Press release



Elis announces the acquisition of the Swiss startup On My Way and extends its client base by offering services to private individuals

Puteaux, June 20, 2016 – Elis, the leading multi-services group in Europe and Latin America, specializing in the rental and maintenance of professional clothing, textile articles, hygiene and well-being appliances, announces the acquisition of *On My Way*, a Swiss startup which offers innovative linencleaning solutions to private individuals (www.on-my-way.ch).

On My Way provides private individuals with a linen-cleaning service, by gathering their linen in pickup points located on their everyday route (gas stations, supermarkets) as well as at their offices.

This new activity is the natural extension of the Group's services, adding to its undisputable industrial know-how and close proximity to clients thanks to a network of more than 300 production centers in the world.

Most Elis clients, hotels or large corporates, also have hosts or employees asking for a linen cleaning service and the Group wishes to service them. In activity since 2014, *On My Way* has already entered into strong partnerships with large corporates like *Philip Morris International*, or prestigious institutions like *Ecole hôtelière de Lausanne*.

On My Way will be managed from France by the Marketing & Innovation department, notably with the objective of actively developing the number of services and expanding its geographical footprint.

Commenting on this announcement, Caroline Roche, Marketing & Innovation Director of Elis, said:

« Developing new services to meet private individual's needs, where they work or directly where they live, is strategic. Elis wants to be involved in these new consuming habits and more actively invest in these new fields. The acquisition of On My Way is an excellent way to enter this very promising market. »

About Elis

Elis is a leading multi-services group in Europe and Latin America, specialized in the rental and maintenance of professional clothing and textile articles, as well as hygiene appliance and well-being services. With more than 21,000 employees spread across 13 countries, Elis consolidated turnover in 2015 was €1,415 million and consolidated EBITDA reached €446 million. Benefiting from more than a century of experience, Elis today services more than 240,000 businesses of all sizes in the hotel, catering, healthcare, industry, retail and services sectors, thanks to its network of more than 300 production and distribution centers and 13 clean rooms, which guarantees it an unrivalled proximity to its clients.

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