Ltda  Rio Bonito, Rio de Janeiro  Global Service Lavanderia Ltda ME  Goiana  Textile & hygiene services  100  100  100  100  100  | MPW Lavanderia, Comércio e Serviços Ltda       | Piracicaba     | Textile & hygiene services | 100            | 100            |
| Prontlav Lavanderia Ltda Fortaleza Textile & hygiene services 100 100  Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100 100  | Megalav Lavanderia Hospitalar Ltda             | Serra          | Textile & hygiene services | 100            | 100            |
| Toalhão Locação e Higienização de Enxoval Ltda Fortaleza Textile & hygiene services 100 100  NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100 100   | Uniforme Lavanderia e Locação Ltda             | Camaçari       | Textile & hygiene services | 100            | 100            |
| NJ Lavanderia Industrial e Hospitalar Ltda ME Brasilia Textile & hygiene services 100 100  Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Global Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100  LVB Holding Ltda Videira Other 100 100  | Prontlav Lavanderia Ltda                       | Fortaleza      | Textile & hygiene services | 100            | 100            |
| Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro Colobal Service Lavanderia Ltda ME Goiana Textile & hygiene services 100 100 LVB Holding Ltda Videira Other 100 100   | Toalhão Locação e Higienização de Enxoval Ltda | Fortaleza      | Textile & hygiene services | 100            | 100            |
| Prolav Servicos Tecnicos Ltda Rio Bonito, Rio de Janeiro 100 100 100 100 100 100 100 100 100 10  | NJ Lavanderia Industrial e Hospitalar Ltda ME  | Brasilia       |                            | 100            | 100            |
| LVB Holding Ltda Videira Other 100 100   | Prolav Servicos Tecnicos Ltda                  |                | Textile & hygiene services | 100            | 100            |
| LVB Holding Ltda Videira Other 100 100   | Global Service Lavanderia Ltda ME              | -              | Textile & hygiene services | 100            | 100            |
|  |  |                |                            |                |                |
|  | Lavebras Gestão de Têxteis SA                  | Videira        | Textile & hygiene services | 100            | 100            |

| Atmosfera Gestão e Higienização de Uniformes<br>Ltda           | São José dos Pinhais                    | Textile & hygiene services | 100 | 100       |
|--|---|----------------------------|-----|-----------|
| Totalqualy Higienização Textil Ltda                            | São Bernardo do Campo                   | Textile & hygiene services | 100 | 100       |
| BR Laundry Industria, Comercio e Serviços Ltda                 | Anápolis                                | Textile & hygiene services | 100 | 100       |
| Clinilaves Lavanderia Industrial - Eirelli                     | Araquari                                | Textile & hygiene services | 100 | -         |
| Lavanderia ASPH Ltda   | Boa Esperança do Sul                    | Textile & hygiene services | 100 | -         |
| CHILE  |   |                            |     |           |
| Elis Chile SpA   | Santiago (Santiago)                     | Other                      | 100 | 100       |
| Albia SA   | Santiago (Santiago)                     | Textile & hygiene services | 100 | 100       |
| Servicios Hospitalarios SA                                     | Recoleta (Santiago)                     | Textile & hygiene services | 100 | 100       |
| Comercial Elis Chile SpA                                       | Mostazal (San Francisco<br>de Mostazal) | Textile & hygiene services | 100 | 100       |
| CYPRUS   |   |                            |     |           |
| Coliday Holdings Ltd   | Larnaca                                 | Other                      | 100 | 100       |
| COLOMBIA   |   |                            |     |           |
| Elis Colombia SAS  | Bogotá, D.C.                            | Textile & hygiene services | 100 | 100       |
| Centro de Lavado y Aseo CLA SAS                                | Bogotá, D.C.                            | Textile & hygiene services | 100 | 100       |
| Lavanser SAS   | Bogotá, D.C.                            | Textile & hygiene services | 100 | 100       |
| Lavanderia Industrial Metropolitana SAS                        | Bogotá, D.C.                            | Textile & hygiene services | 100 | 100       |
| Elis Caribe SAS  | Cartagena                               | Textile & hygiene services | 100 | 100       |
| DENMARK  |   |                            |     |           |
| Berendsen A/S  | Søborg                                  | Other                      | 100 | 100       |
| Berendsen Textil Service A/S                                   | Søborg                                  | Textile & hygiene services | 100 | 100       |
| A-vask A/S   | Søborg                                  | Textile & hygiene services | 100 | 100       |
| Jysk Linnedservice A/S   | Varde                                   | Textile & hygiene services | 90  | 90        |
| SPAIN  |   |                            |     |           |
| Elis Manomatic SA  | Sant Cugat del Vallès<br>(Barcelona)    | Textile & hygiene services | 100 | 100       |
| Lavalia cee  | La Nucia (Alicante)                     | Dormant                    | 100 | 100       |
| Elis Indusal UTE   | Parets del Vallès<br>(Barcelona)        | Textile & hygiene services | 100 | 100       |
| Indusal Centro SA  | Guadalajara<br>(Guadalajara)            | Textile & hygiene services | 100 | 100       |
| Indusal Navarra SA   | Marcilla (Navarra)                      | Textile & hygiene services | 100 | 100       |
| Servicios de Lavandería Industrial de Castilla la<br>Mancha SA | Yeles (Toledo)                          | Textile & hygiene services | 100 | 100       |
| Indusal SA   | Arrigorriaga (Vizcaya)                  | Textile & hygiene services | 100 | 100       |
| Lavandería Industrial La Condesa SL                            | Venta de Baños<br>(Palencia)            | Textile & hygiene services | -   | Dissolved |
| Goiz Ikuztegia SL  | Zumárraga (Guipúzcoa)                   | Textile & hygiene services | 100 | 100       |
| Energías Margua SA   | Marcilla (Navarra)                      | Other                      | 100 | 100       |
| Indusal Sur SA   | Escacena del Campo<br>(Huelva)          | Textile & hygiene services | -   | Merger    |
| Cogeneración Martiartu SL                                      | Arrigorriaga (Vizcaya)                  | Other                      | 100 | 100       |
| Lesa Inmuebles Siglo XXI SL                                    | Marcilla (Navarra)                      | Other                      | 100 | 100       |
| Casbu SL   | Igualada (Barcelona)                    | Textile & hygiene services | 50  | 50        |
| Compañía Navarra Servicios Integrales SL                       | Marcilla (Navarra)                      | Other                      | 100 | 100       |

Cantabria Lainpak UTE Cabezón de la Sal Dormant Dissolved (Cantabria) Goiz Ikuztegia SL-Gureak Oiartzun SL UTE Zumarraga (Guipúzcoa) Textile & hygiene services 75 Indusal Navarra SA-Ilunion Navarra SLU UTE Marcilla (Navarra) Textile & hygiene services Indusal Navarra SA-Ilunion Navarra SL UTE Marcilla (Navarra) Textile & hygiene services 68 Lavanderias Triton SL Madrid Textile & hygiene services 100 Lloguer Textil Maresme SL Cabrera de Mar Textile & hygiene services 100 Base Lavandería Industrial SLU Sant Cugat del Vallès Textile & hygiene services Merger 100 (Barcelona) Marina de Complementos SLU Sant Cugat del Vallès Textile & hygiene services Merger 100 (Barcelona) 2MB Servitec SLU Villares de la Reina Textile & hygiene services (Salamanca) **ESTONIA** AS Svarmil Kiviõli 100 Berendsen Textile Service, AS Tartu County Textile & hygiene services 100 **FINLAND** Berendsen Textile Service Oy Tuusula Textile & hygiene services 100 HUNGARY Elis Hungary Kft Miskolc Textile & hygiene services 100 **IRELAND** Berendsen Finance Ireland (DKK) Ltd Dublin Other 100 Dublin 100 Berendsen Finance Ireland (Euro) Ltd Other Berendsen Finance Ireland (PLN) Ltd Dublin Other 100 Berendsen Ireland Holdings Ltd 100 Dublin Dormant Textile & hygiene services Elis Textile Services Ltd Dublin 100 Elis Textiles Ltd (formerly Kings Laundry Ltd) Dublin Textile & hygiene services Nanoclean Ltd Textile & hygiene services Merger 100 Birr 100 Steri-tex Ltd Dublin Dormant ITALY Elis Italia SpA San Giuliano Milanese Textile & hygiene services 100 Organizzazione Arrigoni Srl Textile & hygiene services Merger LATVIA Elis Tekstila Serviss AS Textile & hygiene services 100 LITHUANIA Berendsen Textile Service, UAB Vilnius Textile & hygiene services 100 LUXEMBOURG Elis Luxembourg SA 100 Bascharage Textile & hygiene services Luxembourg Rentex Vertriebs GmbH Textile & hygiene services NORWAY Berendsen Tekstil Service A/S Oslo Textile & hygiene services 100 **NETHERLANDS** Elis Nederland BV 100 Arnhem Textile & hygiene services Elis Pest Control Nederland BV Textile & hygiene services

| Elia Mathaylanda Halding DV                                | Arnhem                 | Other                      | 100       | 100       |
|--|------------------------|----------------------------|-----------|-----------|
| Elis Netherlands Holding BV                                | Arnnem                 | Other                      | 100       | 100       |
| POLAND   | ÷ 1                    | m .:1 01                   | 400       | 400       |
| Elis Textile Service Sp zoo                                | Żukowo                 | Textile & hygiene services | 100       | 100       |
| PORTUGAL   | 2 2 1                  | 0.1                        | 400       | 400       |
| Garment Finishing and Distribution European<br>Services SA | Samora Correira        | Other                      | 100       | 100       |
| Sociedade Portuguesa de Aluguer e Serviço de<br>Têxteis SA | Samora Correira        | Textile & hygiene services | 100       | 100       |
| SPAST II Lda   | Samora Correira        | Textile & hygiene services | 100       | 100       |
| CZECH REPUBLIC   |                        |                            |           |           |
| Elis Textil Servis sro                                     | Brno                   | Textile & hygiene services | 100       | 100       |
| Elis Textile Care CZ sro                                   | Velké Pavlovice        | Textile & hygiene services | -         | Merger    |
| Textile Washing Company ks                                 | Kralovice              | Textile & hygiene services | 100       | -         |
| Gonser Textilwashing spol sro                              | Kralovice              | Other                      | 100       | -         |
| UNITED KINGDOM   |                        |                            |           |           |
| Kennedy Hygiene Products Ltd                               | Uckfield               | Manufacturing entity       | 100       | 100       |
| Kennedy Exports Ltd  | Uckfield               | Other                      | 100       | 100       |
| BDF Holdings Ltd   | Renfrewshire, Scotland | Dormant                    | 100       | 100       |
| Berendsen Cleanroom Services Ltd                           | Basingstoke            | Dormant                    | 100       | 100       |
| Berendsen Finance (DKK) Ltd                                | Basingstoke            | Other                      | 100       | 100       |
| Berendsen Finance (Euro) Ltd                               | Basingstoke            | Other                      | 100       | 100       |
| Berendsen Finance (Euro2) Ltd                              | Basingstoke            | Other                      | 100       | 100       |
| Berendsen Finance Ltd                                      | Basingstoke            | Other                      | 100       | 100       |
| Berendsen Healthcare Ltd                                   | Basingstoke            | Dormant                    | 100       | 100       |
| Berendsen Hospitality Ltd                                  | Basingstoke            | Dormant                    | 100       | 100       |
| Berendsen Ltd  | Basingstoke            | Other                      | 100       | 100       |
| Berendsen Nominees Ltd                                     | Basingstoke            | Other                      | 100       | 100       |
| Elis NI Limited  | Belfast                | Textile & hygiene services | 100       | 100       |
| Berendsen Supply Chain (Northern Ireland) Ltd              | Belfast                | Dormant                    | 100       | 100       |
| Elis UK Ltd  | Basingstoke            | Textile & hygiene services | 100       | 100       |
| Berendsen Workwear Ltd                                     | Basingstoke            | Dormant                    | 100       | 100       |
| Cavendish Laundry Ltd                                      | Basingstoke            | Dormant                    | -         | Dissolved |
| Davis (BIM) Ltd  | Basingstoke            | Dormant                    | 100       | 100       |
| Davis (FH) Ltd   | Basingstoke            | Dormant                    | -         | Dissolved |
| Fabricare Ltd  | Basingstoke            | Dormant                    | 100       | Dissolved |
| IHSS Ltd   | Basingstoke            | Textile & hygiene services | -         | Sold      |
| Lakeland Pennine Group Ltd                                 | Basingstoke            | Dormant                    | 100       | 100       |
| Lakeland Pennine Ltd                                       | Basingstoke            | Dormant                    | Dissolved | 100       |
| Laundrycraft Ltd   | Basingstoke            | Dormant                    | Dissolved | 100       |
| M Furnishing Group Ltd                                     | Basingstoke            | Dormant                    | Dissolved | 100       |
| Midland Laundry Group Ltd                                  | Basingstoke            | Dormant                    | 100       | 100       |
| Midland Laundry Group Holdings Ltd                         | Basingstoke            | Dormant                    | 100       | 100       |
| National Sunlight Laundries Ltd                            | Basingstoke            | Dormant                    | -         | Dissolved |
| Rocialle Ltd   | Basingstoke            | Dormant                    | Dissolved | 100       |
| Rocialle Healthcare Ltd                                    | Basingstoke            | Textile & hygiene services | -         | Sold      |

Spring Grove Services Ltd Basingstoke Dormant 100 Dormant 100 Spring Grove Services Group Ltd Basingstoke St. Helens Laundry Ltd Dormant Basingstoke Dissolved Sunlight (Lyndale) Ltd Basingstoke Dormant Dissolved Sunlight Clinical Solutions Ltd Basingstoke Other 100 100 Sunlight Services Ltd Basingstoke Dormant Sunlight Textile Services Ltd Basingstoke Dormant 100 Sunlight Workwear Services Ltd Basingstoke Dormant 100 The Sunlight Group Ltd Basingstoke Dormant Dissolved The Sunlight Service Group Ltd Basingstoke Dormant 100 Burton-On-Trent Central Laundry Ltd Textile & hygiene services **JERSEY** Berendsen Employee Benefit Trust 100 Jersey SLOVAKIA Elis Textile Care SK sro Trenčín Textile & hygiene services 100 **RUSSIA** 000 Berendsen Moscow Textile & hygiene services 100 000 Комбинат бытового обслуживания 100 Moscow Textile & hygiene services "HOBOCTL" (Combine of Consumer Services 000 Маки-сервис (Maki-Service) Moscow Textile & hygiene services 100 000 МатСервис (MatService) Textile & hygiene services 100 000 Ковер-Сервис (Kover-Service) Novossibirsk Textile & hygiene services 100 000 Холл-Сервис (Holl-Service) Moscow Textile & hygiene services 100 000 ГЕО групп (GEO Group) 100 Moscow Textile & hygiene services **SWEDEN** Other Elis Design & Supply Chain Centre AB Gothenburg 100 Berendsen Textil Service AB Malmö Textile & hygiene services 100 Carpeting Entrémattor i Stockholm AB Skogås Textile & hygiene services Merger Skräddarens Tvätt & Hyrservice AB Umeå Textile & hygiene services Merger F5 Umeå AB Umeå Other Merger Vialla Fastigheter AB Skogås Other Merger S. Berendsen AB Malmö **SWITZERLAND** Elis (Suisse) AG Textile & hygiene services 100 Bern Carouge Hygienis SA Textile & hygiene services 100 InoTex Bern AG Textile & hygiene services Merger On My Way Lausanne Textile & hygiene services Sold Picsou Management AG Bern Other 100 SiRo Holding AG Bern Other Merger Elis Cleanroom (Suisse) SA Brügg Textile & hygiene services 100 Wäscherei Kunz AG Rüdtligen-Alchenflüh Textile & hygiene services Merger Schlieren Wäscherei Mariano AG 100 Textile & hygiene services Wäscheria Textil Service AG Ilanz Textile & hygiene services 100 Merger AS Désinfection SA Textile & hygiene services 100 Lonay

### NOTE 12 EVENTS AFTER THE REPORTING PERIOD

### Adaptation of the 2018 and 2019 performance share plans

In view of the exceptional impact of the health crisis, the Supervisory Board, at its meeting on March 8, 2021, on the advice of the Appointments, Compensation and Governance Committee, decided, in accordance with the applicable compensation policy approved by shareholders at the general shareholders' meeting of May 18, 2018 (for the 2018 plan) and the general shareholders' meeting of May 23, 2019 (for the 2019 plan), to adjust the performance criteria applicable to the 2018 and 2019 plans for the Executive Committee (including members of the Management Board) as follows:

- > For the class A shares allocated under the 2018 plan and the shares allocated under the 2019 plan, adjustment of the performance criteria on the basis of new projections established by the Board, taking into account the impact of the health crisis (in terms of the volume of customer activity and fluctuations in the main exchange rates) on the Group's theoretical trajectory and
- > For the class B shares allocated under the 2018 plan, adjustment of the second performance criterion (EBIT margin Germany), considering that the target would have been achieved without the health crisis. The third criterion (operational synergies) had already been approved and disclosed; conversely, the first criterion (EBIT margin UK) is not deemed to have been met.

As a result of this adjustment, the number of vested shares acquired by members of the Executive Committee (including members of the Management Board) under the 2018 performance share plan is expected to represent 50% of the number of class A shares and 66% of the number of class B shares initially allocated.

The fulfilment of the performance criteria attached to the 2019 performance share plan will be assessed in 2022, in view of the Group's performance during the year ending December 31, 2021.

It should be noted that these adjustments were made for all 500 managers concerned.

### **NOTE 13 STATUTORY AUDITORS' FEES**

| (In millions of euros)                   | Mazars            |      |      |      | PricewaterhouseCoopers Audit |      |      |      |
|--|-------------------|------|------|------|------------------------------|------|------|------|
|  | Amount (excl tax) |      | %    |      | Amount (excl tax)            |      | %    |      |
|  | 2020              | 2019 | 2020 | 2019 | 2020                         | 2019 | 2020 | 2019 |
| Independent audit                        | 0.5               | 0.5  | 92%  | 81%  | 0.3                          | 0.3  | 81%  | 71%  |
| Services other than an independent audit | 0.1               | 0.1  | 8%   | 19%  | 0.1                          | 0.1  | 19%  | 29%  |
| > required by law                        |                   |      | 0%   | 0%   |                              |      | 0%   | 0%   |
| > other(a)(b)                            | 0.1               | 0.1  | 8%   | 19%  | 0.1                          | 0.1  | 19%  | 29%  |
| TOTAL                                    | 0.6               | 0.7  | 100% | 100% | 0.4                          | 0.4  | 100% | 100% |

(a) In 2020, the services performed by Mazars and PricewaterhouseCoopers Audit involved issuing comfort letters and reports as part of financing transactions during the financial year and PricewaterhouseCoopers Audit verified the consolidated non-financial performance statement.

(b) In 2019, the services performed by Mazars and PricewaterhouseCoopers Audit involved issuing comfort letters and reports as part of financing transactions during the financial year and a report related to the capital increase reserved for employees. PricewaterhouseCoopers Audit also verified the consolidated non-financial performance extensive.

In accordance with the ANC (the French Accounting Standards Authority) Regulation 2016-09, these tables only include the fees paid to the Statutory Auditors and do not include fees paid by Elis S.A. or by its fully consolidated subsidiaries to other legal entities affiliated with auditing firms.